

# Playback

Monthly Newsletter

August 1994

Volume 4, Number 7

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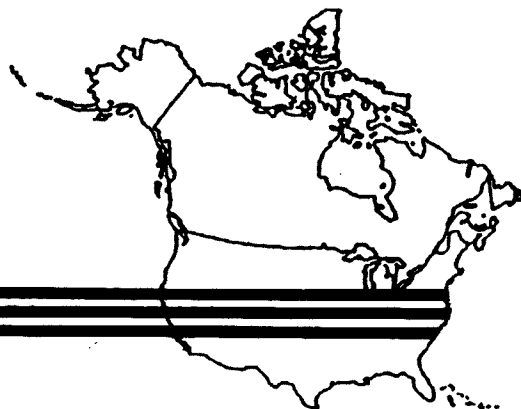
**Membership List**

# MII

**Users Association of America**

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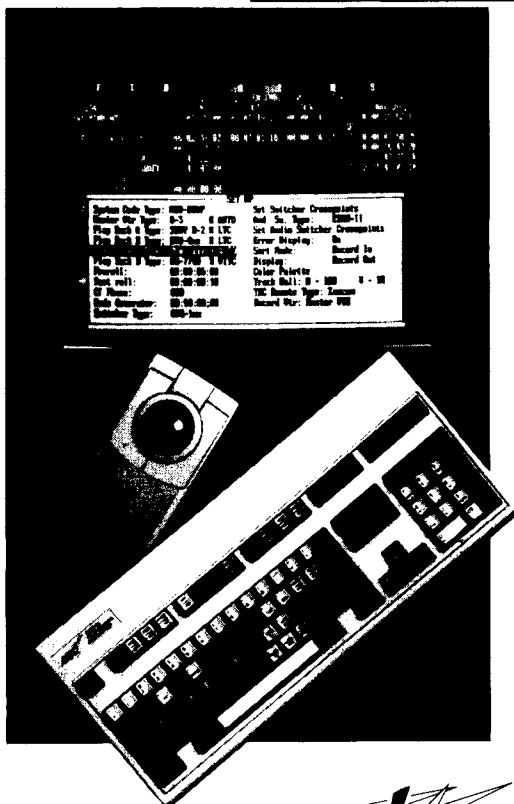
*MII Playback* is a monthly newsletter published by the MII Users Association for the benefit of the members.

Executive Director David R. Gardy  
Publications Editor Aubrey Petrucci

The opinions expressed in this publication are those of the individuals quoted and do not necessarily reflect the position of Panasonic, the MII Users Association, or its members. Neither Panasonic nor the association assumes responsibility for the statements made herein nor for the alteration of any technical equipment. It is advised that you consult an authorized Panasonic dealer before attempting to repair equipment on your own.

The MII Users Association can be contacted at:  
MII Users Association  
c/o Gardy McGrath International, Inc.  
1950 Roland Clarke Place  
Suite 100  
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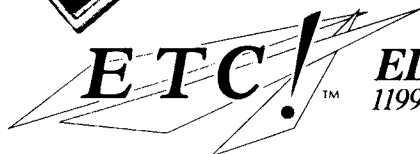
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# Now, More Than Ever, the Association Needs Your Assistance

## *September is Membership Renewal Month*

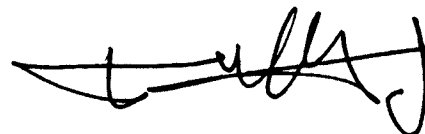
**O**K, I know this isn't the most popular news. But, your September membership renewal will insure that we can continue providing services to the user base through the next year. Believe it or not, it has been a full year since we instituted the membership fee and now we're back in the mode of collecting it again. Despite pressure to raise our fee, we feel that in the interest of maintaining our membership base and attracting new members at a critical time in the MII product life cycle, it is in the best interest of all to maintain the fee at the \$25.00 level. It's affordable for a wide range of members and we vitally need to maintain our communication network to benefit all of us. Where you can help the association is in the collection process. Sending us your dues promptly will ease the administrative burden of sending out reminders and collection notices which only taxes our limited administrative force of one person who is trying to solve the day-to-day

problems of other users in addition to publishing this newsletter. PLEASE help us in this regard! It will only assist us in serving you better. We accept VISA and Master Card. Your \$25.00 is greatly appreciated. Thank-you in advance.

Sales of the new MII POWER series are brisk, much to the surprise of those doubting "Sony Only's" who have their own problems trying to justify purchase of the UVW series. The problem is there is simply no way UVW can compete with MII from an engineering specification perspective, which has been clearly delineated in the massive advertising campaign that Panasonic has pursued in the front page spread of national trade journals. Facts are facts. Perhaps the clearest indication that the UVW series isn't up to the quality of the original BVW Betacam SP series or any MII series is the recent tendency of the trade press to classify UVW as "Pro Betacam" rather than Betacam SP. (Sounds like SVHS to me.) The

bottom line is the bottom line. BVW Betacam SP quality is available in the MII Power series at UVW prices. Case closed.

In this issue we discuss a range of topics I think will interest all users. We had many good responses to our survey which asked users how we could serve them better. And finally in this issue we celebrate the return of MII man, by popular demand! Once again, a thousand thank-you's for your support.



David R. Gardy  
Executive Director  
MII Users Association of America

# The Association needs your 1994-1995 membership dues!!!!

***This form and a \$25.00 fee are required to continue membership in the association and receive this monthly newsletter. Please don't hesitate. (Thanks to the many who have already sent in their membership fees!)*** We have tried to make this form as simple as possible. Please take the time to fill it out now. We would appreciate it if you would take a few extra minutes to provide the information in the "optional" section so that we may better serve the association. This form and your \$25.00 dues must be returned *immediately*. ***Make checks payable to the MII Users Association of America. Return to: MII Users Association of America, c/o Gardy-McGrath (Int'l), Inc., 1950 Roland Clarke Place, Reston, VA 22091. Phone (703) 620-6000, fax (703) 620-0451.***

## Membership Registration Form

Date: \_\_\_\_\_

Contact Name: \_\_\_\_\_

Company Name: \_\_\_\_\_

Mailing Address: \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

Phone Number: \_\_\_\_\_ Fax Number: \_\_\_\_\_

Type of Business/Services: \_\_\_\_\_

### ***Optional:***

How did you hear about the association? \_\_\_\_\_

Check all that apply: Duplication facility (List additional formats below) \_\_\_\_\_ MII Rental Facility \_\_\_\_\_

MIJ User \_\_\_\_\_ MII Owner \_\_\_\_\_ MII Dealer \_\_\_\_\_ MII Repair Center \_\_\_\_\_ Other \_\_\_\_\_

If you own MII, how long have you had it? \_\_\_\_\_

What model numbers? \_\_\_\_\_

If you do not own MII, are you planning to get it? \_\_\_\_\_

Additional Comments/Equipment: \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

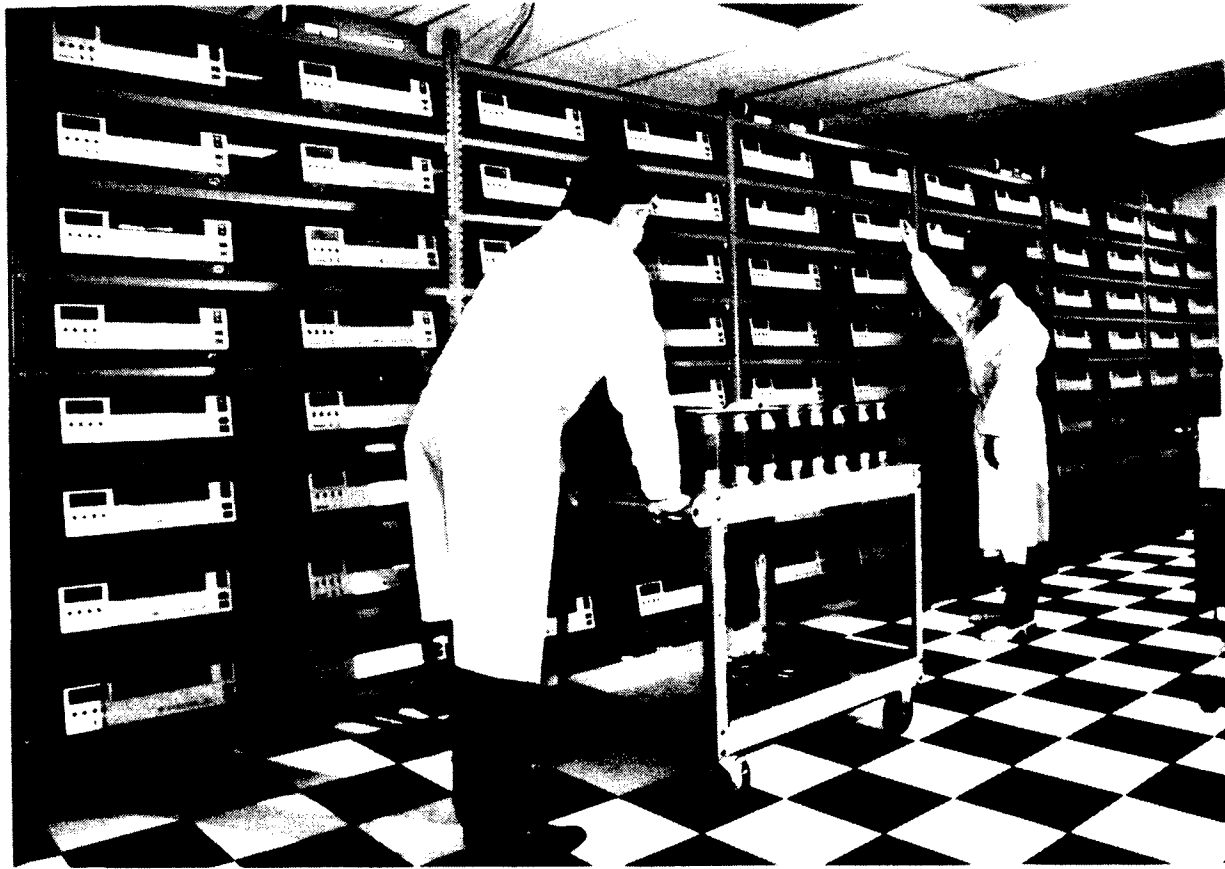
Check number: \_\_\_\_\_ Name on Check: \_\_\_\_\_ Date: \_\_\_\_\_

Check or Credit Card (VISA or MC only) Number: \_\_\_\_\_

Expiration Date: \_\_\_\_\_ Authorized Signature: \_\_\_\_\_

***Dues cover the period from Sept. 1, 1994 through Sept. 1, 1995. Below is for office use only.***

Received: \_\_\_\_\_ Membership List: \_\_\_\_\_ Mailing List: \_\_\_\_\_



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\* Special discount available for all MII user members. Dial extension #3 for details.

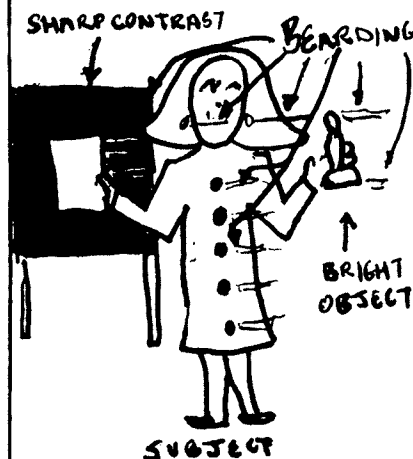
# WVF700 Camera Interface with MII Machines: Finding Answers to the "Bearding" Phenomenon

## *What the Heck is "Bearding" Anyway?*

by David Gardy

Here I stand, again, in the middle of it all. My duty is to report to users about an unexplainable phenomenon when using the WVF 700 camera and MII portable field recorders and 2-digit studio machines. (It's times like this that Panasonic really loves me. The good news is that their engineers are hard at work on the issue as we speak, 8:30 PM August 30, 1994. If you had a problem with another manufacturer's product, who I won't name, you'd be talking to an answering machine. ) The problem basically is that in high contrast areas at certain points while zooming the camera's focal length, a tearing of sorts will occur while in the high detail and high band setting on the camera. It does not appear on the camera's direct output but rather on the CPB output during recording or simply as you play the recorded piece back later in a 2- digit machine, or occasionally on the field deck itself.

We've experienced it in all four WVF700 cameras we own and in varying levels on every 2-digit machine in the house. 3-digit machines tend to compensate for the problem very well during playback. When present, it looks something like this:



I suspect it is some digital artifact in the high detail mode that the analog MII machines are trying to process. (Please note, this is only speculation). But in an initial query of users we found it to be a potential

class wide phenomenon. Panasonic engineers have confirmed that the existence of this aberration, and have even given it a name. It is called "bearding" after the apparent image it produces when trailing from the human chin. ( I, however have never seen a chin contrast with anything strong enough to cause it. Mostly, it's bright buttons, ear rings, and my balding forehead.) In any event, we have asked questions about it in our monthly survey and are soliciting user feedback, which is the only way to get to the bottom of the mystery. Panasonic engineers in America and Japan are standing by to find a solution. Your input is greatly appreciated. Thanks.

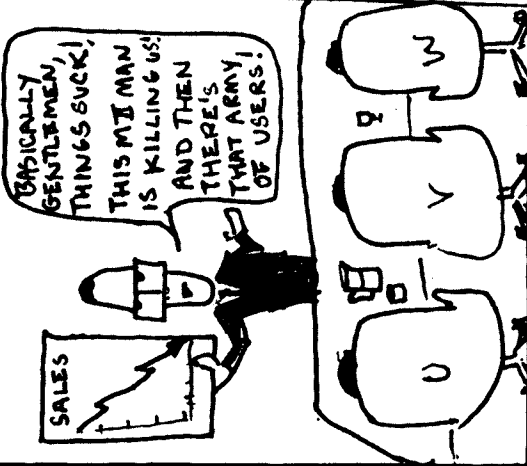
ALTHOUGH OUR HERO HAS BEEN ABSENT FROM THE PAGES OF THIS VENERABLE PUBLICATION, FEAR NOT, FOR HE HAS BEEN TRAVERSING THE GLOBE COMING TO THE AID OF THE MTI FORMAT WORLDWIDE!



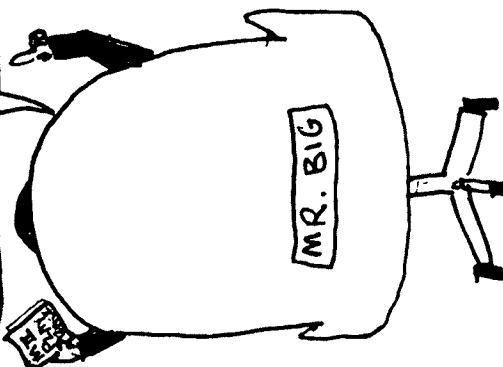
FROM UNIVERSITIES TO GOVERNMENT TO CORPORATIONS AND T.V. STATIONS, MTI MAN HAS SPREAD THE WORD ABOUT THE NEW POWER SERIES!



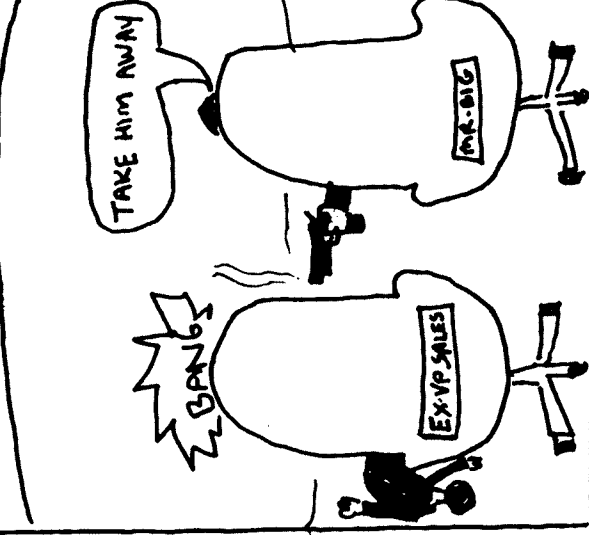
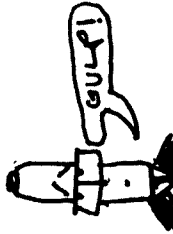
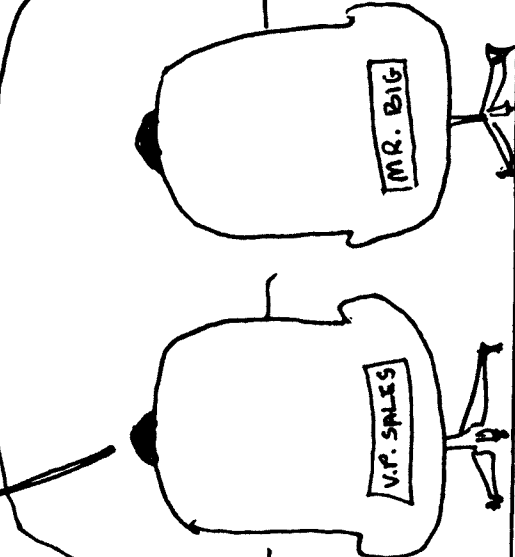
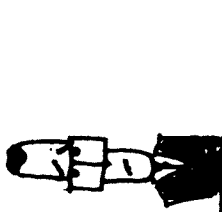
MEANWHILE, BACK AT BRAND "S" HEADQUARTERS TOP EXECUTIVES MEET TO DISCUSS THEIR DILEMMA



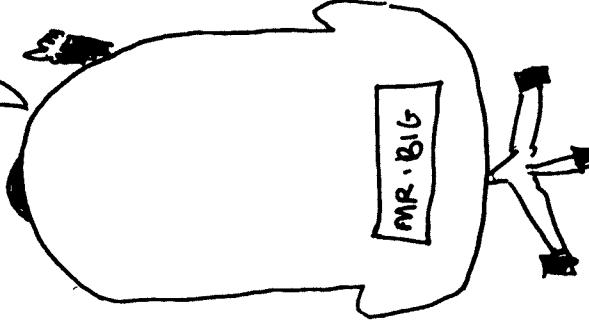
THAT'S IT! HE FURTS WITH OUR MODELS ATNAB, HE COUNTERS ALL OUR PROPAGANDA AND HE MAKES FUN OF US IN THAT DAMN MTI NEWSLETTER!



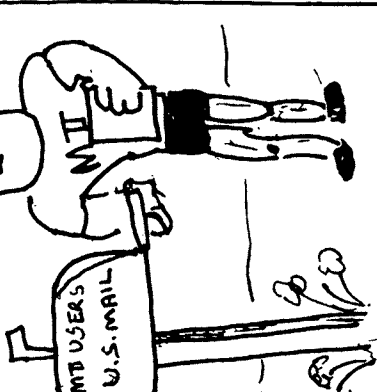
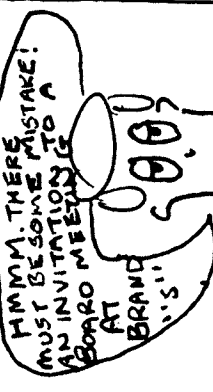
MAYBE IF WE MADE A PRODUCT AS GOOD AS THE POWER SERIES FOR THE PRICE, OUR SALES WOULD GO BACK UP!



MTI MAN MUST BE NEUTRALIZED! SEE THAT IT IS DONE AT ONCE!



BACK AT MTI USER HEADQUARTERS, MTI MAN CHECKS HIS MAIL



TO BE CONTINUED!!

# MII REPAIR

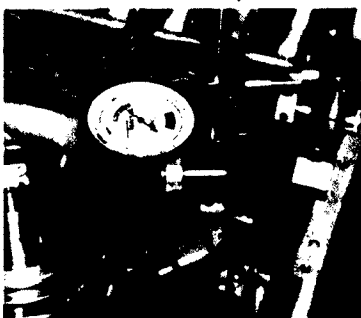
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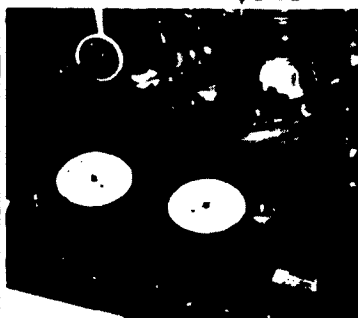
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## Price Manufacturing and Engineering Sold at American Magnetic Media

Price Manufacturing and Engineering is pleased to announce another new installation of P.M.E. stereo Audio/video signal distribution and machine control products at American Magnetic Media of Denver, Colorado. The system consists of the new DA-324 distribution amplifier, custom mogami audio signals to a large quantity of Panasonic professional Hi-Fi duplicators. Exact control over the system is achieved with a series of P.M.E. SVC-408 controllers, allowing the capabilities of large and small quantity jobs to be produced simultaneously.

At the same time American Magnetic's has further equipped their head end system capabilities to assure any format mastering will be delivered to the duplication decks with the cleanest possible feed system. "This Room Is Hot" claimed A.J. DeLizza, National Sales Manager for P.M.E., who further went on to say that American Magnetic's duplication facility is now capable of producing VHS duplications that meet and exceed all quality parameters as set forth by the International Tape Associations 1994 Standards Committee Publication. P.M.E. products are used by most of the largest duplicators in the world for signal quality as well as consistency, and reliability. Mr. DeLizza was quoted as saying "You don't have to be the biggest in the industry to use our products, you simply have to want to be the best."

*August 15, 1994, National Sales Office of Price Manufacturing & Engineering. □*

## Maintenance Software

Brian Roos, the Senior Field Engineer for Panasonic's Broadcast Engineering and Service Division in Norcross, Georgia, has developed a computer database with step-by-step instructions for performing routine maintenance on most models of Panasonic MII equipment.

The instructions found in this database are meant to be a "user friendly" companion to the maintenance procedures found in Panasonic's service manuals. Procedures for adjusting RF, A/C heads, tape tension, linear audio, and mechanical presets are included; as well as a flow chart illustrating the proper order in which to make these adjustments.

Although not 100% complete the database provides information for the following models: AU-400, AU-410, AU-500, AU-550, AU-60, AU-650, AU-620, and AU-65. The database has an easy-to-use interface for viewing files, and you can print out hard copies of each procedure.

Copies of this program are available from the Association. Each disk, which has information on all of the machines listed above, costs only \$15. Payment can be made by check or credit card. Simply call the Association at 1-800-966-1030 or (703) 620-6000 or fax your request to (703) 620-0451. Be sure to specify what size disk you need -- 3.5 or 5.25 inch. We appreciate the effort Brian has put into this project, and we'll provide updates as he adds information about the rest of the MII line.

**Canadian members**, please contact Denis Orendt of Panasonic Canada, at (416) 238-2269. He'll be able to provide the disk for you. □

## MII Job Shop

Experienced On-line MII Editor, preferably PALTEX and IMPACT DVE expertise, must be willing to relocate to the Washington, DC area, salary commensurate with experience. Ref. #9202A

## Crawford Productions, Inc. and "Ponce DeLeon"

Crawford Productions, Inc., New Smyrna Beach, Florida, recently completed production of a video entitled "Ponce DeLeon Inlet Lighthouse - A Heritage Revisited" for the Ponce DeLeon Inlet Lighthouse Preservation Association. The video presents a living history as it takes a step back in time to 1923. Captain Lindquist, keeper of the lighthouse from 1905 to 1924, takes you on a personal tour exploring the history of the Ponce DeLeon Inlet Lighthouse. Tom Taylor, local historian, wrote the screenplay and Jim Bowe starred as Captain Lindquist. The video shows continuously in the theatre on the grounds of the lighthouse and is also available for sale in the gift shop. The video was scored by world renowned composer Harold Blanchard in Crawford Productions' studio and was mastered on their new MII Enhanced Series equipment.

*Crawford Productions is located at Post Office Box 1192, New Smyrna Beach, FL 32170-1192. □*

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Experienced Amiga Graphic Artist, 2-D and 3-D capability, familiarity with MII desired, must be willing to relocate to the Washington, DC area, salary commensurate with experience. Ref. #9202B

Send resumes and sample tapes to the Association. Please state which position you are interested in.

Technician, Experienced and entry level positions available. AA in Electronics required. Work on Broadcast MII video tape machines and camera. Some transmitter work. Drug screen required. WHAG-TV is a small market NBC affiliate. We offer a comprehensive benefit package, including 401K and section 125 plans. Send resume and salary requirements to personnel, WHAG-TV, Dept. M, 13 East Washington Street, Hagerstown, MD 21740. No phone calls. EOE.

## Authorized Panasonic Dealers/Repair Centers

*The following is a current list of dealers and independent servicers authorized to repair Panasonic MII products, provided by courtesy of Wint Ramsey.*

### Northeastern

Advanced Video Systems  
19 Roots Lane  
Owego, NY 13827  
(607) 687-0545

AVEC Electronic Corporation  
2002 Staples Mill Rd.  
Richmond, VA 23230  
(804) 359-6071

Colortone Camera, Inc.  
76 S. Central Ave., Rte. 9A  
Eimsford, NY 10523

Communications Televideo  
9301 Georgia Ave.  
Silver Spring, MD 20910  
(301) 585-6311

Crimson Camera Tech Sales  
325 Vassar St.  
Cambridge, MA 02139  
(617) 868-5150

Eastern Video Systems, Inc.  
2 Sterling Rd.  
Billerica, MA 01862  
(508) 667-0009

Great Northern Video  
31 Industrial Park Dr.  
Concord, NH 03301  
(603) 228-0412

Levin Professional Services, Inc.  
11157 Viara Mill Rd.  
Wheaton, MD 20002  
(301) 942-6800

Professional Video Sales  
1001 Sussex Blvd.  
Broomall, PA 19008  
(215) 544-0311

Quail Video Productions  
924 Penn Ave.  
Pittsburgh, PA 15221  
(412) 243-1300

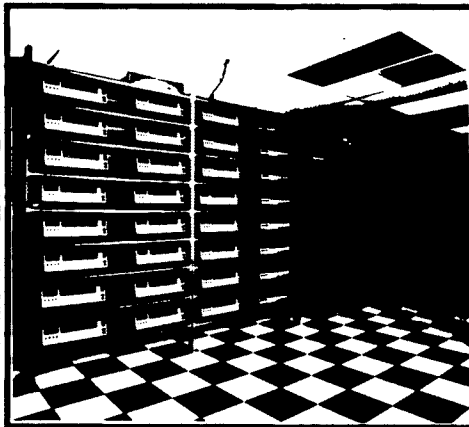
Specialized Communications (KEY)  
907 Maryland Ave.  
Hagerstown, MD 21740  
(301) 790-0103

Videoplay Industries, Inc.  
RT30 Tolland Ind. Park  
Rockville, CT 06066  
(203) 872-9195

### Midwest

Alpha Video & Audio, Inc.  
1836 2nd Ave. South  
Bloomington, MN 55420  
(612) 881-2055

## Upgraded Duplication for MII User's



American Magnetic Media has just announced it's new upgraded duplication bay to it's existing facility in Denver, Colorado.

It's classified as our flag ship dub room, states A.M.M.'s President, Jeffery Martin. Although it's official title is Bay #2. All the recorders are Panasonic AG 6820's with PME distribution. This makes this room the best candidate for quality duplications for any broadcast application.

Our head rack is equipped to send a quality signal from whatever source the client wishes to use, including the MII format.

All this combined, with our standard 100% QC policy allows us to deliver quality duplications in any quantity, from the hundreds to the ten's of thousands.

You can reach American Magnetic Media's customer service department, toll free by dialing 1-800-USA-TAPE, extension #3.

*Provided by American Magnetic Media in Denver, Colorado. □*

## Government Solicitations

US CONSUMER PRODUCT SAFETY Comm. CONTRACTS BRANCH, ROOM 517, Washington, DC 20207 -T- SERVICES TO PROVIDE VIDEO NEWS RELEASES WITH DISTRIBUTION AND SATELLITE MEDIA TOURS SOL CPSC-P-95-1062 DUE 090694 Contract Specialist, ROSE MARY HEIDENTEICH (301) 504-0444/1144, Contracting Officer, ROBERT J FROST(301) 504-0444/1142 -T- This synopsis is being issued to correct synopsis which appeared in the July 18, 1994 issue of the Commerce Business Daily. The synopsis is corrected by adding a restriction that contractors be located within a 50 mile radius of CPSC's Headquarters Office in Bethesda, Maryland. The restriction was inadvertently left out of the original synopsis. The synopsis is changed to read: The US Consumer Product Safety Commission (CPSC) intends to utilize a firm-fixed price indefinite quality contract with three one-year option periods to procure Video News Releases (VNRs) including distribution showing recalled products or describing generic product hazards and satellite media tours as required. The Contractor shall be located within a 50 mile radius of CPSC's Headquarters Office, located in Bethesda, Maryland. This requirement enables the Contractor to come to CPSC headquarters quickly to interview the CPSC Chairman, cover a news conference, or videotape a recalled product. Request for proposal (RFP) CPSC-P-95-1062 will be issued on or

about August 2, 1994 with proposals due on or about September 6, 1994. This procurement is 100% set aside for small business concerns. All responsible small business sources may submit a proposal which shall be considered by the Government. No telephone requests for copies of the RFP will be accepted. (0195)

Memphis District, Corps of Engineers, 167 N. Main St. Rm. E202, Memphis, TN 38103-1894 -T- PROVIDING VIDEO PRODUCTION SUPPORT SERVICES SOL DACW66-94-R-0050 DUE 092294 POC Contact Lisa Maxwell, Contract Specialist, 901/544-3613 The contractor will be required to furnish a qualified production crew to provide video production support services to be used by the Defense Contract Audit Agency (DCAI) located at 4075 Park Ave, Memphis, TN. Services will be required from set-up through strike. The contract period will be for one year with four one year options to extend services. A system of evaluation factors has been established. The following evaluation factors in order of preference are applicable in the initial screening of proposal: (1) locality; (2) price; (3) qualifications and capabilities of key personnel; and (4) cost realism. Offerers should submit the following materials in order to supply adequate evaluative information: (1) verifiable parts consisting of separate technical and cost/price data (cost items should be broken down to specific classes shown in RFP); (2) vitae of all key personnel consultants; (3) list of current and anticipated production contractual obligations by the offerer; and (4) such additional documentation as is necessary to allow a comprehensive evaluation of the offerer's proposal in terms of listed evaluation factors. Prospective offerers should be advised that proposals may be deemed technically unacceptable if excessive current or future production contractual obligations exist. The initial screening of proposals utilizing the listed evaluation factors may result in award, without negotiations, or will result in a list of firms considered to be within the "competitive range." Firms desiring to submit proposals shall contact the Memphis District at the address shown. Firms responding to this announcement will be sent a Request for Proposal No. DACW66-94-R-0050. The proposed procurement listed will be a 100% small business set aside. To qualify as a small business concern, the concern must have had average annual receipts for the preceding three fiscal years not to exceed \$21.5 million. The services or supplies to be procured under this announcement are classified in Standard Industrial Classification Code 7819.0217)

B&J Photo, Inc.  
525 North Main St.  
Findley, OH 45040  
(419) 424-0903

Camera Corner, Inc.  
523 Monroe St.  
Green Bay, WI 54305  
(414) 435-5313

Communication System Group  
13355 Capitol Ave.  
Oak Park, MI 48237  
(313) 399-2000

Full Compass Systems, Inc.  
5618 Odana Rd.  
Madison, WI 53719  
(608) 271-1100

Industrial Broadcast Services  
5436 W. Mingo, Suite F  
Tulsa, OK 74146  
(918) 663-5123

Industrial Video, Inc.  
1601 N. Ridge Rd.  
Lorain, OH 44055  
(216) 233-5805

Madison Video Repair (KEY)  
1409 Greenway Cross  
Madison, WI 53713  
(608) 274-3464

Modern Communications, Inc.  
1733 Larkin WMS Rd.  
St. Louis, MO 63023  
(314) 343-0800

Pratt Audio Visual/Video Corp.  
200 Third Ave., SW  
Cedar Rapids, IA 52404  
(319) 363-8144

Professional Video Supply  
9401 Santa Fe Dr., Suite L101  
Overland Park, KS 66212  
(910) 642-5528

Swiderski Electronics  
1200 Greenleaf Ave.  
Elk Grove Village, IL 60007  
(708) 364-1900

TV & Video Service (KEY)  
14121 "S" St.  
Omaha, NE 68137  
(402) 895-3100

Thalner Electronics Labs, Inc.  
7235 Jackson Rd.  
Ann Arbor, MI 48103  
(313) 761-4506

#### **West**

A-VIDD Electronics Co.  
3920 Gilman St.  
Long Beach, CA 30815  
(213) 498-7776

Accent Audio Video  
13616 Mautron Rd.  
Dallas, TX 75244  
(214) 458-0501

Audio Visual Supply, Inc.  
4575 Ruffner St.  
San Diego, CA 92111  
(619) 565-1101

Davis Audio Visual, Inc.  
2100 Clay St.  
Denver, CO 80211  
(303) 455-3440

E.C.I Video  
2809 Ross Ave.  
Dallas, TX 75201  
(214) 969-6946

G.C. Video, Inc.  
425 Eubank Blvd. NE, Suite E  
Albuquerque, NM 87123  
(505) 293-6509

GRC Electronics (KEY)  
1181 Pioneer Way  
El Cajon, CA 92020  
(619) 464-6446

High Tech Video Services (KEY)  
931 Enterprise Dr.  
Sacramento, CA 95825  
(916) 922-1400

IVS  
7925 Auburn Blvd.  
Citrus Heights, CA 92111  
(916) 725-6600

Lubbock Audio Visual Co., Inc.  
2120 Avenue Q  
Lubbock, TX 79411  
(806) 744-2559

Metrovics, Inc.  
3000 Catlina Ct.  
Los Alamitos, CA 90720  
(714) 827-4580

PCI, Inc.  
1595 West Amador, Suite H  
Las Cruces, NM 88005  
(505) 523-7788

Professional Video & Tape, Inc.  
10240 SW Nimbus, Suite L11  
Tigard, OR 97223  
(503) 598-9142

Studio Spectrum, Inc.  
1056 N. Lake St.  
Burbank, CA 91502  
(808) 843-1610

Troxwell Communications  
4030 South 38th St.  
Phoenix, AR 85040  
(602) 437-7240

TV Specialists, Inc./Video  
180 East 2100 South, Suite 104  
Salt Lake City, UT 84115  
(801) 486-7555

Video Technical Services, Inc.  
222 Truman NC  
Albuquerque, NM 87108  
(505) 265-4045

#### **Southern**

Audio Video Specialists, Inc. (KEY)  
234 Metairie Rd.  
Metairie, LA 70005  
(504) 835-4027

Broadcast International Group  
8200 NW 27th St., Suite 101  
Miami, FL 33122  
(305) 599-2112

Crecent Communication  
3535 Chateau Blvd., Suite 3  
Kenner, LA 70065  
(504) 466-4454

Custom Supply, Inc.  
2509 5th Ave. South  
Birmingham, AL 35233  
(205) 252-0141

Florida Video Systems  
1422 NW 7th Ave.  
Miami, FL 33168  
(305) 688-6618

H.B Centennial  
2500 NW 39th St.  
Miami, FL 33142  
(305) 633-2200

K&M Electronics (KEY)  
2620F Mountain Ind. Blvd.  
Tucker, GA 30084  
(404) 934-2151

Long Communications Group, Inc.  
96 Burke St.  
Winston-Salem, NC 27101  
(919) 725-2306

Mission Service Supply  
Drawer 2957  
W. Monroe, LA 71294  
(318) 325-8674

Showcase, Inc.  
2323 Chashire Bridge Rd. NE  
Atlanta, GA 30324  
(404) 325-7676

Total Audio Visual Services  
811 Marietta St.  
Atlanta, GA 30318  
(404) 975-7555 □

## MII Duplication Facilities

If you are a duplicator and you are an MII User, the Association needs to know about it.

*Currently our list includes:*

**Action Video Productions**  
Greenville, SC  
(803) 297-8865

**American Production Services**  
Seattle, WA  
(206) 282-1776

**Advanced Audio Video** Denver, CO  
800-368-0406

**American Magnetic Media**  
Denver, CO  
800-USA-TAPE

**AME** N. Hollywood, CA  
800-336-3827

**Avon Productions**  
South Plainfield, NJ  
(908) 756-0643

**Bennu Productions** New York, NY  
(212) 213-8511, Wayne Keeley

**Broadcast Video Products**  
480 Main St Armonk, NY  
(914) 273-6649, Jack Miller

**Cassette Dub Inc.** Northvale, NJ  
(201) 767-7077

**CenterCom, Inc.**  
Milwaukee, WI (414) 353-2001  
Lincolnwood, IL (708) 675-1411  
Tampa, FL (813) 886-8266

**Commercial Video**  
101 Winston St.,  
Cumberland, MD 21502  
(301) 724-2799, ask for Greg.

**Commonwealth Films**  
Richmond, VA  
(804) 649-8611

**Copymaster Video** Villa Park, IL  
(708) 279-1276

**Cinequipt** St Paul, MN  
(612) 646-1780

**Creative Visual** 10135 J St.,  
Omaha, NE 68127  
800-547-4184, ask for Larry.

**Curtis Inc.** Charlotte, NC  
800-733-2878

**Curtis Inc.** Cincinnati, OH 45202  
800-733-2878

**ECI** Dallas, TX  
800-880-9400

**Elite Video Production**  
Brooklyn, NY  
(718) 627-0499

**Global Vision** Reisterstown, MD  
(301) 356-6715

**Group Video Productions**  
Sacramento, CA  
1-800-748-4982

**HAVE, Inc.** Hudson, NY  
(518) 828-2000

**Industrial Audio Video**  
Houston, TX  
(713) 535-2375

**Industrial Communications**  
Birmingham, AL  
(205) 942-0132

**International Video Center**  
2528 Edgehill Rd  
Cleveland Heights, OH 44106  
(216) 321-1440

**Juntunen Video** Minneapolis, MN  
(612) 341-3348, Mike Vinup

**MagneTech** Ft. Lauderdale, FL  
800-683-DUPE

**Majestic Video** Burbank, CA  
(818) 843-1806, Cliff Sawyer

**Master Images Video Duplication, Inc.** Wheeling, IL  
(708) 541-4440

**Media Concepts** St. Petersburg, FL  
(813) 321-2122, 800-330-3873

**Multi-Magnetics** Denver, CO  
(303) 825-7768

**Network Video Services**  
Alexandria, VA  
800-289-DUBS (3827)

**Park Avenue Productions**  
Richmond, VA  
(804) 346-3232

**Preston Trucking** Preston, MD  
(410) 673-2930

**Pro Line Video** Austin, TX  
(512) 837-2000 x30

**Quinn Productions**  
Winston-Salem, NC  
(919) 768-2746

**Sign Media, Inc.** Burtonsville, MD  
(301) 421-0268

**Shooby-Dooby Duping** Orange, CA  
(714) 744-4041, Terrence West

**Televent Video Services**  
Oak Park, IL  
(708) 383-5588

**USF&G Corporation**  
Baltimore, MD  
(410) 578-2916, Steve Kuhn

**Vaughn Communications:**  
Minneapolis, MN 800-323-0281  
Creve Coeur, MO (314) 576-6804  
Phoenix, AZ 800-228-7609  
Milwaukee, WI (414) 276-6511  
Tampa, FL 800-252-7564  
New York, NY (212) 447-1038  
Portland, OR 800-772-2251

Atlanta, GA 800-966-0859  
Irvine, CA 800-228-7609

**Video Duplication** Atlanta, GA  
800-235-9732

**Video Duplication Services**  
Columbus, OH 800-289-4301  
Dayton, OH (513) 294-5883  
Cleveland, OH (216) 741-3827  
Youngstown, OH (216) 792-3827

**Video Management Systems**  
Indianapolis, IN  
(317) 639-6163

**Video on Location**  
Rockville, MD  
(301) 984-5823

**Videoland** Lacey, WA  
(206) 491-1332

**Video Now** 610 S. Central Ave.  
Kent, WA  
(206) 852-1186

**VideoPlay Industries** Rockville, CT  
(203) 875-5211

**Video Proofs** Rohnert Park, CA  
(707) 586-0383

**Video Replay** Chicago, IL  
(312) 467-0425

**Video Transfer** Rockville, MD  
(301) 881-0270

**Vidicomp Distributors**  
Houston, TX  
(713) 694-6400

**VIP Duplication** 2908 Cameron St.,  
Suite-B, Monroe, LA 71201  
(318) 322-8222, Phillip Nelson

**VU Video** Denver, CO  
800-637-4336, Eric Wheeler  
**Wilderness Productions**  
S. Lake Tahoe, CA  
800-874-7488, in CA (916) 577-3008

**WGVU/WGVK-TV**  
Grand Rapids, MI  
(616) 771-6666, TDD 800-748-0488

**WPSD-TV** Paducah, KY  
(502) 442-8214, Bob Fesmire

**Your Video Productions**  
Costa Mesa, CA  
(714) 645-9687

*Canadian Duplicators:*

**Agincourt Productions**  
Richmond Hill, Ontario  
(416) 886-8273

**Inter-cite Video** Montreal, Quebec  
(514) 342-4545

**Marine Video** 1955 Wylie St.  
Vancouver, B.C. V5Y 3N7

*If your company isn't listed here,  
please call 1-800-966-1030. □*

**WINDOWS PC BASED A/B ROLL EDITING****\$2,995****UNITED MEDIA'S MVS LINEAR EDITOR****Don't let our low price fool you!**

Our broadcast quality editors allow you to interface your PC directly to videotape machines, video effects generators and character generators for creating professional video presentations, training videos, commercials and much more.

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Transfers delivered C.O.D. or VISA/Mastercard accepted.

# MII Trading Post

*Please contact us when the equipment is sold!!!*

## Equipment Wanted

**Wanted: Amiga 2000/2500.** Need CPU, will consider some extras-cheap. Also want rear-screen fabric or panel, 4'x6' or larger; Panasonic interfaces for IVES II. Contact Steve Braker at (608) 251-8855.

**Wanted: Used WV-F300 video camera** MII adaptor (WV-VT10). Contact Jordan (212) 966-5660 (New York, NY).

**Wanted: JVC BR-S525U,** possibly other DT machine, also MX-50. Contact Pete Schaefer, (503) 267-7120.

**Wanted: MII player and Sony 5850 recorder.** Call Peter at (818) 888-8673.

**Wanted: Alamar 1055 and SC 2000's,** used or new, Call John Bishop (704) 398-0046.

**Wanted: Amiga Computers & related hardware,** as well as used working prosumet video equipment. Copperhead Technologies, (518)346-3894.

## Equipment for Sale

**Panasonic PTB1010UF 120" Video Projector** Sealed New in Box \$4,700 (\$9,350 Retail)

**Panasonic DM7010 Dockable WVF700 and AU410 only 10 hours demo \$10,800 (\$24,000 Retail).** **Panasonic BTM1310Y Monitor A/B split screen, RGB, pulse cross \$1,000 (\$2,000 retail).** **AU55H demo, \$9,400, AU65H demo, \$11,200. AU66H demo, \$14,000.** All include Full New Warranty and Shipping! Greg LaDue (607) 687-0545, 9am-6pm, E.S.T.

**Panasonic AU-550 studio/field MII editing VCR w/ D.T., VTC & LTC T.C., simple TBC, 4 ch. audio, AC & 12 volt DC power, built-in serial edit controller for one source, only 50 lbs but rack mountable, \$4,995.** **AU-50B CTCM TBC for use with AU-500, 520, & 550 and three JVC KR-M820U MII editing VCR w/ built-in A/B roll edit controller, serial and parallel interface, LTC T.C. board, 4ch audio, Y-C in & out, edit status and T.C. window dub output, excellent condition \$4,595.** **Panasonic WV-F700M digital processing 2/3" 3CCD camera (factory demo) docked to used AU-400 MII deck, new V.F. & tripod plate \$9,950. Various lenses available starting and \$695.** **Panasonic WV-F200A ENG camera package w/ MII and Y-C output \$2,995.** **DSC/Chyron Illusion 3D DVE loaded \$4,295.** **Desktop Digital Video system featuring TAST Video Machine or Pinnacle Alladin w/ TAO editizer.** Call Wiegand Audio Video Labs, (614) 967-0059 or fax (614) 967-4453.

**JVC 800 MII editor/recorder.** New heads, excellent cond., \$4200. **2 Hitachi SK70 Cameras.** Good cond., B/O. **ISI 902 Switcher.** Very good cond., B/O. **Chyron Chameleon,** excellent w/10 cartridges, B/O. **Chyron VP1 character generator w/12 fonts, B/O.** **Arvin Echo Slo Mo,** needs work, make offer. **Panasonic WV2150 Cameras (2) w/ rear control lenses (studio cams), make offer.** **Sony BVU 200 Editing System (3/4), very good condition, \$975.** Contact John Cahill (908) 269-0100 (NJ).

**3 JVC CR 850 VTRs, \$2700 each. 1 Sony VO 5850 VTR, \$3500.** Contact Leslie Ricci at (714) 777-4510

**MII AU-500 portable deck.** Low hours. Make offer. Contact Bill Doran at (201) 866-4568.

**Panasonic MX-12, mint, \$1100. Panasonic AG-7650 w/ TC, 250 hours, \$3400. Various MIDI gear for audio production. (sequencers, synths, digital FX) Hitachi V-099 WFM \$600. Panasonic WJ-4600A switcher \$600. Will take B/O on older Wony equipment (3/4", camera, etc.) Trade for JVC BR-S525U, MII editor, MX-50 or ?.** Contact Pete Schaefer, (503) 267-7120.

**Interformat IVES II A/B V2.4C controller,** frame accurate, programmable A&V fade, GPI, capstan bump, EDL print & serial, sync & BB gen, LTC gen/read, w/ 3 parallel interfaces, excellent, \$1450/BO. **IVES II cuts system, \$950. A/B Box, \$650. Interfaces for above: 3JVC, 2 Sony, 1 Panasonic, 1175 each.** Contact Steve Braker at (608) 251-8855.

**GVG 1600 Series Production Switchers, 1L and 1X (10 Inputs) \$6,000. 3K (16 Inputs) \$10,000. 7K and 7H (20 Inputs) \$12,000.** All options are available. Contact Post Plus 40 East Main St., Port Jervis, NY 12771.

**Panasonic AU-63, MII Studio Player w/AT, demo with time code, \$8,000. 200CLE 3-Chip Camera \$3,700.** The following have worked well together in a A/B roll MII suite: **Jazz "Ensemble" DVE, w/ all extra cards and upgrades-paid \$18,000. sell for \$7,000.** **Panasonic AGA800 Edit Controller, with 3 9-pin cards \$2,900.00. AGSW 800 AV Switcher, \$2,500.00 TBC 200 \$1,500.** Contact Jack Miller at (914) 592-4151 (NY).

**Panasonic AG 7750 w/TC \$4500., Panasonic AG 750 editcontroller, \$1000. LAIRD legend Character generator, w/Encoder \$3000. JVC 8 Input Switcher, w/Chroma Key, Tally, Intercom & GPI Trigger, \$2500. Panasonic AVES Switcher \$900. All in great shape, w/rackears, slides & manuals. Panasonic AG 7500A SVHS Editing Decks, Special Demo Units, in box, FULL Warranty, \$3,500.00 each, or both for \$6,800.00. New edit controller, also available \$1,400.00. MX10 Digital Special Effects Generator w/Title, \$900.00. Please contact Tim Dench, (502) 239-0229 (KY).**

**O'Conner 50 Fluid head on wooded legs w/ spreaders.** Good cond., \$1,275. All carry a 30 day warranty. **Ampex ADO-100 DVE, 3D Option & Upgraded software, \$16,000.** **Graham Patten 1241 Linear Keyer, 6 level w/drop shadow, hard/soft keys matte gen., adjustable masks, ext. video GPI and more, \$4300, JVC KM-2000 Switcher, \$1500, Panasonic WJ-5500A Switcher, \$775, Matthey Video Delay Line, o to 320 NS, \$225, Panasonic 3/4" AB roll sys. w/ 3-AU-700's, AUA70 controller, AU-J10, good offline system w/manuals & spares, \$2,900, Much more, owner retiring. Call for full list. Contact Bob Pooler at (508) 263-7727 (Boxborough, MA).**

**Panasonic DM 7010 MII Camera/VCR Dockable System.** Three 2/3" CCD's, 750 lines, 62db S/N, Digital Processing. New/Full Warranty, \$12,000 (\$24,000 retail). Call Ralph Olson at (607) 687-0545 (Owego, NY).

**Panasonic AU-63, MII Studio Player w/AT, New in Box, \$7,000.** Contact Darrell Johnson 800-264-0590 (TN).

**Panasonic AU-410S, AU-63, AU-65, all approx. 2000 hours, package deal, \$15,000.** Call Don Atchison at (613) 821-7783 (Ottawa)

**JVC CR-4700 3/4" portable recorder w/ time code, batteries, and portabrace.** Just rebuilt. **Complete Animation/Graphics System.** 486 computer with 600 Meg. hard drive, diaquest controller and targa 64+ board. Software includes Topas 4.0, Tips, Rio, QFX, Logo Editor, Panorama, and Lumena. Originally purchased for \$28,000, asking \$17,000. **LAIRD 1500 character generator with 1032 encoder and 70 fonts, \$3,500.** Contact Jordan Gershon, MAJEC Video Productions (913) 894-1188 (Overland Park, KS).

**JVC KRM800U MII Editing VCR.** Low hours, excellent condition. \$3,400/BO. Call Alan (610) 649-8482.

**Telnet TM 8615, docking adapter AU400/410 to BVP7, asking \$999. CrossPoint-Latch 6112 (used), 2M/E Switcher, w/chroma key asking \$2,250. Echolah, DV7 (used), BO SEG/ Switcher w/GPI, asking \$2,995. Tektronix 244505 (used), Combo waveform/ vectorscope, asking \$2,650. Anton Bauer MP4/ probe (demo), battery charger, 4bay w/probe, asking \$2,195. We also have many accessories. Please contact Avonix at (414) 783-6050.**

**MII Studio Recorder/Player, JVC KRM 800u,** used at authorized repair shop, fully tested, brand new head, \$4,500 or best offer. Call Tom Miller at (406) 222-6733.

**Panasonic AGB745 (new), Battery Charger, asking \$399. TELMET TM8615, Docking Adapter AU400/410 to BVP7, asking \$999. K&H CAU500 (Demo), Carry Case for PAN AU500/AU520, asking \$149. K&H CAU500 (Demo) case for AU500, asking \$149. CROSSPOINT-LATCH 6112 (Used), 2M/E Switcher w/ Chroma Key, asking \$2250. TEKTRONIX 244505 (Used), Combo Waveform/Vectorscope, asking \$2650. VIKING AU500CASE (Rental), R776 ATA Shipping Case, asking \$250. Please Contact Scott Schuelke at AVONIX, PO Box 505, N. 124th Street, Brookfield, Wisconsin 53005.**

**Panasonic AU-300 Video Recorder/Reproducer w/A-30 Editor, Good Condition, \$4,900. Nagra IV-SJ Recorder/Reproducer, Like New, \$2,500. Sony VO-5800H High Resolution 3/4" UMatc Recorder/Reproducer, Excellent Condition, \$1,500. Contact John Ursiolo, Rand Systems Engineering Inc., (301) 983-1998. **Convergence 195 Controller, lightly used. Excellent condition. Just reconditioned by factory service rep. W/ serial and aprallel cards, \$1,850. Larry Cohen Productions, Watchung, N.J. (908) 561-8742.****

**VC CR 850 U 3/4 inch editing VCR, \$3,800. Alta Centaurus Stillstore/ switcher w/ hard drive, \$8,500. Call Bob Richardson, Jr. at Riverside Productions, 800-848-9752.**

**Panasonic AU-500 MII broadcast portable w/ portabrace case and new tapes, low hours. Best offer. Call Bill Cohen (516) 467-7551 (Ronkonkoma, NY).**

**Alta Centaurus Dual Channel TBC Digital Effects/Stillstore System, \$7,500. DUBNER 5K Character Generator, \$3,500. Paltex Abner A/B Edit Controller, \$2,500. Contact Mark Johnson at Reel Video Productions, (814) 695-8054 (Hollidaysburg, PA).**

**Hotronic AH91 Dual TBC S-VHS/Composite w/ sync Generator/Switcher.** Wipes, push/pull, freeze frame, freeze field, paint, mosaic, DOC, full band width, infinite window. Excellent cond. Asking \$3,500. Call (407) 777-3936 (Satellite Beach, FL).

**Panasonic AU-410 Dockable VCR,** new \$6,500. **Panasonic WV VT 15 MII Docking Adapter** for Panasonic WV F2 50, new, \$800. Contact Tom Tautges with Audio Visual. 1-800-862-2339 (Plymouth, MN)

**JVC KY210B 3 Tube w/ Fujinon 16x1.** Hard case, tripod plate in excellent cond. Was used as back-up Cam only. Rated over 700 lines, \$2,495. **JVC CR4900U 3/4" Portable w/ portable case.** Exc. cond., \$1,000 firm. Contact George at Video Proofs, (707) 586-0383 (Rohnert Park, CA)

**AU-410** in mint condition (75 hours) w/ VT-15 adapter plate, AUS-400 stand alone unit, and AUB-420 4 position charger w/ brand new carry case, all for \$6000. (916) 577-3008, VISA/MC/AMX, K-MTN TV-8 (Lake Tahoe, CA).

**AU-63, AU-65, AUF-65, DM7010.** Call Gerry Levine with B.O. at (508) 667-0009.

**Panasonic AG-1970**, \$999. **Panasonic AG-7350**, \$1,599. **Shure M267 4 channel mixer**, \$269. **SONY multi disc laser \$249.** Call Bill Tucker at (518) 356-0334 (Schenectady, NY).

**Amiga 2500 w/ Video Toaster version 3.0,** Operation System 2.0, 1084S color monitor, 030 accelerator card - 25 Mhz, 50 meg hard drive, 120 meg hard drive, SyQuest 88 meg removable hard drive, 9 megs RAM, and 2 meg Agnus chip. Original Cost w/ upgrades \$7,910, asking \$3,950. Contact John Clower at (404) 691-2538 x 445 (Atlanta, GA).

**Panasonic S-VHS Professional Edit Package.** AG7750 Edit Recorder w/ time code, AG7650 Source Player w/ time code, AGA770 128 Event edit controller, all interface cables. Demos w/ one year warranty! Only \$9750 (\$18,410 list). Call (607) 687-0545, 9am-6pm, E.S.T. (Owego, NY).

**Optics and Images has gone out of business.** Must sell: **Panasonic AU-60 MII studio recorder.** **Panasonic AU-500 MII field recorder** with AC/charger unit, batteries, and Portabrace case. Also **JVC 210B camera w/ AC/charger,** batteries, component adapter. And **JVC U-matic field recorder w/ AC/charger,** batteries, and case. All equipment in excellent condition. Contact David Anderson at HVS Productions (414) 468-3333 days or (414) 863-6923 nights.

**Panasonic AU-410 dockable VCR.** New but opened box, \$6,000. **Panasonic WV-VT15A MII docking adapter WV-F250 camera.** Demo unit, \$800. Contact Earl Neville at (414) 435-5353 (Green Bay, WI).

**AU-400 Camcorders,** \$1,000. **Telemetric TM 8615 docking adapters w/ Anton-Bauer brick connector,** \$600. Contact Chuck Deen (602) 257-6540 (Phoenix, AZ).

**Compuvideo waveform monitor/vectorscope,** \$1429. One year warranty. Call VIZ Tech at (718) 714-9873 (Brooklyn, NY).

**JVC KRM8200U,** editing recorder, MII format, usable condition, \$5500 each. **JVC KRM460U,** MII format, porta-brace case, charger, usable condition, \$4500. **Logic 8 sound workshop,** recording mixing console, 20 channel, usable condition, \$1600. **Paltek Abner 5700104 editing controller,** special effects, usable condition, \$1200. **JVC BR-S610U Super VHS recorder/player,** excellent condition, \$1000. Please contact John Hesse at (901) 587-7561 or Wayne Gilmer (901) 587-7560 (Martin, TN).

**Used Amiga Video Toasters,** Amiga 2000's, 3000's, & 4000's. Call Bill Tucker, Copperhead Technologies, at (518) 346-3894 ext. 300, (Schenectady, NY).

**JVC KR-M820U Edit/Recorder** with TC, \$4,000.000. Good condition, needs some "tweaking." Heads are good. Call Jim (816) 235-1096 (Kansas City, MO). HURRY! **JVC KRM 800U recorder/editor,** excellent condition w/ new heads. Asking \$4,000.00. Contact Rick Carr (813) 821-1130 (Clearwater, FL).

**MIJ camcorder Panasonic 200 3CCD camera/AU-400 docking recorder,** \$4,995.00. Call Peter at (818) 888-8673.

**2-JVC, BR-S611U S-VHS recorders,** with rack mount hardware, low hours, \$1975/each, **JVC SA-911U serial Interface Unit,** low hours, \$650, **Panasonic BT-1310Y Color Monitor,** RGB, Y/C & composite video inputs, 560 lines resolution, low hours, \$695, **CCI Model 800-6,** Y/C delay distribution amplifier, multiple outputs, front panel adjustments for luminance, chroma and Y/C delay, new in box, \$375, **2 DPS, TBC-II's,** \$275/each, all prices include shipping. Call Ron at (516) 285-7146.

**KRM 800 editor,** under 100 hours on new heads, \$4,500 or best offer. Call Scott Green at (608) 274-9944.

**Panasonic AG7750 Pro SVHS Recorder,** w/ SMPTE card, built-in TBC, ex. condition, \$5,000. Call Bryan Winsby at (913) 236-6088.

**Hotronic AP-41-SP wide bandwidth Y/C and composite TBC/Frame synchronizer w/ digital comb filter and pixel by pixel dropout compensator.** Like new, \$1,500. Contact Ron at (516) 285-7146.

**3 Hitachi Studio Cameras, Model FP-40S,** w/ CCUs, cables and ITE tripods. Complete pkg \$1500, nego. Call (804) 743-1171, ext. 238.

**Panasonic MII AU65 timecode recorder.** **MIJ AU62 timecode source machine.** **MX50 mixer.** **F250 3-chip camera w/ MII Docking Back in ATA Shipper.** **Panasonic 200CLE camera w/ RCU & 2-25 foot cables.** **Laird RGB/YC encoder.** **3D Studio 3.0 animation software.** **Targa 64+ Board.** **BCD-2000 animation controller.** **Black Burst Generator.** **Dyaxis I non-linear digital audio system for sweetening w/ 1.2 Gb, Macintosh and RDATE tape backup.** Gary or Ben at Options Inc. (801) 467-7421.

**Panasonic AU-65 studio player/recorder w/ TC reader/generator,** 560 drum hours, \$10,000. **AU-63 studio player w/ auto tracking, TC reader generator,** 320 drum hours, \$10,750. **AU-62 studio player w/ TC reader/generator,** 470 drum hours, \$6500. (2) **Panasonic BT-H1350Y 13" studio monitor** \$700 each. **AG-7750 w/ timecode reader/generator** less than 200 hours, \$5,000. **Grass Valley 110CV component switcher,** 8 user selectable inputs, chroma keyer, pulse regenerator, extender module, all operating and service manuals, used less than 900 hours, \$12,000. **AU-410s w/ less than 100 hours** docked to WV-F250H cameras w/ WV-VT15 MII docking kits. Loaded. **Brand new MII Tapes:** **M90L \$46 ea., M60L \$30 ea., M30L \$20 ea., M10L \$10 ea., M20S \$15 ea.** Call (307) 332-9714 10am to 7pm E.S.T.

**Another Sony 3/4" studio shuts down, and the equipment is being sold here!**

**Sony DXC-M3A camera and accessories** including case, 2 extra DXC-M3A camera heads, extra DXFM3A/D viewfinder, CMA-8 camera AC adapter. Total package price \$3,100. **Sony**

**VO-6800 field deck w/ case,** \$1,400. **Sony VO-6800 field deck w/ case,** little used \$1,800. **Sony BC-1WA battery charger w/ four NP1B's,** \$475. **RCA racks, (2) 5-1/2 ft.,** \$200ea. **Sony VO-5600 3/4" recorder,** \$1,000. **IVC ABR-1A A/B roll edit controller w/ monitor & printer (sony tape 5),** \$600. **2 Sony VO-5850 3/4" editing decks,** Sony RM440 controller w/ cables, total package \$5,900. **Crosspoint Latch 6119 Switcher,** crosspoint latch 6061 matrix pattern wipe generator, total package \$500. **Alta Pyxis 2 input TBC w/ digital effects generator,** \$1,900. **Quanta QCG-500 graphic titler w/ 2 drives and camera capture,** \$3,200. Contact Charlie Weber at (302) 764-3400.

### Facilities/Suites

**Find Financial Freedom in Florida.** Well established (10 yrs), Turnkey video productions company for sale by owners. Complete training and great terms available. Includes: broadcast editing system, fully equipped toaster, audio system, 3 chip camera and dockable portable, fluid head tripod, lowel lights, mics, film and slide transfer system, in-house duplication system, 800 # and credit card acceptance, furniture, phones and much, much more. You could be enjoying a positive cash flow today. All for well under \$100,000.00. Call (813) 545-2646 (FL) for complete details.

**A/B ROLL EDIT SUITE,** includes Panasonic AU-60 Studio Recorder, (2) Panasonic AU-650 Studio Edit Recorder with Auto Tracking, Videotek Prodigy Composite Special Effects Generator, Paltek Elite Edit Controller with Serial Interfaces for Prodigy Switcher & (3) MII Recorders, \$40,000.00. System is in full working order, all three decks have approx 1000 hrs on head. Call Scott Kase at (703) 620-0451.

**On-Line SVHS to MII Master Edit Suite.** All YC through switcher. Amiga sourced as composite through TBC or RGB signal through custom built interface (for Chroma Key). **Panasonic AU-63 MII player** has dynamic tracking. **Sundance editing system** can control 15 source machines and 8 GPI's, vary speed of AU-63 during an edit, as well as control the Video Toaster. Call for full equipment listing. Original purchase price \$80,643.38. Asking \$25,000.00. **Avid Media Composer w/ Version 5.03.** Includes Avid 200 Model 20, LF701A Panasonic 1 GB disk drive, Rorke Data 1 GB optical, 6 - 1HR optical carts, and V Lan MSTRT Trans/Rcc Avid. Original purchase price \$40,585.34. Asking \$20,000.00. Call Biff van Cleave at (713) 963-0397 (Houston, TX).

### Tapes

**Used MII Tape,** limited number of MII tapes, Large cassettes, 30's, 60's 90's and small 20's, Most with low passes, most with factory cases. Good for many purposes. Buyer pays the shipping charges. Contact Ed McKay or John Bishop at (704) 398-0046, or fax (704) 393-8407 (NC).

**Panasonic M90L,** 4 new (still shrink wrapped), \$200.00. **20 Fuji H 471-ST,** 30 new in case, \$150.00. Call Bob Richardson, Jr. at 1-800-848-9752.

If you have equipment you would like included in the next Trading Post, please contact us in writing, either by fax or mail at MII Users Association of America, c/o GMG International Inc., 1950 Roland Clarke Place, Suite 100, Reston, VA 22091, fax (703) 620-0451, toll free 800-966-1030. Please contact us when the equipment is sold. □

## MII Rental Facilities

*Contact the association if you would like your company added to this listing.*

### **AudioVisual Headquarters**

Rancho Dominguez, CA

(310) 885-4200

Rent out 3-AU-65's, they have shipping cases.

**Avon Productions** S. Plainfield, NJ

(908) 756-0643

Studio & Field MII, Cameras, etc.

**Avonix** Brookfield, WI

800-222-6050

Full line of MII available

### **Broadcast Video Products**

480 Main St Armonk, NY

(914) 273-6649, Jack Miller

### **Communications Televideo Ltd.**

(CTL) Silver Spring, MD

(301) 585-6311

AU-65, D-3 AJD350 Editor, D-3

AJD310 Camcorder

**Cinequipt** St Paul, MN

(612) 646-1780

Full line of MII available

**Davis Audio Visual Inc** Denver, CO

(303) 455-1122

**ECI Video** Dallas, TX

800-880-9400

AU-63H, AU-65H, WV F700 cam

/AU-410 dockable

**Metrovics, Inc.** Los Alamitos, CA

(310) 430-3509

Full line of MII available

### **Professional Desktop Video Systems**

Glendale, CA

800-862-7820

Camcorder WV-F700/AU 410

**Pro Line Video** Austin, TX

(512) 837-2000 x30

Full line of MII available

### **Video Management Systems**

Indianapolis, IN

(317) 639-6163

Sony M7 Cam., AU 500 Portable MII

Deck

**Video Replay** Chicago, IL

(312) 467-0425

AU-66H

### **Vidicomp Distributors**

Houston, TX

(713) 694-6400

### **WGVU/WGVK-TV**

Grand Rapids, MI

(616) 771-6666, TDD 800-748-0488

AU-650, AU-500, AU-400

### *Canadian Rentals:*

**Inter-cite Video** Montreal, Quebec

(514) 342-4545

WV-F700/AU-410's, WV-F7000,

AU-520S, WV-F500/AU-45H, AU-

63H,(2) AU-65H,(1) AU-W33H,

(1)AU-W35H.

**VidCom** Vancouver, B.C.

(604) 732-9711

WV-F250/AU400 Camcorder, AU-63, AU-65, AU-550□

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This set of three 30 minute videos feature preventive maintenance, troubleshooting, applications overview, upper drum replacement, and basic service procedures. Specifically, items covered include the following:

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#### **RECOMMENDED CLEANING AND MAINTENANCE PROCEDURE**

##### **Sections-**

- 1.0 - Upper Drum
- 2.0 - AC Head Stack
- 3.0 - Field Cleaning the Portable Unit
- 4.0 - Tape Path
- 5.0 - Cleaning the Pinch Roller
- 6.0 - Cleaning the Capstan
- 7.0 - Cleaning the Posts
- 8.0 - Cleaning the Fixed Posts
- 9.0 - Brush Assembly
- 10.0 - Cleaning the Earthing Assembly
- 11.0 - Final Disassembly and Cleaning
- 12.0 - Emergency Tape Unloading Procedures
- (+ Conclusion)

### **(II.) LESSON 2 UPPER DRUM REPLACEMENT AND ELECTRICAL ALIGNMENT**

##### **Sections-**

- 1.0 - Cleaner Roller Removal
- 2.0 - Mounting of Fixing Plate for Tip Protrusion Gauge
- 3.0 - Video Head Tip Protrusion for Measurement
- 4.0 - Removal of Upper Drum Assembly
- 5.0 - Upper Drum Re-assembly
- 6.0 - Eccentricity Gauge Adjustment
- 7.0 - Simplified At "x" Valve Adjustment

### **(III.) LESSON 3 APPLICATIONS AND OVERVIEW**

**(Including basic troubleshooting)**

##### **Sections-**

- 1.0 - Introduction
- 2.0 - Stand Alone Single Machine Configuration
- 3.0 - Machine to Machine (cuts only applications)
- 4.0 - A/B Roll Editing Systems
- 5.0 - MII Menu and Setting Instruction

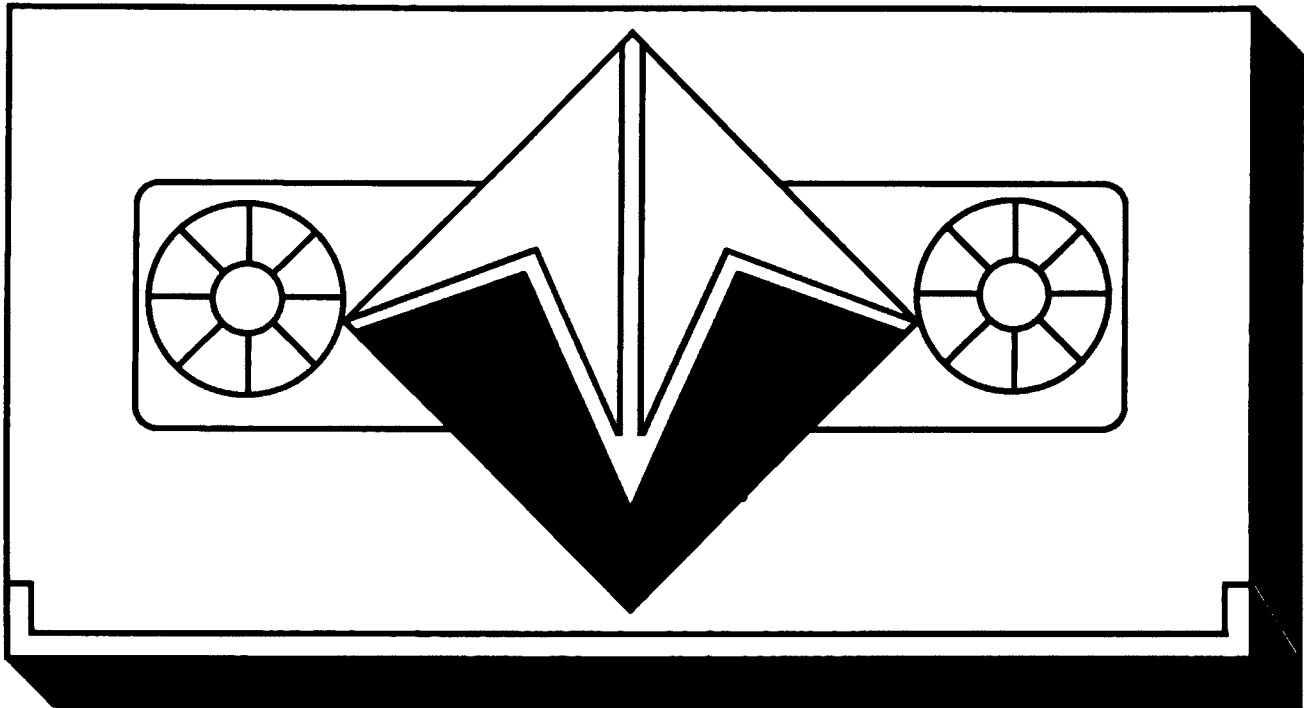


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# Monthly Survey Questions

Please Respond! Thank you to those who responded to last months survey.

*Each month, the Users Association polls users on specific MII issues and publishes the results in the next newsletter. This month we are inquiring about problems or difficulties you may be experiencing with equipment.*

(1) If you own a new AU-45H field recorder, have you had any experience with time code slippage (apx. 6 frames) while editing tapes shot on this recorder from an edit controller?

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(2) If you own a Panasonic WV700 DSP camera, have you had experience when shooting in sharp contrast environments (ie. black on white/light or white/light on black) with tearing or "bearding" where by short scanline trails appear while zooming in and out at certain focal lengths? (This phenomenon has appeared mostly while recording on field recorders and two digit studio machines) See article this issue.

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(3) Are there any problems involving MII equipment or peripheral interface with MII components which you may have noticed that you suspect maybe a class or model wide characteristic?

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***It is important for the membership that you respond to these questions, either by mail, phone, or fax as soon as possible. Thank you for your input. 24-hour fax line (703) 620-0451 Phone (800) 966-1030 or (703) 620-6000.***

MII Users Association of America  
c/o GMG (International), Inc.  
1950 Roland Clarke Place, Suite 100  
Reston, VA 22091

*Optional*

Name

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Company

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Phone

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# July Monthly Survey Results

*Each month, the Users Association polls users on specific MII issues and publishes the results in the next newsletter. Last month, we asked your input on the association and its activities. This month we have these results.*

(1) What news services should the users add to membership benefits to help the MII user?

- In case you haven't noticed, companies other than JVC and Panasonic make and advertise MII compatible products. ie 26 pin Cameras, Computer Component Video Overlay, 3M and Fuji tape.
- It's time to launch into MII non-linear configurations and useage, systems review.
- Continue quoting articles that mention MII. Write more articles and interviews with MII Users. Review MII related products. Send MII related press releases to trade publications. Show how major networks, TV stations and Production facilities use MII.
- Discounts n all related Video/Audio/Computer related products.
- Add Tricks & Tips column on a regular basis to your Newsletter. Solicit short comments on using MII in various situations - How to trouble shoot problems or adapt to various circumstances.
- Panasonic updates and equipment modifications.

(2) Should the users association continue to advertise in trade journals to solicit membership?

- No 25% • Yes 62.5% • No response 12.5%
- Get mailings from Dealers and Panasonic. • Good relations essential for survival! A recent publication reported the new UVT 100 camcorder as having 90 min record and worse than U-matic resolution. If MII were to get press like that it could be a killer.

(3) With the large number of MII users who work with the Toaster, should we expand the newsletter to include a section on the Toaster, especially in light of the introduction of the Flyer?

- No 50% • Yes 37.5% • No response 12.5%
- Keep focus on MII • Proper configurations -successes and failures.
- Absolutely Not! There are several magazines already covering the toaster. If we need toaster info we can look there. We read the newsletter for MII information. The space is already limited, so please don't waste it covering the toaster. Focus on MII! • Everything on Toasters.
- The toaster is specialized enough to deserve its own user group. I have no plans to ever use one, for one.
- This section should contain generic desktop video columns for the forward looking MII User (Matrox, Alladin, SGI, etc.) and not be limited to a specific brand name, 5 year old product whose platform is no longer being manufactured. • Don't know, don't have.

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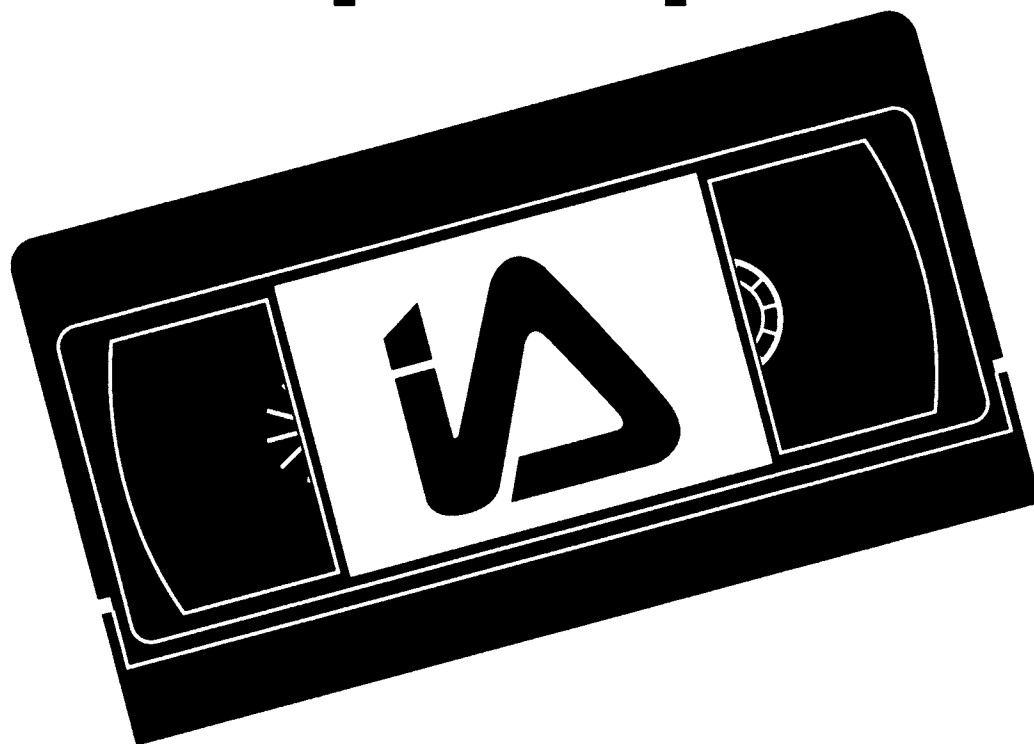
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# MII Users Association of American Membership Listing

<p><b>Alabama</b></p> <p>AUVID Productions Int'l Inc. Nancy Kabajian PO Box 1933 Huntsville, AL 35807 (205) 534-4666 MII Owner</p> <p>DCH Regional Medical Center Larry Parker 809 University Blvd E. Tuscaloosa, AL 35401 (205) 759-7332 MII Owner</p> <p>First Frame Video Services David Black 2440 Wineridge Dr. Birmingham, AL 35244 (205) 988-3267 MII Owner</p> <p>Flint Hill Productions Charles &amp; Mary Golden 255 S. Charlston CT Montgomery, AL 36117 (205) 277-7760 MII Owner</p> <p>Iopenshaw Productions Andy Openshaw 3195 Cahaba Heights Suite 9 Birmingham, AL 35243 (205) 970-9041 MII Owner</p> <p>WAFF-TV 48 Keith Ward 1414 N. Memorial Pkwy Huntsville, AL 35804 (205) 533-4848 MII User</p> <p>Womans Missionary Union Stan Hill PO Box 830010 Birmingham AL 35283-0010 (205) 991-4929 MII Owner</p> <p><b>Alaska</b></p> <p>KTOO-TV CCBI Jack McKain 224 Fourth st Juneau, AK 99801 (907) 586-1670 MII Owner</p> <p>KYUK-TV (Bethel Broadcasting) Mike Martz Pouch 468 Bethel, AK 99559 (907) 543-3131 MII Owner</p> <p><b>Arizona</b></p> <p>ARC Productions Kit/Robin Hoult 1145 Granite Creek Lane Chino Valley, AZ 86323 (602) 636-4676 MII Owner</p> <p>COVID Imre A. Csaszar 1725 W. 17th St. Tempe, AZ 85251 MII User</p> <p>Del Sol Productions Ruben Ruiz 19 W. Ventura Tucson, AZ 85705 (602) 622-1515 MII Owner</p> <p>I-MAG Corporation Steven Daniels 9 W. Ventura Tucson, AZ 85705 (602) 622-6505 MII Owner</p> <p>KTVW Bruce Sherman 3019 E Southern Ave Phoenix, AZ 85040 (602) 243-3333 MII Owner</p> <p>Rio Salado Community College Madison Walker 3889 East Thomas Rd. Phoenix, AZ 85018 (602) 223-4120 MII Owner</p>	<p>Troxell James Chalifoux 4830 S. 38 St. Phoenix, AZ 85040 (800) 352-7912 Dealer</p> <p>Vaughn Duplication Services Jim Lawson 3802 East University Drive Suite 2 Phoenix, AZ 85034 (800) 228-7609 MII Owner</p> <p>Video Technical Services Chip Harold 925 West Baseline Rd Tempe, AZ 85283 (602) 831-2760 Dealer</p> <p><b>Arkansas</b></p> <p>5 Star Video Randy McFarland 1112 Garrison Ave Ft Smith, AR 72901 (501) 782-1332 MII Owner</p> <p>Arkansas Farm Bureau Keith Garrison PO Box 31 Little Rock, AR 72203 (501) 228-1488 MII User</p> <p>KTHV Chuck Weaver 720 Izard St Little Rock, AR 72209 MII Owner</p> <p>Sigma Broadcasting Don Vest PO Box 4150 Ft Smith, AR 72914 (501) 783-4040 MII Owner</p> <p>Video Pro Productions T Hall PO Box 1694 Pine Bluff, AR 71613 MII User</p> <p><b>California</b></p> <p>Aoe Kutsuna 533 21st Pl Santa Monica, CA 90402 MII Owner</p> <p>ADV Tech Thomas Huckle 8057 Crossbridge Rd Dublin, CA 94568 (415) 833-6031 MII Owner</p> <p>AME Inc. Larry Cohen 5510 Cleon Ave. N.Hollywood, CA 91601 (800) 336-3827 MII Owner</p> <p>AME Inc. Chip Viering 5510 Cleon Ave. N.Hollywood, CA 91601 (800) 336-3827 MII Owner</p> <p>Assoc. Elec. Gene Hustung 3585 Cadillac Ave Costa Mesa, CA 92626 (714) 850-9342 MII Owner</p> <p>Audiolab Electronics, Inc. Ron Stofin 5831 Rosebud Ln Bldg C Sacramento, CA 95841 800-624-1903 Manufacturer</p> <p>Audio Visual Headquarters Richard Farnham 2300 Gladwick Rancho Dominguez, CA 90220 (310) 885-4200 Supplier</p>	<p>BAYC Luke Hones 1111 17th st San Francisco, CA 94107 (415) 861-3282 MII User</p> <p>Bay Cable Advertising Jim McCuin 20902 Cabot Blvd Hayward, CA 94545 (510) 732-7320 MII Owner</p> <p>BCS Les Spitzer 1840 Flower Street Glendale, CA 91201 (818) 551-5858 MII User</p> <p>Bluewater Productions Bill Rosentel 3205 Production Ave Ste E Oceanside, CA 92054 (619) 721-1951</p> <p>Broadcast Store Barry Seybert 1840 Flower Street Glendale, CA 91201 (818) 551-5875 Dealer</p> <p>Cal Poly San Luis Obispo Peter Woodworth Audio Visual Services Dept. San Luis Obispo, CA 93407 (805) 756-7197 MII Owner</p> <p>Chiaverini Video Productions Doug Chiaverini 4030 N. Palm Ste 306 Fullerton, CA 92635 (714) 526-3388 MII Owner</p> <p>Compact Video Group, Inc. John Donlon 2813 Alameda Ave Burbank, CA 91505 (818) 840-7000 MII Owner</p> <p>Creative Arts Video Matko 1325 N. Sierra Bonita Suite 203 W. Hollywood, CA 9046 (714) 373-7529 MII Owner</p> <p>Don Brown Productions Don Brown 1429 W. Collins Ave. Orange, CA 92667 (714) 771-9711 MII Owner</p> <p>DSO Productions Robert Orban 2413 Lincoln Ave Belmont, CA 94002 MII Owner</p> <p>Eagle Leasing Kathi Klein 3000 E. Birch St Suite 108 Brea, CA 92621 (714) 579-8777 Leasing</p> <p>Editing Technologies Corp. Russ Srole 11992 Challenger Court Moorpark, CA 93021 (805) 529-7074 Manufacturer: Edit Systems</p> <p>EIG Video Bud Turner PO Box 960 Lucerne Valley, CA 92356 MII User</p> <p>Electronic Design &amp; Service Sam Kondoz 6922 San Fernando Rd. Glendale, CA 91201 (818) 843-6199 MII Owner/Dealer</p> <p>First Light Video Publishing Andy Romanoff 8536 Venice Blvd Los Angeles, CA 90034 (310) 558-7880 MII User</p>	<p>Grace Video Maynard Dennis Grimm 34476 Colville Place Fremont, CA 94555 (510) 794-8365 MII Owner</p> <p>Grass Valley Group Don Davis P.O. Box 1114, Mail Stop N3-2H Grass Valley, CA 95945 (916) 478-3097 Manuf.</p> <p>GRC Electronics Greg Capello 1181 Pioneer Way El Cajon, CA 92020 (619) 464-6446 MII Repair</p> <p>GRC Electronics Greg Capello 14082 Valley Springs Road Poway, CA 92064 (619) 464-6446</p> <p>Group Video Broadcast Services Jerry Casey 10364 Rockingham Drive Sacramento, CA 95827 (916) 362-3964 MII User</p> <p>Hammar Communications Peter Hammar 1Palmer Building 1475 Old Country Rd. Belmont, CA 94002 (415) 508-8182 MII User</p> <p>Iranica Alireza Tabesh PO Box 8123 Newport Beach, CA 92658-8123 (714) 251-1926 MII User</p> <p>ITD Productions Herbert Kellner, Ph.D. 1561 Madrid Dr Vista, CA 92083 (619) 598-8451 MII Owner</p> <p>Jet Propulsion Lab Cory Borst 4800 Oak Grove Dr. Pasadena, CA 91109 (818) 354-6170 MII Owner</p> <p>KATZ Inc. Rich Borowy PO Box 2608 San Fernando, CA 91393 (818) 895-8921 MII User</p> <p>KCRA Marty Main 3 Television Cir Sacramento, CA 95814-0794 (916) 325-3255 MII Owner</p> <p>King Videocable Steve Clark Advertising Production Dept. 22620 Market Street Santa Clarita, CA 91321 (805) 259-7646 MII Owner</p> <p>Kolb Entertainment Kenneth Kolb 14380 Foothill Blvd #26 Sylmar, CA 91342 (818) 362-6753 MII User</p> <p>KRBK-TV Annette Wegesend 500 Media Pl. Sacramento, CA 95815 (916) 929-0300 MII Owner</p> <p>KUSI Richard Large 4575 View Ridge Ave San Diego, CA 92123 (619) 571-5151 MII Owner</p>	<p>KVCR-TV Don Ferritta 701 S Mt Vernon st San Bernardino CA 92410 (909) 888-6511 x1325 MII Owner</p> <p>Metrovics Lou Wilson 3808 Catalina Los Alamitos, CA 90720 (310) 430-3509 MII Dealer</p> <p>Miles Media Corp Richard Miles 4200 Glenbrook Ave Bakersfield, CA 93306-2222 (805) 873-1663 MII User</p> <p>Miller Video and Film Lee Miller 608 Wilson Ave Novato, CA 94947 (415) 898-9998 MII Owner</p> <p>Motion Blur Publishing David Duberman 915A Stanbaugh St. Redwood City, CA 94063 MII Owner</p> <p>NBC Jim Smith 3000 W. Alameda Ave Rm 4359 Burbank, CA 91523 (818) 840-4281 MII Owner</p> <p>NBC Mr. Bill Johnston 3000 W. Alameda Ave Burbank, CA 91523 MII Owner</p> <p>NBC Mr. J. Schoedler 3000 W. Alameda Ave Burbank, CA 91523 MII Owner</p> <p>Nelson Media Group Bill Nelson 3703 Savannah Bakersfield, CA 93313 (805) 833-8313 MII Owner</p> <p>North American Television Jim Ren Huang 10355 E. Rush St El Monte, CA 91733 MII User</p> <p>Odetics Broadcast Gene Zimmerman Jr 1515 S Manchester Ave Anaheim, CA 92802-2907 (800) 243-2001 Manuf.</p> <p>Panasonic Robert C. Patch 6650 Ratella Ave. Cypress, CA 90630</p> <p>Philips interact media POV Entertainment David White 325 E Hillcrest ste 250 Thousands Oaks, Ca 91362 (805) 371-1300 MII Owner</p> <p>Precious Memories Video Chuck Hashim 320 East 18th St. Bakersfield, CA 93305 (805) 322-6245 MII User</p> <p>Professional Desktop Video Systems Dave Love 6922 San Fernando Rd Glendale, CA 91201 (800) 862-7820 (818) 848-9127 MII Owner/Supplier</p> <p>PSICOR Inc. Harry Hoerr 16818 Via del Campo Ct San Diego, CA 92127 (619) 485-5599 x 7135 MII User</p>	<p>Recastec Inc LH Lee 1290 Lawrence Station Rd Sunnyvale, CA 94089 MII User</p> <p>R.T. Fomey &amp; Associates 28 Southbrook, STE 4 Irvine, CA 92714 (714) 551-9062 MII Owner</p> <p>R-VCR Larry O. Dean 716 West "D" St. Ontario, CA 91762 (909) 984-3057 MII User</p> <p>SEBA Media Center Larry J. Beldon 818-H Main Street Pleasanton, CA 94566 (510) 484-9629 MII Owner</p> <p>Shahr Farang TV Parviz Kardan PO Box 16273 Encino CA 91416 (818) 702-0091 MII User</p> <p>Shooby-Dooby Duping Terrence West 1429 W. Collins Ave. Orange, CA 92667 (714) 744-4041 MII Owner</p> <p>Spot Productions Frank Vanella 5343 Birch Grove Dr. San Jose, CA 95123 (408) 224-1500 MII Owner</p> <p>Studio Spectrum Ken Buckowski 1056 N. Lake St. Burbank, CA 91502 (818) 843-1610 Dealer</p> <p>Take 2 Video Mark Wilson 38964 Kenneth Ct Cherry Valley CA 92223 (909) 845-9748 MII User</p> <p>Take 2 Video Gerry Wilson 4597 Warm Springs Rd Glen Ellen CA 95442 (707) 938-2532 MII Owner</p> <p>Tele-Video Production Services Jon Solander 600 Grand Ave Suite 401 Oakland, CA 94610 (510) 893-0555 MII Owner</p> <p>Tentel Wayne Graham 4475 Golden Foothills Pkwy El Dorado Hills, CA 95630 (800) 538-6894</p> <p>Toaster Marmalade Mark Stross 4842 Via Colina Los Angeles, CA 90042 (818) 552-5024 MII Owner</p> <p>Tripp Communications Sales PO Box 5267 Walnut Creek, CA 94596-1267 (510) 686-1801 MII User</p> <p>Tri-Valley Community TV Jack Oliver 4663-B Bernal Ave. Pleasanton, CA 94566 (510) 462-3030 MII Owner</p> <p>Troll Mngt Company Sonja Woellner 6312 Santa Ana Cyn Rd 111 Anahiem Hills CA 92807 (714) 524-2050 MII User</p>	<p>Truckee River Studios Larry Beldon 1680 Diablo Vista Rd Alamo, CA 94507 (510) 943-7192 MII Owner</p> <p>UC B/HIS Broadcasting NE Peterson 8990 Gaddini Rd Winters, CA 95694 MII User</p> <p>UCLA-Behavioral Sciences Media Lab NPI Gary Lord 760 Westwood Plaza Los Angeles, CA 90024 (213) 825-0448 MII Owner</p> <p>United Media Leslie Ricci 4771 E. Hunter Anaheim, CA 92807 MII User</p> <p>Unitel Video Mark Miller 3330 Cahuenga Blvd, West Los Angeles, CA 90068 (213) 878-5800 MII Owner</p> <p>VMI, Inc. Philip Bergey 211 Weddell Drive Sunnyvale, CA 94089 (408) 745-1700</p> <p>Vaughn Duplication Services Paul Taylor 2465 Campus Dr., Ste M Irvine, CA 92715 (714) 252-0190 MII Owner</p> <p>Video Post Production Nasser Ardeshir P.O. Box 317 Verdugo City, CA 91046 (818) 903-2885/5957-7851 MII Owner</p> <p>Video Proofs George Barich 560 Martin Ave Studio D Rohnert Park, CA 94928 (707) 586-0383 MII Owner</p> <p>Video Systems Service Center Mike Johnson 23322 Peralta #3 Laguna Hills, CA 92653 (714) 855-1082 Repair</p> <p>Vision Star Productions Mike Strauss 2465 Campus Dr Suite 15 Irvine CA 92715 (714) 852-9927 MII User</p> <p>Visual Creations Thomas Wilson 2040 Niderer Rd. Paso Robles, CA 93446 (805) 239-0156 MII Owner</p> <p>Walt Davis Enterprises Doug O'Connor 931 N Cole Ave. Hollywood CA 90038 (213) 461-0700 Dealer</p> <p>Wilderness Production Mike Conway PO Box 10260 S. Lake Tahoe, CA 96158 (916) 577-3008 MII Owner</p> <p>Wilderness Video Robert Gusic 24200 Aliene Ave. Lomita, CA 90717 (310) 539-8573 MII Owner</p> <p>World Image Inc Sharlar Yedegari 9186 W Pico Blvd Los Angeles CA 90035 (310) 859-2742 MII User</p>
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Your Video Productions  
Jeri Ann & Clark Severson  
2183 Fairview Rd, Ste. 104  
Costa Mesa, CA 92627  
(714)645-9687  
MII Owner

## Colorado

Advanced Audio Video  
Philip Yun  
7700 E. Iliff,  
Suite H  
Denver, CO 80231  
(800) 368-0406  
MII Owner

American Magnetic Media  
Jeff Martin  
5580 Havana Unit 6A  
Denver, CO 80239  
(800) USA-TAPE  
MII Owner

Davis Audio-Visual, Inc.  
M.R. Murray  
1801 Federal Blvd  
Denver, CO 80204  
(303) 455-1122  
Dealer

Davis Audio-Visual, Inc.  
Howard Goldbaum  
2100 Clay St.  
Denver, CO 80211  
Dealer

Davis Audio-Visual, Inc.  
Peter Blaney  
19 West La Vages  
Colorado Springs, CO  
80903  
Dealer

Freelance Videography  
Curt Rousseau  
520 South Third  
Montrose CO 81401-2755  
(303)249-2755  
MII User

FRCC Media Center  
David Alan Saecher  
3645 W 112th Ave  
Westminster, CO 80030-  
2199  
303-466-8811 x494  
MII User

Tom Houston  
3143 Glendevy Dr.  
Loveland, CO 80538-2449  
(303)667-2001  
MII Owner

KCD  
Ted Chavez  
9952 Eastman Park Dr.  
Windsor, CO 80551  
(303) 686-4640  
MII Owner

KCNC-TV  
David Layne  
1044 Lincoln St  
Denver, CO 80203  
(303) 830-6426  
MII Owner

KCNC-TV  
Larry Ries  
1044 Lincoln St  
Denver, CO 80203  
(303) 830-6341  
MII Owner

CNC-TV  
Jon Sturgeleski  
1044 Lincoln St  
Denver, CO 80203  
(303) 830-6344  
MII Owner

KOAA-TV  
Ken Renfrow  
PO Box 195  
ueblo, CO 81002  
719/544-5781  
MII Owner

KOAA-TV  
eter Hoekzema  
O Box 159  
ueblo, CO 81002  
719/544-5781  
MII Owner

Artin Marietta  
in Partle  
alcon AFB  
olorado Springs, CO 80912  
719) 380-2552  
MII Owner

Mesa Media  
Jeff Bahoe  
6939 W 25 Pl  
Lakewood, CO 80215  
(303) 237-9409  
MII User

Mesa Media  
Grant Richards  
6939 W 25 Pl  
Lakewood CO 80215  
(303) 237-9409  
MII User

Optical Audio Productions  
Mike Koury  
P.O. Box 2243  
Fort Collins, CO 80522  
(303) 484-5535  
MII Owner

Quest Video Productions  
Chuck Hemstreet  
PO Box 1485  
LaPorte, CO 80535-1485  
(303)224-3612  
MII Owner

Rocky Mtn Audio Video  
Terry Talley  
4301 S Federal Blvd 101  
Englewood CO 80110  
(303) 730-1100  
MII User

Vidmaxx Productions  
Chris Lyman  
2100 W. 100th Ave.  
Thornton, CO 80221  
(303) 751-3100

VU Videos  
Eric Wheeler  
1420 Blake Street  
Denver, CO 80202  
(800) 637-4336  
Supplier

## Connecticut

ANGELSEA Productions  
Graig Tomlin  
55 Russ St.  
Hartford, CT 06106  
(203)241-8111  
MII Owner

Anton Bauer  
Shin Minowa  
1 Controls Dr.  
Shelton, CT 06484  
(203) 929-1100  
Manuf.

Cinemat  
Tim Schult  
127 Main St. N.  
Woodbury, CT 06798  
(203)263-0006  
MII Owner

Conover Production  
Services  
Bob Conover  
116 M Research Dr  
Milford CT 06460  
(203) 877 5427  
MII User

Insight  
Tom Carroll  
19 Ketchum St.  
West Port, CT 06880  
(203) 853-1115  
MII Owner

Quinnipiac College  
Bruce Carpenter  
Ed McMahon Mass  
Comm's Ctr.  
Mt Carmel Ave  
Hamden, CT 06518  
(203) 281-8636  
MII Owner

TRV Fastcam Sports TV  
Production  
Bruce Edwards  
PO Box 52  
West Mystic, CT 06388  
(203) 572-8220  
MII Owner

VideoPlay Industries  
Rich Gibbs  
Route 30  
Tolland Industrial Park  
PO Box 800  
Rockville, CT 06066  
(203)875-5211  
MII Dealer

WTXX-TV  
George Parson  
15 Peach Orchard Rd  
Prospect, CT 06712  
(203)758-3901  
MII Owner

## Delaware

Fotovideo Associates, Inc.  
Rick Greenberg  
Rt 26 PO Box 402  
Oceanview, DE 19970  
(302)537-1447  
MII Owner

Marcom Group, Ltd.  
Charlie Weber  
4 Denny Rd.  
Wilmington, DE 19809  
(302) 764-3400  
MII Owner

## District of Columbia

Anacostia H.S.  
Fred Atarod, RM 228  
16th & R St., SE  
Washington, DC 20020  
MII User

C-SPAN  
Brian Lockman  
444 North Capitol Street  
Suite 412  
Washington, DC 20001  
(202) 737-3220  
MII Owner

C-SPAN  
Dave Roycraft  
400 North Capitol Street  
Suite 650  
Washington, DC 20001  
(202) 626-7991  
MII Owner

C-SPAN  
Tim Dombro  
400 North Capitol Street  
Suite 650  
Washington, DC 20001  
(202) 737-3220  
MII Owner

C-SPAN  
Tim Masters  
400 North Capitol Street  
Suite 650  
Washington, DC 20001  
(202) 737-3220  
MII Owner

C-SPAN  
Marianne Woody  
400 North Capitol Street  
Suite 650  
Washington, DC 20001  
(202) 626-4604  
MII Owner

Department of Veteran Affairs  
George Brown  
Communications  
810 Vermont Ave, NW  
Washington, DC 20420  
MII User

JAMM-TV  
David Welsh  
1640 Columbia Rd.  
Washington, DC 20009  
(202) 667-5266  
MII Owner

National Credit Union  
Administration  
Bob Parks  
1776 G St. N.W.  
Washington, DC 20456  
MII Owner

Ralph Graves Productions, Inc.  
1100 Connecticut Ave., NW  
Washington, DC 20036  
(202) 822-9717

The Media Group  
Andrea Steller  
1118 22nd St., NW  
Washington, DC 20037  
(202) 833-4461  
MII User

WRC-TV  
Ron Thorpe  
4001 Nebraska Avenue  
Washington, DC 20016  
(202) 885-4133  
MII Owner

WRC-TV  
Ron Thorpe  
4001 Nebraska Avenue  
Washington, DC 20016  
(202) 885-4012  
MII Owner

WRC-TV  
Mike Benetato  
4001 Nebraska Avenue  
Washington, DC 20016  
(202) 885-4139  
MII Owner

## Florida

ABCi Productions  
Alden Shipley  
5401 Collins Ave.  
Suite CU12  
Miami Beach, FL 33140-2518  
(305) 8640-4800  
MII Owner

Audio Visual Inovations  
Ron Lyman  
6313 Benjamin Rd.  
Tampa, FL 33634  
Dealer

John Barker  
9350 NW 16th St.  
Plantation, FL 33322

Bassin Distributing  
Jim Dichio  
15959 NW 15th Ave  
Miami, FL 33169  
(800)329-7664  
Supplier

Blue Mango Productions  
Ed Reinhardt  
1513 Wiley St  
Hollywood, FL 33020  
(305) 921-0079  
MII Owner

Broadcast Intl Group  
Ron Simboli  
8280 NW 27th St Ste 515  
Miami FL 33122  
(305) 599-2112  
MII User

Harry Bresmeyer  
1365 McMullen Booth  
Clearwater, FL 34619  
(813)726-2024  
MII Owner

CBF Media Centre  
Bob Bernhardt  
3400 Raleigh St  
Hollywood, FL 33021  
(305) 964-2940  
MII Owner

Centercom Inc.  
Keith Lamp  
4710 Eisenhower Blvd, Ste C4  
Tampa, FL 33634  
(813)886-8266  
MII Owner

Charnel 20  
Julie Brechbill  
215 N. Olive Ave, Suite 100  
West Palm Beach, FL 33402  
(407) 355-4573  
MII Owner

Computer Power, Inc.  
Glenn Caton  
661 Riverside Ave  
Jacksonville, FL 32204  
(904)359-5135  
MII Owner

Consultores Audiovisuales POBA  
Int'l # A553  
Antonio Samelli  
PO Box 02-5255  
Miami FL 33102-15255  
582-740642  
MII User

Continental Cablevision  
Alan Tomasetti  
141 N.W. 16th St  
Pompano Beach, FL 33060  
(305) 946-7011  
MII Owner

Crawford Productions  
Rusty Crawford  
PO Box 1192  
New Smyrna Beach, FL  
32170-1192  
(904) 427-6626  
MII Owner

Encore Broadcast Sales  
3409 NW 9th Ave ste 1104  
Ft Lauderdale FL 33309  
(305)565-1762  
Used Eqpt Dealer

Encore Broadcast Sales  
Jon Faiell  
1252 E. Hillsborough Ave  
Tampa, FL 33604  
(813) 669-8332  
Supplier

## New/Used Eqpt Dealer

Full Sail  
Jim Michael  
3300 University Blvd  
Winter Park, FL 32792  
(407) 679-0100  
MII Owner

Gendra Broadcasting Corp  
Michael Luisi  
2800 Biscayne Blvd, STE 700  
Miami, FL 33137  
MII Owner

High Tech Enterprises, Inc.  
Bill Costello  
11100 66th St.N.  
Suite 27  
Largo, FL 34643  
(813) 546-6407  
MII Owner

Industrial Video Technology Inc.  
Lisa Heydet  
2120 Hollywood Blvd.  
Hollywood, FL 33020  
(800)362-RENT  
New/Used Eqpt Dealer

Lakeland Regional Medical  
Center  
Education Dept.  
Ryan Lee  
1324 Lakeland Hills Blvd.  
Lakeland, FL 33805  
(813) 687-1127  
MII Owner

Lockheed Space Operations  
Clyde Smith  
LSO 350 TRM 029  
Kennedy Space Center, FL 32899  
(407) 867-3875  
MII User

Lockheed Space Operations  
Ed Mikulas  
MS LSO 110  
Kennedy Space Center, FL  
32899  
(407)867-2280  
MII Owner

Lockheed Space Operations  
Robert Simmer  
MS LSO 115  
Kennedy Space Center, FL  
32899  
(407) 867-2280  
MII Owner

MagneTech  
Michael Pardo  
3941 SW 47th Ave.  
Ft Lauderdale, FL 33314  
1-800-683-DUPE  
(305) 791-6711  
MII Owner

Mayo Clinic  
Bill Wimaett  
4500 San Pablo Rd.  
Jacksonville, FL 32224  
(904) 223-2008  
MII Owner

Medfo, Inc.  
John P. Lenhart, MD  
6110 9th St. N.  
St Petersburg, FL 33703  
(813) 521-4130  
MII Owner

Medfo, Inc.  
Dennis McDougall  
6110 9th St. N.  
St Petersburg, FL 33703  
(813) 521-4130  
MII Owner

Media Concepts  
Bob Skidmore  
559 49th Street South  
St. Petersburg, FL 33707  
(813) 321-2122  
Dealer

Multi Image Group  
Jim Ballentine  
1080 Holland Drive  
Boca Raton, FL 33487  
(800) 523-2682  
Supplier

National Television Supply  
Chuck Bachus  
PO Box 130202  
Ft Lauderdale 33313  
(305) 748-2985  
MII User

Encore Broadcast Sales  
Jon Faiell  
1252 E. Hillsborough Ave  
Tampa, FL 33604  
(813) 669-8332  
Supplier

Pat Appleson Studios, Inc.  
Pat Appleson  
757 SE 17th St., Suite 358  
Fort Lauderdale, FL  
33316-2960  
(305) 587-7900  
MII Owner

Burt Rudman Productions  
Burt Rudman  
3912 Hamilton Club Circle  
Sarasota, FL 34242  
(813) 346-2862

Solid Waste Authority  
Steve Collegeman  
7501 N Jog Rd.  
West Palm Beach, FL 33412  
(407) 640-4000  
MII Owner

U.S. Air Force Wright  
Laboratory WL/MNGI  
Don Snyder  
Eglin AFB, FL 32542  
(904)882-9911  
MII Owner

Vaughn Duplication Services  
Ric Everett  
5414 Beaumont Center Dr., Ste  
202  
Tampa, FL 33634  
(813)887-3141  
MII Owner

Videocam Export Co.  
Juan Carlos Carrillo  
7305 NW 36th Street  
Miami, FL 33166  
(305) 592-2034  
Dealer

Videocam Export Co.  
Irving Perez  
7305 NW 36th Street  
Miami, FL 33166  
(305) 592-2034  
Dealer

Video Factory  
Richard Pabis  
1126 S. Division Ave  
Orlando, FL 32805  
(407) 246-6316  
MII Owner

Videotaping Services Inc  
Dale Sweet  
1911 Manor Circle Dr  
Winterhaven, FL 33880  
(813) 293-5916  
MII Owner

Video Techniques, Inc.  
Robert Lorenzen  
PO Box 9649  
Bradenton, FL 34206-9649  
(813)746-4949  
MII Owner

Vue-Corn Inc.  
Marshall Ham  
1126 S Division Ave  
Orlando, FL 32805  
(407)423-7869  
Dealer

WDZL  
Bob Castillo  
2055 Lee St.  
Hollywood, FL 33020  
(305) 925-3939  
MII Owner

WFLA  
Mike Healy  
905 E Jackson St  
Tampa, FL 33614  
(813) 228-8888  
MII Owner

WFTS  
Luis Romero  
4501 E Columbus Dr  
Tampa, FL 33605  
(813) 623-2828  
MII Owner

WFTS  
Jean Varn  
4501 E Columbus Dr  
Tampa, FL 33605  
(813) 623-2828  
MII Owner

WPTV  
Edward J. Roos  
P.O. Box 510  
Palm Beach, FL 33480  
(407) 655-5455  
MII Owner

## Georgia

Atlanta Duplication  
Dan Nobels  
4330 Royal Mustang Way  
Lithonia, GA 30058  
(404)978-1299

Atlanta Video Production Center  
Joseph Gora  
800 Forrest Street, NW  
Atlanta, GA 30318-7620  
(404) 355-3553  
MII Owner

IBM  
Victoria Pendleton  
3100 Windy Hill Rd.  
Internal Zip WE1C1  
Marietta, GA 30067  
(404) 835-3492  
MII Owner

IBM  
Judy Sapp  
3100 Windy Hill Rd.  
Internal Zip WE1C1  
Marietta, GA 30067  
(404) 835-3492  
MII Owner

K&M Electronics  
2620 Mtn Ind Park Ste F  
Tucker, GA 30084  
(404) 934-2151  
Repair Center

LLithonia Lighting  
Mike Rogers  
Video Communications  
1400 Lester Rd  
Conyers, GA 30207  
(404) 922-9000 x2517  
MII Owner

Motion Visuals  
Pat Cooksey  
PO Box 43371  
Atlanta, GA 30336  
(404)696-2709  
MII Owner

National Video Exposure  
Clyde Land  
5100 Kerry Dr.  
Atlanta, GA 30331  
(404) 344-1551  
MII Owner

Printpack, Inc.  
John Clower  
4335 Wendell Dr.  
Atlanta, GA 30336  
(404) 691-2538 x445  
MII Owner

Savannah College of Art &  
Design  
Ralph Gnam  
522 Indian St.  
Savannah, GA 31401  
(912)238-2407  
MII Owner

Strickland Video & Film Support  
John Strickland  
2972 Chipmunk Trail  
Marietta, GA 30067  
(404) 988-0803  
MII Owner

Vaughn Duplication Services  
Rick Gauthier  
2700 NE Expressway  
Bldg A, Ste 200  
Atlanta, GA 30345  
(404)728-9025  
MII Owner

Video Age  
Don Land  
5680 Oakbrook Pkwy  
Suite 135  
Norcross, GA 30093  
(404) 840-9220  
MII Owner

Video Copy Services  
Rick Stevens  
1699 Tullie Circle Ste 117  
Atlanta, GA 30329  
(800)553-3616  
(404)321-6933  
MII Owner

Video Duplication  
Skip Lewis  
3095 Presidential Dr. Ste F  
Atlanta, GA 30340  
(800) 235-9732  
MII Owner

Videography Inc  
Damon Smith  
PO Box 8263  
Savannah, GA 31412  
MII User



WRBL Productions  
Barry Cammon/Robert Hill  
1350 13th Ave.  
Columbus, GA 31901  
(706) 323-3333  
MII Owner

WTVM-TV  
Mike Burnett  
P.O. Box 1848  
Columbus, GA 31902  
(706) 324-6471

Zan Productions  
Roseann Bush  
1189 Beech Valley Rd. NE  
Atlanta, GA 30306-3121  
(404)872-0719  
MII Owner

## Hawaii

Adventure Studios  
Patrick Henry  
2330 Kalakaua Ave.  
Honolulu, HI 96815  
(808) 923-5565  
MII Owner

Hawaiian Image Video  
Ron Darby  
44-401 Kaneohe Bay Drive  
Kaneohe, HI 96744  
(808) 254-4644  
MII Owner

Hot Shot Productions  
Jim Abell  
PO Box 1297  
Kapaa, HI 96746  
MII User

Kit Video Productions  
Bill George  
1095 Kalapaki Street  
Honolulu, HI 96825  
(808)395-1244  
MII Owner

Video Concepts  
Bob Ramacher  
535 Lipoa Pkwy  
Kihei, Maui, HI 96753  
(808) 879-1329  
MII Owner

Video Concepts  
Kevin Harrington  
535 Lipoa Pkwy  
Kihei, Maui, HI 96753  
(808) 879-1329  
MII Owner

Video Lab  
Norm Nichols  
641 Keeaumoku, Ste. 5  
Honolulu, HI 96814  
(808) 947-5227  
MII Owner

## Idaho

KIVI-TV  
Don Conklin  
1866 E Chisolm Dr  
Nampa, ID 83687  
(208)467-3301  
MII User

KTRV  
Brian Royster  
679 6th St  
Nampa, ID 83653  
(208) 888-1200  
MII Owner

TCI Cablevision  
Neil Smith  
8800 West Park  
Boise, ID 83704  
(208)375-8888  
MII Owner

## Illinois

3 A B N  
Moses Primo  
PO Box 220  
W Frankfort, IL 62896  
(618) 627-4651  
MII User

3M Tape Sales  
Dave Rahmlow  
908 N. Elm St.  
Hinadale, IL 60521  
(800) 942-3961  
Manuf.

Bible Students Publications  
George Tabac  
900 Brentwood  
Bensenville, IL 60106  
(708) 595-0984  
MII Owner

Business TV Associates  
Steve Hewitson  
RR 1, Box 71  
McLean, IL 61754  
(309) 874-2908  
MII Owner

Centercom Inc.  
Vicky Jacobs  
7120 Ridgeway  
Lincolnwood, IL 60645  
(708)675-1411  
MII Owner

Center Video  
Rex Balz  
5615 W. Howard Street  
Niles, IL 60648  
(800) 621-4354  
Supplier

Copymaster Video  
Larry Stengren  
711 E. Fairfield Ave.  
Villa Park, IL 60181  
(708) 279-1276  
MII Owner

Ed Janik Productions  
Ed Janik  
RR 2, Box 94C  
Pleasant Plains, IL 62677  
(217) 626-1976  
MII Owner

Illinois Central College  
Tom Boyer  
1 College Drive  
East Peoria, IL 61635  
(309) 694-5397  
MII Owner

JKemper National  
Insurance  
Bill Demarco  
Kemper TV Studios, F-3  
Rt. 22 & Kemper Dr.  
Long Grove, IL 60049  
(708) 540-4449  
MII Owner

Little Fort Media  
Weldon Johnson  
113-115 N. Genesee  
Waukegan, IL 60085  
(708) 244-9666  
MII Owner

Master Images Video  
Duplications, Inc.  
Skip Navar  
112 Carpenter Ave.  
Wheeling, IL 60090  
(708) 541-4440  
MII Owner

NBC  
Mr. T. Powers  
454 N. Columbus Dr  
Chicago, IL 60611  
MII Owner

Norwest Communications,  
Inc.  
Mark Karney  
123 S. Hough St.  
Barrington, IL 60010  
(708) 381-3271  
MII Owner

Panasonic  
Ted Ellsworth  
9401 W Grand Ave.  
Franklin Park, IL 60131

Provid Supply  
Regina Szpak  
896 Webster Ln  
Desplaines, IL 60016  
(708) 299-7832  
Supplier

Rosecor Corp  
Mitch Roston  
1061 Feshanville Drive  
Mt Prospect, IL 60056  
(708)299-8080  
MII User

Richied Video Productions  
Ken Richied  
R.R. 1 Box 35  
Beason, IL 62512  
(217)732-8865  
MII Owner

State Farm Insurance  
Randy Smith  
1 State Farm Plaza  
Bloomington, IL 61710  
(309) 766-6176  
MII Owner

State Farm Insurance  
Steve Snyder  
1 State Farm Plaza  
Bloomington, IL 61710  
(309) 766-3368  
MII Owner

Televent Video Services  
Don Shannon  
6533 West North Ave  
Oak Park, IL 60302  
(708) 383-5588  
MII Owner

TeleVisual Productions  
Dave Beatty  
1287 Wabash  
Springfield, IL 62704  
(217)877-4757  
MII Dealer/Repair Center

The Orrenda Group  
Jim Riemennma  
9848 South Winchester Ave  
Chicago, IL 60643  
(312) 238-3578  
MII Owner

Three Angels Broadcasting  
Network  
Clarence Larson  
Rt 3 Box 176  
Thompsonville IL 62890  
(618)627-4651  
MII User

Three Angels Broadcasting  
Network  
Doug Ganica  
PO Box 220  
West Frankfort, IL 62896  
(618)627-4651  
MII Owner

Video FX  
Stuart Soifer  
400 Jefferson Ct  
Wheeling, IL 60090  
MII User

Video Production Group  
Mark Wilder  
511 Court St  
Pekin, IL 61554  
(309)353-6158  
MII Owner

Video Replay  
Ron Norinsky  
118 West Grand Ave.  
Chicago, IL 60610  
(312)467-0425  
MII Owner

Video-Tech Production  
Alan Thumby  
P.O. Box 2251  
1602 Melrose Ct.  
Decatur, IL 62526  
(217) 877-9422  
MII Owner

WGEM  
Brady Dressler  
513 Hampshire  
Quincy, IL 62301  
(217) 228-6618  
MII Owner

WICD-TV  
David Boyer  
250 Country Fair Dr.  
Champaign, IL 61821  
(217) 351-8300  
MII Owner

WIFR-TV  
Willard Shears  
PO Box 123  
Rockford, IL 61105  
(815)987-5300  
MII Owner

WSBT AM-TV/WNSN FM  
Chris Thornton  
300 W Jefferson Blvd  
South Bend IN 46601  
(219)233-3141  
MII User

WTVO  
Al Petzke  
1917 N Meridian Rd  
Rockford, IL 61105  
(815) 963-5413  
MII Owner

WYCC-TV  
Donald Rhodes  
7500 S. Pulaski Rd.  
Chicago, IL 60652  
(312)838-4853  
MII Owner

## Indiana

Ball State University  
Bill Cahoe  
University Media Services  
Muncie, IN 47306  
(317) 285-1486  
MII Owner

Ball State University  
Chris Weyers  
BC#179  
Muncie, IN 47304  
(317) 285-8185  
MII Owner

Reed Productions  
Kevin Bassett  
PO Box 977  
Warsaw, IN 46580  
(219) 267-4199  
MII Owner

Sho-n-Tell  
Rollie Bunce  
8241 Milhouse Rd  
Indianapolis, IN 46241  
(317)856-5418  
MII Owner

Video Management Systems  
Dan Hall  
1004 E. Washington Street  
Indianapolis, IN 46202  
(317) 639-6163  
MII Owner

Video Management Systems  
Jeff McFall  
1004 E. Washington Street  
Indianapolis, IN 46202  
(317) 639-6163  
MII Owner

WFFT-TV  
Mac McShane  
3707 Hillegas RD  
Pt. Wayne, IN 46808  
(219) 471-5555  
MII Owner

WIPB-TV  
James Miller  
PO Box 1708  
Muncie, IN 47308  
(317)285-1249  
MII Owner

WKJG-TV  
Matt Kyle  
2633 West State Blvd  
Pt. Wayne, IN 46808  
(219)422-7474  
MII Owner

WSBT AM TV  
Chris Thomson  
300 W Jefferson Blvd  
South Bend, IN 46601  
(219) 233-3141  
MII Owner

WTTV  
Rick Barber  
3490 Bluff Road  
Indianapolis, IN 46202  
(317) 782-4444  
MII Owner

## Iowa

American Heritage Cable  
Brian Sawyer  
1729 McPherson Ave  
Council Bluffs, IA 51503  
(712) 328-7207  
MII Owner

Cedar Rapids Television Co.  
Bruce Kruse  
Second Ave. at Fifth St. SE  
Cedar Rapids, IA 52401  
(319)398-8422  
MII Owner

IN-SYNC  
Larry Christensen  
13 Country Lane  
Shenandoah, IA 51601  
(402) 978-3324  
Repair Center

Iowa State University  
Jim Twetten  
Media Production Unit  
Exhibit Hall S  
Ames, IA 50011  
(515) 294-2316  
MII Owner

NAMELOC, Inc.  
1687 301st Ave.  
Webster City, IA 50595-7450  
MII User

Kirkwood Community College  
Joe Taylor  
6301 Kirkwood Blvd SW  
Cedar Rapids, IA 52406  
(319)398-5620  
MII Owner

WHO-TV  
Frank Clark  
1801 Grand Avenue  
Des Moines, IA 50309  
(515) 242-3627  
MII Owner

## Kansas

Beechcraft Corp.  
Richard Young  
PO Box 85  
Wichita, KS 67201  
MII Owner

First Generation Video  
Wink Friesen  
1802 N. Plum  
Hutchinson, KS 67502  
(316) 662-9262  
MII Owner

Heartland Productions, Inc.  
Bryan Winsby  
PO Box 4180  
Shawnee Mission, KS 66204  
(913)236-6088  
MII Owner

Kansas City Kansas Community  
College  
Michael Kimbrough  
7250 State Ave.  
Kansas City, KS 66112  
(913) 596-9639  
MII User

KPTS  
Dave McClintock  
320 W. 21st St. North  
Wichita, KS 67203  
(316) 838-3090  
MII Owner

KSAS-TV  
David Bird  
316 N. West St.  
Wichita, KS 67203  
(316)942-2424  
MII Owner

Majec Video Productions  
Jordan Genhson  
9275 Flint St  
Overland Park, KS 66214  
(913)894-1188  
MII Owner

Prism Productions  
James Horine  
110 South Cherry, Suite 1  
Olathe, KS 66061  
(913) 782-2992  
MII Owner

River City Video Productions  
Mike Sustar  
1300 West Kellogg  
Wichita, KS 67235  
(316)722-5441

Smokey Hills Public TV  
Lloyd Mintzmeier  
PO Box 9  
Bunker Hill, KS 67626  
(913) 483-6990  
MII Owner

University of Kansas  
Brian Powell  
Athletic Dept.-Football  
Allen Fieldhouse  
Lawrence, KS 66045  
MII Owner

## Kentucky

Dench Video Services, Inc.  
Tim Dench  
9141 Bardston Rd.  
Louisville, KY 40291  
(502) 239-0229  
MII User

KET  
Michael Howard  
600 Cooper Drive  
Lexington, KY 40502-2296  
(606) 258-7089  
MII Owner

S & W Productions  
Tom Prigge  
459 Broyles Ave  
Paducah, KY 42003  
(502) 554-3057  
MII Owner

S & W Productions  
Terry Schmitt  
459 Broyles Ave  
Paducah, KY 42003  
(502) 554-3057  
MII Owner

WPSD-Engineering Dept.  
Jim Franklin  
P.O. Box 1197  
Paducah, KY 42002-1197  
(502) 442-8214  
MII Owner

## Louisiana

Audio Video Specialists  
Bob Leonard  
234 Metairie Rd.  
Metairie, LA 40005-4596  
(504) 835-4027

Excute Productions  
Tom Samuels  
127 S. Solomon St  
New Orleans, LA 701195928  
(504)482-8848  
MII User

JB CableAds  
Jim Dull  
635 Stoner Ave.  
Shreveport, LA 71101  
(318) 272-4290  
MII Owner

Mission Service Supply Inc  
Joey Guy  
900 Wood St  
West Monroe, LA 71291  
800-352-7222  
Dealer

Mission Service Supply Inc.  
Carl Hicks  
PO Box 2957  
West Monroe, LA 71294  
(800)352-7222  
Dealer

Newcomer Young Productions  
James Young  
201 Trenton St  
West Monroe, LA 71291  
(318)325-4413  
MII Owner

Newcomer Young Productions  
Ken Purcell  
201 Trenton St  
West Monroe, LA 71291  
(318)325-4413  
MII Owner

Newcomer Young Productions  
Chris Turner  
201 Trenton St  
West Monroe, LA 71291  
(318)325-4413  
MII Owner

Vidox  
Chris Allain  
1223 St. John  
Lafayette, LA 70506  
(318)237-1700  
MII Owner

WYES  
Mike Denning  
PO Box 24026  
New Orleans, LA 70184  
(504) 486-5511  
MII Owner

## Maine

## Maryland

Antietam Cable TV  
Bill Lucas  
1000 Willow Cr  
Hagerstown, MD 21740  
(301) 797-5000 x122  
MII Owner

Antietam Cable TV  
Dave Dahl  
1000 Willow Cr  
Hagerstown, MD 21740  
(301) 7 7-5000 x122  
MII Owner

Antietam Cable TV  
Cynthia Garland  
1000 Willow Cr  
Hagerstown, MD 21740  
(301) 7 7-5000 x122  
MII Owner

AVA Productions  
Dick Slade  
1412 Northcrest Drive  
Silver Spring, MD 20904  
(301) 384-9595  
MII Owner

Bell Atlantic  
Tom Erdely  
801 Roeder Road  
Silver Spring, MD 20910  
(301) 565-8663  
MII Owner

Carpel Video  
Andy Carpel  
429 E. Patrick St  
Frederick, MD 21701  
(800) 238-4300  
supplier

Colorlab  
Russ Suniewick  
5708 Arundel Ave.  
Rockville, MD20852  
(301) 770-2128  
MII Owner

Commercial Video Services  
Greg Honeycutt  
101 Winston, St  
Cumberland, MD 21502  
(301)724-2799  
MII Owner

Communications Televideo Ltd.  
Charles Brochna  
9301 Georgia Ave.  
Silver Spring, MD 20910  
(301) 585-6311  
Dealer

Communications Televideo Ltd.  
Paul Farren  
9301 Georgia Ave.  
Silver Spring, MD 20910  
(301) 585-6311  
Dealer

Communications Televideo Ltd.  
Mr. Han S. Jan  
9301 Georgia Ave.  
Silver Spring, MD 20910  
(301) 585-6311  
Dealer

Crabtree Photography & Video  
Jim Crabtree  
739 Manor Drive  
Oakland, MD 21150  
(301) 334-3344

Fallen Angels Films, Inc.  
Lynn Till  
530 Fawn's Walk  
Annapolis, MD 21401  
(410)974-0516  
MII Owner

Fay Communications Inc.  
Tim Fay  
802 Angyle Rd  
Silver Spring, MD 20901  
(301)588-0778  
MII Owner

Fuji Pro Tape  
J. Thomas Baum  
1089 Heathers Dr.  
Westminster, MD 21158-3602  
(301) 876-9590  
Manuf.

Global Vision  
Tariq Nazir  
PO Box 535  
Reisterstown, MD 21136  
(301)356-6715  
MII User

Hocus Focus Productions  
Don Armstrong  
200 E Joppa Rd. Ste L105  
Towson, MD 21204  
(410)832-5740  
MII Owner

Henry Joseph, III  
10169 New Hampshire Ave.  
Suite 198  
Silver Spring, MD 20903  
(301) 434-7347  
MII User

Image Solution Productions  
Bob Leggum  
1375 Canterbury Way  
Potomac, MD 20854  
(301) 340-9566  
MII Owner

Image Productions  
John Young  
9535 Mapleville Road  
Hagerstown, MD 21740  
(301) 739-4390  
MII Owner

In Motion Magazine  
Alison Dollar  
1201 Seven Locks Road  
Potomac, MD 20854

In Motion Magazine  
Lynn Johnson  
1201 Seven Locks Road  
Potomac, MD 20854

Johns Hopkins APL  
Fred Carman  
Johns Hopkins Rd  
Laurel, MD 20723  
(301) 953-6787  
MII Owner

KTS Television & Film  
Mark Kregel  
1403 Ronson Ct.  
Aberdeen, MD 21001  
(410) 734-7961  
MII Owner

Preston Trucking  
Bob Lyons  
151 Easton Blvd.  
Preston, MD 21655  
(301) 673-7151  
MII Owner

PG County Office of TV  
Resources  
Don Mattingly  
8437 Landover Road  
Landover, MD 20785  
(301) 386-1629  
MII Owner

Prince Georges Co. Public  
Schools  
Scott Schiller  
8437 Landover Road  
Landover, MD 20785  
MII Owner

Prince Georges Co. Public  
Schools  
Chuck Wolfe  
8437 Landover Road  
Landover, MD 20785  
MII Owner

Ralph Graves Productions,  
Inc.  
Bill Graves  
5161 River Rd, Bldg 2, Suite  
103  
Bethesda, MD 20816  
(301) 986-4577  
MII Owner

Sign Media Inc.  
Verden Ness  
4020 Blackburn Lane  
Burtonsville, MD 20866  
(301) 421-0268  
MII Owner

Specialized  
Communications  
Dave Linetaky  
907 Maryland Ave.  
Hagerstown, MD 21740  
(800) 359-1858  
(301) 790-0103  
Repair

TCI Cablevision  
Bob Hixey  
201 S. Mechanics St  
Cumberland, MD 21502  
(301) 722-6547  
MII Owner

Towson State  
University  
Stacey O'Neal  
Dept of  
Speech/Communication  
Towson, MD 21204  
(410) 830-3433  
MII Owner

USF&G Corp  
Steve Kuhn  
5801 Smith Ave  
Baltimore, MD 21209  
(410) 578-2916  
MII Owner

Video on Location  
Jimmy Veizis  
11600 Nebel St.  
Rockville, MD 20852  
(301) 984-5823  
MII Owner

Video on Location  
Dino Veizis  
11600 Nebel St.  
Rockville, MD 20852  
(301) 984-5823  
MII Owner

Video Transfer, Inc.  
Ernie Aschenbach  
5709-B Arundel Ave.  
Rockville, MD 20852  
(301) 881-0270  
MII Owner

## MII Owner

VMAG  
Kendra Cook  
5410 Goldsboro Road  
Bethesda, MD 20817  
(301) 320-0077  
MII Owner

Washington Professional  
Systems  
Mike Gerry  
11157 Viers Mill Rd  
Wheaton, MD 20902  
(301) 942-6800  
Dealer

WBFF  
William Hackney/Del Parks  
2000 W. 41st. Street  
Baltimore, MD 21211  
(301) 467-4545  
MII Owner

WHAG-TV  
Wayne Younkins  
13 E. Washington St  
Hagerstown, MD 21740  
(301) 797-4400  
MII Owner

## Massachusetts

A/V Services  
Bob Pooler  
674 Mass Ave (Rt 111)  
Boxborough, MA 01719  
(508) 263-7727  
MII Owner

Bob Benson Video Film  
Robert Benson  
287 Chappel St  
Holden, MA 01520  
(508) 829-5448  
MII Owner

Crossroads Comm's, Ltd.  
Peter B. Schulze  
P.O. Box 428  
Monterey, MA 01245  
(413) 528-5771  
MII Owner

The Camera Corp  
Marty Feldman  
858 Providence Hwy  
Norwood, MA 02062  
Dealer

Eastern Video Systems, Inc  
Bob Strauss  
2 Sterling Rd  
Billerica, MA 01862  
(508) 667-0009  
Dealer

Mike Healy  
25 Highland Terrace #2508  
Plymouth, MA 02360  
MII Owner

Iron Fist Productions  
Ariel Lustig  
432-A Mass Ave  
Arlington, MA 02174  
(617) 646-5954  
MII Owner

LCR Productions  
Leo Rotkiewicz, Jr.  
46 Elm St  
South Deerfield, MA  
01373-1006  
(413) 665-2946  
MII Owner

Media Partners of MA  
Gary Pink  
1837 Ocean St.  
Marshfield, MA 02050  
(617) 837-5301  
MII Owner

New England Cablevision  
Jerry Kilmow  
38 Blackburn Center  
Gloucester, MA 01930  
(508) 281-2285  
Dealer

Post Time Productions  
Fred Mycroft  
340 Anawan Street  
Rehoboth, MA 02789  
MII Owner

TWNAC-TV  
Gary Sprague  
33 Fine St  
Rehoboth, MA 02769  
MII Owner

## Michigan

Blue Sky Productions  
Peter Hickman  
1020 Creyts Rd., Suite 305  
Lansing, MI 48917  
(517) 886-2010  
MII Owner

Christian Family Centre  
Paul Maybee  
1800 W US 223  
Adrian, MI 49221  
(517) 263-6232  
MII Owner

Communication Systems Group  
John Young  
PO Box 96  
Bangor, MI 49013  
(616) 427-8233  
Dealer

Dunbar Video Productions  
William Dunbar  
2487 Houser Rd  
Holly, MI 48442  
(313) 634-8686  
MII Owner

Dan Fitzgerald  
P.O. Box 126  
Tecumseh, MI 49286  
(517) 423-8124  
MII User

Inf'l Learning Systems, Inc.  
Larry S. Bothe  
Rm 120 Bell Hall  
Andrews University  
Berrien Springs, MI 49104-0087  
(616) 471-6052  
MII Owner

Ken Johnston  
3470 Dobie Rd  
Okemos, MI 48864  
(517) 349-2976  
MII User

Lake Michigan College  
Todd Blake  
2755 E Napier Ave  
Benton Harbor, MI 49022  
(616) 927-3571 x5248  
MII Owner

Lake Michigan College  
Kevin Burdall  
2755 E Napier Ave  
Benton Harbor, MI 49022  
(616) 927-3571 x5249  
MII Owner

Mt Hope Church  
Bob Glenmon  
202 S Creyts Rd  
Lansing, MI 48917  
(517) 321-2780  
MII Owner

Mt Zion Temple  
David McClure  
4900 Maybce Rd  
Clarkston, MI 48348  
(313) 391-6166  
MII Owner

PDQ2 MultiMedia  
Kirt Albrecht  
7465 West Grand River  
Brighton, MI 48116  
(810) 229-0843  
MII Owner

Q-1 Video Network  
Tim Hart  
62 Division  
Coldwater, MI 49036  
(517) 279-8752  
MII Owner

Thalner Electronic Labs  
Karl Couyoumjan  
7235 Jackson Rd.  
Ann Arbor, MI 48103  
(313) 761-4506  
Dealer

True Life Video  
Ted & Kay Slankster  
9155 Davisburg Road  
Clarkston, MI 48348  
(313) 625-9155  
MII User

University of Michigan, METN  
Jerry McCarty  
RM 1020 HH Dow Bldg  
Ann Arbor, MI 48189-2136  
(313) 763-1233  
MII Owner

CASAA Productions  
Larry Gilbertson  
2011 57th Ave N  
Brooklyn Park, MN 55430  
(612) 560-1335  
MII Owner

Vivid Visions, Inc  
Christopher Hart  
9282 General Dr., Suite 130  
Plymouth, MI 48170  
(313) 433-7770  
MII Owner

VPM Studios  
Gene Casaroli  
13761 Bell Court  
Stirling Heights, MI 48312  
(313) 939-8680  
MII Owner

Western Michigan Public  
Broadcasting  
Tim Scarpino  
301 West Fulton  
Grand Rapids, MI 49504-6492  
(616) 771-6666  
MII Owner

Western Michigan University  
James Kirkland  
Television Department  
Kalamazoo, MI 49008-3899  
(616) 387-5040  
MII Owner

Western Michigan University  
Janet Oliver  
Television Studios  
Kalamazoo, MI 49008-5167  
(616) 387-5042  
MII Owner

WNEM TV 5  
Greg Surma  
107 N. Franklin St  
PO Box 531  
Saginaw, MI 48606  
(517) 758-2084  
MII Owner

WNEM TV 5  
Michael J Miller  
107 N. Franklin St  
PO Box 531  
Saginaw, MI 48606  
(517) 755-8191  
MII Owner

WNMU-TV  
Northern Michigan University  
Earl Littich  
Marquette, MI 49855  
MII Owner

Wolohan Lumber  
Paul Adler  
P.O. Box 3235  
1740 Midland Rd  
Saginaw, MI 48605  
(517) 793-4532 x374  
MII Owner

WXYZ  
Mike Doback  
PO Box 789  
Southfield, MI 48037  
(313) 827-9490  
MII Owner

WZZM-TV  
Chuck Mikowski  
645 Three Mile Rd N.W.  
Grand Rapids, MI 49504  
MII Owner

## Minnesota

3M  
Chris Birner  
3M Center  
Building 223-5N-01  
St Paul, MN 55119  
(612) 733-9697  
Manuf.

Alpha Video  
Ben Vogel  
7836 2nd Ave. S.  
Bloomington, MN 55420  
(612) 881-2055  
Dealer

Audio Visual Wholesaler  
Tom Toutges  
5395 31st Ave  
Plymouth, MN 55447  
1 800-862-2339

Century Design  
Jody Heurung  
530 15th Ave. S.  
Hopkins, MN 55343-7889  
(612) 935-0033  
MII Owner

CASAA Productions  
Larry Gilbertson  
2011 57th Ave N  
Brooklyn Park, MN 55430  
(612) 560-1335  
MII Owner

Cinequipt  
Kevin Groves  
856 Raymond Ave  
St Paul, MN 55114  
(612) 646-1780

Conus Communications  
Jonathan Meyers  
3415 University Ave  
St Paul, MN 55114  
(612) 642-4637  
MII Owner

Gottry Advertising & Marketing,  
Inc.  
Rich Elsberry  
10700 Normandale Blvd.  
Bloomington, MN 55437-2700  
MII Owner

Grant Booker Video  
Terry Grant  
2543 Nicollet Ave. S  
Minneapolis, MN 55404  
(612) 874-7452  
MII Owner

Jameson & Associates, Inc.  
Richard Jameson  
4133 West 45th Street  
Minneapolis, MN 55424  
(612) 920-3770

Jersek Video  
Gregory Jersek  
10695 320th Street  
Onamia, MN 56359  
(612) 532-3856  
MII Owner

Juntunen Video  
Mike Vinup  
708 N. First St., Ste 131  
Minneapolis, MN 55401  
(612) 341-3348  
MII Owner

KARE  
Norm Beardsley  
8811 Olson Memorial Hwy  
Minneapolis, MN 55427  
(612) 546-1111  
MII Owner

KARE  
Michael Young  
PO Box 11954  
St Paul MN 55111  
(612) 825-4835  
MII User

King Video Cable Co.  
Dennis Becker  
6901 Winnetka Ave. North  
Brooklyn Park, MN 55428  
(612) 531-4422  
MII Owner

Marketing By Video  
Louis Hagan  
6440 Flying Cloud Dr., STE 101  
Eden Prairie, MN 55344  
(612) 944-3323  
MII Owner

Mayo Clinic  
Marvin Mitchell  
Video Communications Systems  
Rochester, MN 55905  
(507) 284-2511  
MII Owner

Miller Meester Advertising  
Dan Saurd  
17 N Washington Ave  
Minneapolis, MN 55401  
(612) 337-9120  
MII Owner

Northland Insurance Companies  
Charlie Stellick  
1295 Northland Dr.  
St. Paul, MN 55120-1146  
(612) 688-4721  
MII Owner

NW Airlines  
Bob Brandia  
5101 NW Dr., N7281  
St. Paul, MN 55111  
(612) 726-0355  
MII Owner

On Site Environmental Services,  
Inc.  
Tim Lewis  
11760 Justen Circle  
Maple Grove, MN 55369  
(612) 428-2666  
MII Owner

Physics Curriculum and Instr  
Dave Hilson  
22585 Woodhill Dr.  
Lakeville, MN 55044  
MII Owner

Promotional Films and Video,  
Inc.  
Al Peterson  
1313 Cambridge St.  
Hopkins, MN 55343  
(612) 935-2183  
MII Owner

Tape Distributors of Minnesota  
George Feiler  
7630 Washington Ave.  
Eden Prairie, MN 55344  
(612) 947-4007

Todd Communications  
Bill Packham  
6545 Cecilia Cir.  
Minneapolis, MN 55439  
(612) 941-0556 ex-484

## Mississippi

WTTY, Broadcasters  
of MS Inc  
Mike Godwin  
PO Box 8887  
Jackson MS 39284-8887  
(601) 372-6311  
MII Owner

## Missouri

Duff Video Productions  
Ron Duff  
P.O. Box 881  
Cape Girardeau, MO 63702-0881  
(314) 334-1189  
MII Owner

Fortis Benefits Insurance  
Company  
Gaylene Lienemann  
2323 Grand Ave  
Kansas City, MO 64108  
(816) 881-8719  
MII Owner

KPLR  
Jim Wright  
4935 Lindell Blvd.  
St. Louis, MO 63108  
(314) 454-6306  
MII Owner

Lines Video Systems  
Bud Lines  
219 S Jefferson  
Springfield, MO 65806  
(800) 641-4674  
Dealer

Southeast Mo State Univ  
David Andrews  
1 University Plaza  
Cape Girardeau MO 6370  
(314) 651-2257  
MII User

University of Missouri Video  
Network  
James Gaer  
301 Fine Arts Bldg  
UMKC  
Kansas City, MO 64110-2499  
(816) 235-1096  
MII Owner

Vaugh Duplication Services  
Pete Leverenz  
13241 Tandem Drive  
Creve Coeur, MO 63146  
(314) 576-6804

## Montana

Eagle Communications, Inc.  
C.J. Carnaliato  
PO Box 5268  
Missoula, MT 59806  
(406) 721-2063  
MII Owner

KECI-TV  
Larry Arbaugh  
PO 5268  
Missoula, MT 59806  
(406) 721-2063  
MII Owner

KULR-TV  
Patrick Shearer  
PO Box 80810  
Billings, MT 59108  
(406) 656-8000  
MII Owner

KUSM-TV MT State Univ.  
Tom Jenkins  
Visual Comm Bldg  
Bozeman MT 59717  
(406) 994-3437  
MII Owner

Maney Telefilm  
Dick Maney  
842 Lexington Ave  
Butte, MT 29701  
(406) 782-8092  
MII Owner

## Nebraska

Boys Town  
Mark Warsoski  
555 N 30th St  
Omaha, NE 68131  
MII Owner

BioMed Communications Dept  
Jim Prucha  
2400 California St.  
Omaha, NE 68178  
MII Owner

Chapman & Associates  
Don Chapman  
1912 California St  
Omaha, NE 68102  
(402) 3430440  
MII Owner

Creighton University  
Terence Barrio  
2400 California St  
Omaha, NE 68178  
(402) 280-2072  
MII Owner

Creighton University  
Chuck Lenosky  
California at 24th ST  
Omaha, NE 68138  
MII Owner

Creative Visual  
Larry Homan  
10135 J st.  
Omaha, NE 68127  
(800) 547-4184  
MII Owner

Data Security Inc.  
Jeff Mahoney  
729 Q St.  
Lincoln, NE 68508  
(800) 225-7554  
Manuf.

Garner Industries  
Scott McLain  
4200 N 48th  
Lincoln, NE 68504  
(800) 228-0275  
Manuf.

GPI Productions, Inc.  
Matt Kuehl, Tom Elkins, Johnnie  
Travis  
9140 W Dodge Rd  
Omaha, NE 68114  
(402) 255-2630  
MII Owner

NTV Network  
Jerry Fuehrer  
P.O. Box 220  
Kearney, NE 68848-0220  
(308) 743-2494  
MII Owner

WOWT-TV  
Rick Klatts  
3501 Farnam  
Omaha, NE 68131  
(402) 346-6666  
MII Owner

WOWT-TV  
Robert Sandoval  
3501 Farnam  
Omaha, NE 68131  
(402) 346-6666  
MII Owner

WOWT-TV  
Carl Bauman  
3501 Farnam  
Omaha, NE 68131  
(402) 346-6666  
MII Owner

## Nevada

High Sierra Video Productions  
Bryan Hoopes  
930 Tahoe Blvd, Unit 802  
Incline Village, NV 89450  
(702) 831-1296  
MII Owner

Markone Video  
Mark Carey  
220 South Rock Blvd #9  
Reno, NV 89502  
(702) 856-2011  
MII Owner

## New Hampshire

Channel One Video  
Bill Channel  
PO Box 1437  
Seabrook, NH 03874  
(603) 474-5046  
MII User

Great Northern Video  
Harvey Weinstein  
31 Industrial Park Dr.  
RFD 10  
Concord, NH 03301  
(603)228-0412  
Dealer

Iceide Productions  
Erik Lourette  
7 Hampstead Rd  
Box 439  
Sandown, NH 03873  
MII User

Taylor & Company  
Robin Taylor  
13 Dartmouth College  
Hwy  
Lyne, NH 03768  
(603)795-4100  
MII User

## New Jersey

AICPA  
Jim Catone  
Harborside Financial Center  
201 Plaza 3  
Jersey City, NJ 07311-3881  
(201) 938-3493  
MII Owner

AICPA  
Will Avgarakis  
Harborside Financial Center  
201 Plaza 3  
Jersey City, NJ 07311-3881  
(201) 938-34932  
MII Owner

Audio + Video Post  
Tony Beswick  
235 Pegasus Ave  
Northvale, NJ 07647  
(201) 784-2818  
MII User

Avon Productions  
Fred Lipowitz  
123 Main Street  
South Plainfield, NJ 07080  
(908) 756-0643  
MII Owner

Bell Atlantic  
Corporate Television  
Richard Deas  
540 Broad Street,  
Room 400  
Newark, NJ 07101  
(201) 649-3885  
MII Owner

Bottom Line Television  
Mike Moran  
1916 Old Cuthbert Rd.  
Cherry Hill, NJ 08034  
(609) 354-6060  
MII Owner

Cassette Dub Inc.  
Paul Ranieri  
245 Livingston Street  
Northvale, NJ 07647  
(201) 767-7077  
MII Owner

Costello Video Group, Inc.  
Joe Costello  
241 Molnar Dr., Suite 200  
Elmwood Park, NJ 07407  
(201)791-5449  
MII Owner

CNBC  
Mr. M. Reitman  
2200 Fletcher Ave.  
Fort Lee, NJ 07024  
MII Owner

CNBC  
Kevin Kudatzky  
2200 Fletcher Ave.  
Fort Lee, NJ 07024  
MII Owner

Garden State Cable TV  
Martin Orensky  
1250 Haddensfield-Berlin Rd.  
Cherry Hill, NJ 08034  
(609) 354-1880  
MII Owner

JC Productions  
John Cahill  
352 Amsterdam Ave.  
Bayville, NJ 08721  
(908)269-0100  
MII Owner

Larry Cohen Productions  
Larry Cohen  
45 Mountain Drive  
Wachting, NJ 07060  
(908) 561-8742  
MII Owner

New Life Productions  
Richard Myers  
PO Box 5500  
Millville, NJ 08332  
(609)825-3332  
MII Owner

NTelometrics  
Anthony Cuomo  
7 Valley St  
Hawthorn, NJ 07506  
(201) 423-0347  
MII Owner

TCI of Northern New Jersey  
Peter Strang-Wolf  
Cablecasting Department  
40 Potash Rd.  
Oakland, NJ 07436  
(201) 779-2444  
MII Owner

WJ Kronemyer Associates  
Bill Kronemyer  
280 East Glen Ave.  
Ridgewood, NJ 07450  
(201) 445-1919  
MII User

## New Mexico

CD Productions, Inc.  
Dale Green  
PO Box 2785  
Corrales, NM 87048-2785  
(505)898-1544  
MII Owner

CD Productions, Inc.  
Cindy Barchus  
PO Box 2785  
Corrales, NM 87048-2785  
(505)898-1544  
MII Owner

Corporate Image Video  
David J. Stewart  
P.O. Box 90801  
Albuquerque, NM 87199  
(505) 271-9555  
MII Owner

G.C.Video, Inc.  
Diane Bogie  
425 Eubank Blvd, NE  
Suite E  
Albuquerque, NM 87123  
(505) 293-6509  
Dealer

KGSW-TV  
Mark Gardner  
1377 University Blvd NE  
Albuquerque, NM 87102  
MII Owner

New Mexico Highlands  
Univ.  
Drake Bingham  
Communication Arts Bldg  
Las Vegas, NM 87701  
(505)454-3353  
MII Owner

New Mexico Technical  
Institute  
Paul Hoffman  
Geoscience Dept.  
Socorro, NM 87801-4796  
(505)835-5108  
MII Owner

OnTrack Inc.  
Cy Leland  
Box 3188 HS  
Ruidoso, NM 88345  
(505) 378-8030  
MII Owner

PCI, Inc.  
Idella Cantrell  
1595 W. Amador Ave  
Suite H  
Las Cruces, NM 88005  
(505) 323-7788  
Dealer

Sandia National Labs  
Jim Lloyd  
Organization 7153  
P.O. Box 5800  
Albuquerque, NM 87185  
(505) 844-3867  
MII Owner

Troxell  
Terry Hixson  
2730 San Pedro, NE  
Albuquerque, NM 87110  
Dealer

Video Technical Services  
George McClelland  
222 Truman NE  
Albuquerque, NM 87108  
(505)265-4045  
Dealer

Vista Media, Inc.  
Charles Johnson  
P.O. Box 14392  
Albuquerque, NM 87191  
(505) 298-0004  
MII User

## New York

A-1 Videography  
Bill Tucker  
1796 Devendorf Rd.  
Schenectady, NY 12303-2640  
(518) 356-0334  
MII User

Allen AME Church  
Gary Fulmore  
1100-54 Menick Blvd  
Queens, NY 11432  
(718) 526-3510  
MII User

All Pro  
Sid Rubinstein  
124 W. 60th St., Suite 51F  
New York, NY 10023  
(212) 582-4611  
MII Owner

All Pro  
Nathan Bacher  
124 W. 60th St., Suite 20B  
New York, NY 10023  
(212) 489-5780  
MII Owner

Advanced Video Systems  
Ralph Olson  
19 Roots Lane  
Owego, NY 13827  
800-233-2430  
Dealer

Bausch & Lomb  
Terry Shaw  
1400 N. Goodman St.  
Rochester, NY 14692  
(716) 338-8779  
MII Owner

BCS  
Walter Druker  
460 W. 34th Street  
New York, NY 10001  
(212) 268-8800  
Supplier

Bennu Productions, Inc.  
Wayne Keeley  
626 McLean Ave.  
Yonkers, NY 10705  
(914) 964-1828  
MII Owner

Bravo Studio  
Michael Shkolnikov  
2035 E 57th St  
Brooklyn, NY 11234  
(718) 377-4411  
MII User

Broadcast Video Productions  
Jack Miller  
480 Main Street  
Ammonk, NY 10504  
(914) 592-4151  
MII Owner

Broadcast Video Productions  
Bill Cohen  
27 Ricky Rd  
Ronkonkoma NY 11779  
(516)467-7551  
MII User

Bronx Community College  
Prof. Donald Carby  
West 181st St. & University Ave  
Bronx, NY 10453  
(718) 220-6179  
MII Owner

Colortone  
Jack Miller  
76 S. Central Ave.  
Elmsford, NY 10523  
(914) 592-4151  
Dealer

ConcoVideo  
Edward Helfer Jr.  
PO Box 2, Rt 217  
Mellenville, NY 12544  
(800) 888-4451  
Supplier

Steve Crispiano  
1864 64th St  
Brooklyn, NY 11204  
(718) 232-1852  
MII User/Service

The Creators  
Richard DePaso  
41 Skytop Drive  
Pleasantville, NY 10507  
(914) 709-0676  
MII Owner

Elite Video Production  
Kahman Zeines  
1612 E. 14th St.  
Brooklyn, NY 11229  
(718) 627-0499  
MII Owner

Euro Video Productions  
Carl Holman  
#9 Hazen Ln  
Carmel, NY 10512  
(800)486-2275  
MII Owner

Greater Rochester Cable  
Harry Goldberg  
71 Mount Hope Ave  
Rochester, NY 14620  
(716) 325-1111  
MII Owner

HAVE, Inc.  
Paul Swedenburg  
309 Power Ave.  
Hudson, NY 12534  
(518)828-2000  
MII Owner/Supplier

Heritage Broadcasting of NY  
Sargent Cathall  
815 Central Ave  
Albany, NY 12206  
(516) 438-8700  
MII Owner

Herkimer County Community  
College  
Bob Schultz  
Reservoir Rd  
Herkimer, NY 13350  
(315)866-0300x238  
MII Owner

Henry Joerz, Jr  
7230 73rd St  
Glen Dale, NY 11385  
MII User

HITN  
Jose Rodriguez  
449 Broadway 13  
New York, NY 10013  
MII Owner

IATSE  
Karen Pizzuto  
1515 Broadway #601  
New York, NY 10036  
MII User

IBM East Fishkill  
Joseph Chin  
Rt 52 Dept-31U, zip 22A  
Hopewell Junction, NY 12533  
(914)894-8464  
MII Owner

Locke Productions  
Christopher Johnson  
14336 Oak Ave  
Flushing, NY 11355  
MII User

Manhattan Cable TV  
Dean Adrian  
120 E 23rd St  
New York, NY 10010  
(212)598-7278  
MII Owner

Manhattan Cable TV  
Fred Ciccone  
120 E 23rd St  
New York, NY 10010  
(212)598-7269  
MII Owner

Manhattan Cable TV  
James Oakes  
120 E 23rd St  
New York, NY 10010  
(212)598-1787  
MII Owner

Moyne & Associates, Inc  
Claude Moyne  
PO Box 491  
Altamont, NY 12009  
(518) 861-5663  
MII Owner

Nassau County Police  
(VISCOP)  
Benjamin Homenick  
1490 Franklin Ave.  
Mineola, NY 11501  
(516) 573-7013  
MII Owner

NBC News  
Mark Chomut  
30 Rockefeller Plaza, RM 737  
New York, NY 10120  
(212) 664-5888  
MII Owner

NBC News  
Joe Marrone  
30 Rockefeller Plaza, RM 737  
New York, NY 10120  
(212) 664-5888  
MII Owner

NBC  
Bill Secrey  
30 Rockefeller Plaza  
Rm 1210W  
New York, NY 10112  
(212) 664-7140  
MII Owner

NBC News  
Mel Weidner  
30 Rockefeller Plaza, RM 807  
New York, NY 10112  
(212) 664-6118  
MII Owner

New York City  
Sanitation Department  
Mike Barbarotto  
Audio Visual Services Unit  
PO Box 213  
Maspeth (Queens), NY 11378  
(718) 334-9217  
MII Owner

New York Telephone  
William Basciano  
1095 Avenue of the Americas,  
Rm 1600  
New York, NY 10036  
(212) 395-0111  
MII Owner

Northstar Television Group  
Mark Olkowski  
405 Lexington Ave, 54th Floor  
New York, NY 10174  
MII User

PCI Recording Service  
Ted Hummel  
737 Atlantic Ave.  
Rochester, NY 14609  
(716) 288-5620  
MII User

Vertex Video Group  
Steven Zacharoff  
1680 Bedford Ave. #22D  
Brooklyn, NY 11225  
(718) 756-0438  
MII Owner

Video Keepsakes  
Doris Blachut  
85 Oliver Ave  
Valley Stream, NY 11580  
(516) 285-7146  
MII Owner

Vidipax  
Jim Lindner  
PO Box 2  
Eldred NY 12732  
(914)557-3600  
MII User

Warner Advertising  
Brian Warner  
150 N. Winton Road  
Rochester, NY 14610  
(716) 654-6710  
MII Owner

WPIX  
Bob Murch  
222 42nd St  
New York, NY 10017  
(212) 210-2552  
MII User

WXXA TV  
Sargent Cathall  
815 Central Ave  
Albany, NY 12206  
(518)438-8700  
MII Owner

## North Carolina

A&T State University  
Arthur D. Selby  
Greensboro, NC 27406  
MII Owner

Camp Lejeune Dept. Schools  
Mirjam Bohner  
Camp Lejeune, NC 28542  
MII User

Christian Faith Center  
Willie Hodges  
PO Box 100  
Creedmoor, NC 27522  
(919) 528-1580  
MII Owner

Dream Keepers Intl  
Greg Davis  
PO Box 2128  
Morehead City NC 28557  
(919)726-4888  
MII User

Long Communications Group  
Mark Weir  
961 Burke St  
Winston-Salem, NC 27101  
(919) 725-2306  
Dealer

Long Communications  
Jack Cary  
1018 Morrisville Pkwy, Ste D  
Morrisville, NC 27560  
(919)481-1188  
Dealer

Lowe's Companies, Inc.  
Bill Hurd  
PO Box 1111  
North Wilkesboro, NC 28659  
(919) 651-4933  
MII Owner

Marine Graphics  
Bill Lovin  
Box 2242  
Chapel Hill, NC 27515  
(919) 362-8867  
MII Owner

Mobile Television Productions  
Robert Warren  
2121 Middle Road  
Fayetteville, NC 28301  
(919)483-4777  
MII Owner

Pumkin Creek Video Production  
Harold Ferguson  
520 Coffee Ave  
North Wilkesboro, NC 28659  
(919) 667-7717  
(MII Owner)

Sara Lee Direct  
Walter Orzechwa  
470 Hanes Mill Rd  
Winston-Salem, NC 27105  
(919)519-7138  
MII Owner

Southern Video Corp.  
Louis Asbury  
1016 S. Church St  
Charlotte, NC 28203  
(704) 333-5454  
MII Owner

Southern Video Corp.  
Gary Kilgough  
1016 S. Church St  
Charlotte, NC 28203  
(704) 333-5454  
MII Owner

State of North Carolina  
Agency for Public  
Telecommunications  
Richard Darschi  
116 West Jones Street  
Raleigh, NC 27603-8003  
(919) 733-6341  
MII Owner

Target Television  
Don Kirk  
1001 S Marshall St  
Winston-Salem, NC 27101  
MII Owner

TeleFax  
Bill Hitchcock  
PO Box 2069  
Moorehead, NC 28557  
(919) 240-7340  
MII Owner

The Video Production Company  
of America  
H. Walter Knox  
PO Box 1887  
Wilmington, NC 28402-1887  
(910) 815-0509  
MII Owner

Video Perception  
Rick Hall  
1016 S Church St  
Charlotte, NC 28203  
(704)358-0900  
MII Owner

WECT  
Wayne Tiner  
322 Shipyard Blvd  
Wilmington, NC 28401  
(919)791-8070  
MII Owner

WFXI-TV  
Gordon Beeton  
PO Box 2069  
Moorehead, NC 28557  
(919) 240-0888  
MII Owner

W.H. Platts Company  
Brooks Platts  
234 Meacham Street  
Charlotte, NC 28203-5601  
(704) 332-9053  
Dealer

WJZY  
Ed McKay  
PO Box 668400  
Charlotte, NC 28266-8400  
(704) 398-0046  
MII Owner

WRAL  
Al Dumber  
2619 Western Blvd  
Raleigh, NC 27606  
(919) 821-8564  
MII Owner

## North Dakota

UND Aerospace  
John Ness  
PO Box 8009  
Grand Forks, ND 58202-8009  
(701)777-4722  
MII Owner

WDAY-TV  
Joel Aganosa  
301 8th Street So.  
Fargo, ND 58103  
(701) 237-6500  
MII Owner

## Ohio

Advanced Video  
Jeff Costa  
1312 Wise Dr  
Miamisburg, OH 45342  
(513) 461-6800  
MII Owner

ALLTEL Service Corporation  
Kenneth C. Nelson  
2000 Highland Road  
Twinsburg, OH 44087  
(216)963-1862  
MII Owner

B Squadron Video  
Russ Beckner  
2100 Heatherwood Ct  
Middletown, OH 45042  
(513) 422-9532  
MII Owner

Jeff Chambers  
4156 Little York Rd  
Dayton, OH 45414  
(513) 890-8797  
MII Owner

Classic Video  
Dave Giverson  
5001 E. Royakton Rd  
Cleveland, OH 44147  
(216) 838-3377  
MII Owner

Curtis, Inc.  
Dan Kerr  
2025 Reading Rd.  
Suite 130  
Cincinnati, OH 45202  
(800) 733-2878  
MII Owner

Horizon Production, Inc.  
Bill Jacobs  
2321 Kemper Ln  
Cincinnati, OH 45206  
(513) 359-0350  
MII Owner

Image Video Teleproduction  
Mike Tonges  
6755 Freedom Ave, NW  
North Canton, OH 44720  
(216) 494-9303  
MII Owner

Industrial Video  
John Bank  
1601 N. Ridge Rd E.  
Lorain, OH 44055  
(216) 233-4000  
Dealer

Int'l Video Center  
Fadi Kdayssi  
2528 Edgemoor Rd.  
Cleveland Heights, OH 44106  
(216) 321-1440  
MII Owner

Mission Video Support  
Paul Klouda  
10011A State Rt. 88  
Garrettsville, OH 44231  
(216) 527-2182  
MII Owner

Mission Video Support  
Vince Siason  
10011 State Rt. 88  
Garrettsville, OH 44231  
(216) 527-2182  
MII Owner

Nordson Corporation  
Thomas Birns  
555 Jackson Street  
Amherst, OH 44001  
(216) 988-9411x4540  
MII Owner

Riverside Film & TV  
Productions  
Rob Richardson, Jr.  
PO Box 543  
Marietta, OH 45750  
(614) 373-0861  
MII Owner

RPC Video  
Bob Ring  
6777 Engle Road, Ste D  
Middleburg Heights, OH  
44130  
(216) 891-9797  
Dealer

RPC Video  
Ron Caird  
6777 Engle Road, Ste D  
Middleburg Heights, OH  
44130  
(216) 891-9797  
Dealer

Stanley Steamer Int'l  
Steve Whitley  
5500 Stanley Steamer Pkwy  
Dublin, OH 43017  
(614) 764-2007x553  
MII User

Telxon  
Kevin Gatewood  
91 Springside Drive  
Akron, OH 44313  
(216) 666-4300  
MII Owner

TW Teleproductions, Inc.  
Tom Whaley  
514 Penn. Ave  
Sandusky, OH 44870  
(419) 621-0602  
MII Owner

Vanguard Productions  
Jerry Beck  
7020 Huntley Rd  
Columbus, OH 43229  
(614) 436-4610  
MII Owner

Video Duplication Services  
Pete Stock  
PO Box 18337  
Columbus, OH 43218  
(800) 289-4301  
MII Owner

WAKC-TV  
Earl Miller  
853 Copley Rd  
Akron, OH 44320  
(216) 535-7831  
MII Owner

WBNX-TV  
Bill Cogger  
2690 State Rd  
Cuyahoga Falls, OH 44221  
(216) 920-1019  
MII Owner

WBNX-TV  
Donald Richardson  
2690 State Rd  
Cuyahoga Falls, OH 44221  
(216) 928-5711  
MII Owner

WEWS-TV  
Ed Miller  
3001 Euclid Ave.  
Cleveland, OH 44115  
(216) 431-3687  
MII Owner

WGBU-TV  
Bill Leutz  
Bowling Green Univ.  
245 Troup St  
Bowling Green, OH 43403  
MII Owner

WGTE-TV  
Dan Nieszwiecki  
136 Huron St  
Toledo OH 43697  
(419) 243-3091  
MII User

WHIZ-TV  
Elmer Hartmeyer  
629 Downard Rd.  
Zanesville, OH 43701  
(614) 453-5431  
MII Owner

Wiegand Audio/Video Labs  
Charles Wiegand  
7758 Lafayette Rd, NW  
Newark, OH 43055  
(614) 967-0059  
Supplier

WKYC-TV  
Rex Rickly  
1403 E. 6th St.  
Cleveland, OH 44114  
(216) 344-3333  
MII Owner

WNED-TV  
Alan Creed  
13870 Salem Alliance Rd  
Salem, OH 44460  
(216) 337-3755  
MII Owner

WTTE  
Russs Tschimpke  
6130 Sunbury Rd.  
Westerville, OH 43081  
(614) 895-2800  
MII Owner

## Oklahoma

Barrister Studios  
Phil Atkinson  
4305 S Mingo Ste A  
Tulsa, OK 74146  
(918) 663-7700  
MII Owner

BCD Assoc.  
RM Howard  
7510 N. Broadway  
Oklahoma City, OK 73116  
Manuf.

KJRH  
Vic Turner  
3701 S. Peoria St  
Tulsa, OK 74105  
(918) 743-2222  
MII Owner

Teleproduction Unlimited  
Frank Laughlin  
5820 South 129th East Ave  
Tulsa, OK 74134-6705  
(918) 252-2909  
MII Owner

ViaGrafix  
Mike Webster  
31 South Adair  
Pryor, OK 74361  
(918) 825-6700  
MII Owner

## Oregon

Columbia Cable of OR  
Jim DeChant  
14200 SW Brigadoon Ct.  
Beaverton, OR 97005  
(503) 644-3188  
MII Owner

Fishing the West  
Kerry Brown  
5484 SE International Way  
Milwaukie, OR 97222  
(503) 654-0092  
MII Owner

Hultman Media Services  
Gary Hultman  
300 Limp Creek Road  
Grants Pass, OR 97527  
(503) 474-6466  
MII User

Hyslop Production  
Peter Schaefer  
P.O. Box 1672  
Coos Bay, OR 97420  
(503) 267-7120  
MII User

KBSP  
Tim Manoe  
4923 Indian School Rd, NE  
Salem, OR 97305  
(503) 390-7202  
MII Owner

KMTR-TV  
Kurt Thelen  
325 International Court  
Springfield, OR 97477  
(503) 746-1600  
MII Owner

Portland Public Schools  
Jim Kunze  
Television Services  
5210 N. Kerby St  
Portland, OR 97217  
(503) 280-5838  
MII Owner

Professional Video & Tape  
John LaFond  
10260 SW Nimbus Ave.  
Tigard, OR 97223  
(503) 598-9142

Psychological Research  
Foundation  
Loren Parks  
19460 SW Shaw  
Aloha, OR 97007  
(503) 649-7007  
MII Owner

Teknifilm/Vaughn  
Jody McNamer  
1434 NW 17th Ave.  
Portland, OR 97209  
(503) 224-3835  
MII Owner

TELETEK Video  
Judy & Virgil Sipes  
19275 SW Tualasum Dr  
Tualatin, OR 97062  
(503) 638-5035  
MII Owner

## Pennsylvania

Action Duplication  
Craig Kupsow  
555 North Lane, Suite 5075  
Conshohocken, PA 19428  
MII User

Arco Chemical  
Chris Myers  
3801 Westchester Pike  
Newtown Square, PA 19073  
(215) 359-2746  
MII Owner

Ascension Video  
Jim Boda  
48 A St.  
Northumberland, PA 17857  
(717) 473-9733  
MII Owner

Barbie Wallace Heilman  
Productions  
Pamela Wallace  
1680 Mine Site Rd  
Allentown, PA 18103  
(215) 395-7176  
MII Owner

Bell Atlantic  
Morris Hawk  
1 Parkway, 2nd Floor  
Philadelphia, PA 19102  
(215) 466-3896  
MII Owner

CamCast Cable  
Jim Enix  
11400 NE Ave  
Pittsburgh, PA 19116  
(215) 961-3813  
MII Owner

Contel Instruments  
Sandy Rascoe  
#9 Parkway Ctr Ste 180  
Pittsburg, PA 15220  
(412) 922-5720  
Tape Supplier

Cornerstone TV  
VTR Maintenance Dept.  
Signal Hill Dr  
Wall, PA 15148  
(412) 824-3930  
MII Owner

Erik Ciel Videotaping  
1102 Denise Circle  
Phoenixville, PA 19460-1815  
(215) 933-3380  
MII User

Grove World-Wide  
Brad Gentile  
1565 Buchanan Trail East  
Shady Grove, PA 17256  
(717) 597-8121

John McKee Productions, Inc.  
John McKee  
1111 Fawcett St.  
White Oak, PA 15131  
(412) 664-7583  
MII Owner

Mine Safety Appliance Co.  
Josh Bayer  
PO Box 426  
Pittsburgh, PA 15230  
(412) 967-3198  
MII Owner

Pittsburgh Televideo Inc.  
Kurt G. Hess  
1738 N. Highland Rd.  
Suite 103  
Pittsburgh, PA 15241  
(412) 833-6370  
MII Owner

Quail Video Products  
Bill Frazier  
949 Penn Ave  
Pittsburgh, PA 15221  
(412) 243-1300  
Dealer

Quail Video Products  
Brian Nee  
949 Penn Ave  
Pittsburgh, PA 15221  
(412) 243-1300  
Dealer

Reel Video Productions  
Mark Johnson  
300 Roosevelt Ave  
Holidaysburg, PA 16648  
(814) 695-8054  
MII Owner

St. Margaret's Hospital  
Rich Moore  
815 Freepoint Rd.  
Pittsburgh, PA 15215  
(412) 784-5252  
MII Owner

Time Warner Cable, Johnstown  
Jamie Reesman  
120 Southmont Blvd.  
Johnstown PA 15905  
(814) 535-6551  
MII User

Video Spectrum  
Wayne Stephany  
630 Hedgewick Dr  
Lancaster, PA 17603  
(717) 394-4042  
MII Owner

WICU-TV  
Vincent Ugoletti  
3514 State St.  
Erie, PA 16508  
(814) 454-5201  
MII Owner

WHYY  
John Collins  
150 N. 6th Street  
Philadelphia, PA 19106  
(215) 351-1274  
MII Owner

WJAC  
Rob Abele  
1949 Hickory Ln  
Johnstown, PA 15905  
(814) 255-7625  
MII Owner

WPGH-TV  
John Getz  
750 Ivory Ave  
Pittsburgh, PA 15214  
(412) 931-8141  
MII Owner

WPTT-TV  
Chief Engineer  
PO Box 2809  
Pittsburgh, PA 15230  
(412) 856-9010  
MII Owner

## Rhode Island

Colony Cable  
Dave Ribblett  
169 Weybosset Street  
Providence, RI 02901-0969  
(401) 277-7852  
MII Owner

Heritage Cable  
Joe Stafford  
PO Box 518  
Lincoln, RI 02865  
(401) 765-6652  
MII Owner

Logeographics  
Maria Houde  
PO Box 23535  
Providence, RI 02903  
MII User

Mark Gordon  
145 Hill Side Ave  
Providence, RI 02914  
(401) 273-0412  
MII Owner

Narragansett TV  
William Hague  
25 Catamore Blvd  
E Providence, RI 02920  
(401) 438-3317  
MII Owner

WPRI  
Jim Costa  
25 Catamore Blvd  
E Providence, RI 02914  
(401) 438-7200  
MII Owner

WPRI TV-12  
William Hague  
25 Catamore Blvd  
E Providence, RI 02914  
(401) 438-7200  
MII Owner

## South Carolina

Action Video Productions  
Tommy Cabanias  
9 E. Parkins Mill Rd  
Greenville, SC 29607  
(803) 297-8865  
MII Owner

Cable Ad Connection  
Dave Rodney  
PO Box 746  
Johns Island, SC 29457  
MII User

Greenville Technical College  
Don Massey  
PO Box 5616  
Greenville, SC 29606-5616  
(803) 250-8363  
MII Owner

Greenville Technical College  
Steve Godsey  
PO Box 5616  
Greenville, SC 29606-5616  
(803) 250-8436  
MII Owner

Motion Pictures Inc  
Bruce Coy  
554 Johnnie Dodds Blvd  
Mt. Pleasant, SC 29464  
(803) 881-9997  
MII Owner

Ron Shecut  
3404 Keenan Dr  
Columbia, SC 29201  
(803) 765-2299  
MII User

Total Audio Visual Services  
Allan Dox  
1319 St. Andrews Rd.  
Columbia, SC 29210  
(803) 798-7055  
Dealer

Walton Productions  
Stan Walton  
158 Cannondale Rd.  
Columbia, SC 29210  
(803) 356-4880  
MII Owner

WBTW  
Doug Crall  
3430 TV Road  
Florence, SC 29501  
(803) 662-1565  
MII Owner

W.H. Platts Company  
Billy Platts  
710 King Street  
Charleston, SC 29403  
(803) 723-7604  
Dealer

## South Dakota

KSFY  
Doug Loos  
300 N. Dakota Ave,  
Suite 1000  
Sioux Falls, SD 57102  
(605) 336-1300  
MII Owner

KSFY  
Eugene Schultz  
300 N. Dakota Ave,  
Suite 1000  
Sioux Falls, SD 57102  
(605) 336-1300  
MII Owner

Prism Video Services, Inc.  
Thomas & Janice Jeans  
P.O. Box 8384  
Rapid City, SD 57709  
(605) 399-9391  
MII Owner

South Dakota Public  
Broadcasting  
Mike Johnson  
PO Box 5000  
Vermillion, SD 57069  
(605) 677-5861  
MII Owner

South Dakota Public TV  
Kelly Watson  
PO Box 22188  
Brookings, SD 57007-2399  
(605) 688-4191  
MII Owner

## Tennessee

Allied Communications Corp.  
Mark Conrad  
PO Box 101482  
Nashville, TN 37224-1482  
(615) 391-5500  
MII Owner

City Productions Inc.  
Cole Smith & Dale Eaton  
65 Union Ave. Ste 360  
Memphis, TN 38103  
(901) 525-4712  
MII Owner

Linden Communication Group  
Michael Stevenson  
17 W. Pontotoc Suite 207  
Memphis, TN 38103  
(901) 523-0506  
MII User

Miles & Associates  
John Miles  
755 Broad St NW  
Cleveland, TN 37311  
MII Owner

McKee Foods Corp.  
Tom Hunter, Mgr.  
AV Division  
10260 McKee Rd  
Box 750  
Collegedale, TN 37315  
(615) 238-7111 x2382  
MII Owner

Shop At Home Network  
Dennis Wilson  
P.O. BOX 12600  
Knoxville, TN 37012-0600  
(615) 688-0300  
MII Owner

Video Ideas  
4762 Highway 58  
Suite G  
Chattanooga, TN 37416  
(615) 894-2677  
MII Owner

WMC-TV  
Mike Schwartz  
1960 Union Ave.  
Memphis, TN 38104  
(901) 726-0555  
MII Owner

WMC-TV  
Michael Redfearn  
1960 Union Ave.  
Memphis, TN 38104  
(901) 726-0555  
MII Owner

World Class Productions  
Frank Weeks  
1300 East 9th Ave  
Johnson City, TN 37601  
(615) 928-5753  
MII Owner

## Texas

WZTV  
Ed Murlatt  
631 Mainstream Dr  
Nashville TN 37228  
(615) 244-1717  
MII User

Accelerated Christian Education  
Don Gray  
2600 Ace Lane  
Lewisville, TX 75067  
(214) 315-1776  
MII Owner

Accelerated Christian Education  
Vincent Smith  
2600 Ace Lane  
Lewisville, TX 75067  
(214) 315-1776  
MII Owner

Accent Audio/Video Inc.  
Robert Boone  
13616 Neutron Rd  
Dallas, TX 75244  
(214) 458-0501  
Dealer

Accent Audio/Video Inc.  
Ralph Luke  
13616 Neutron Rd  
Dallas, TX 75244  
(214) 458-0501  
Dealer

A.C.E. School of Tomorrow  
Barry Bridges  
PO Box 1438  
Lewisville, TX 75067-1438  
MII Owner

Christian Video Ministries  
Jerry D. Dunson  
HCR 2, Box 530  
Boeville, TX 78102  
(512) 358-3416  
MII Owner

CompuTrac, Inc.  
Roger Young  
221 Municipal Dr.  
Richardson, TX 75080-3583  
(214) 234-3888  
MII Owner

Design Comm Group  
Michael Walters  
PO Box 1956  
Forney, TX 75126-1956  
(512) 575-4952  
MII User

ECI Video  
Shawn Stirling  
2809 Ross Ave  
Dallas, TX 75201  
(800) 880-9400x224  
Dealer/Repair Center

ECI Video  
Johnny Griffin  
2809 Ross Ave  
Dallas, TX 75201  
(800) 880-9400x218  
Dealer/Repair Center

ECI Video  
Mel Joiner  
2809 Ross Ave  
Dallas, TX 75201  
(800) 880-9400  
Dealer/Repair Center

ECI Video  
Eddie Dunn  
1309 11th St  
Wichita Falls TX 76301  
(817) 723-8106  
MII User

Envision Multimedia  
a Barnhart Enterprise, Inc.  
Keith Rogers  
9337-B Katy Freeway  
Suite 308  
Houston, TX 77024  
(713) 690 6345  
MII Owner

Foley's Video Dept.  
Steve Hemphill  
Video Dept  
1100 Main St  
Houston, TX 77002  
(713) 651-7153  
MII Owner

Fuji Photo Film  
Bob Sullivan  
1628 West Crosby Road  
Suite 100  
Carrollton, TX 75006  
(214) 466-9200  
Manuf.

Highland Park High School  
Steve Wilkes  
Media Dept.  
4220 Emerson St  
Dallas, TX 75205  
(214) 453-4800  
MII Owner

Industrial Audio Video  
Travis Franklin  
2617 Bissonet  
Houston, TX 77005  
(713) 535-2375  
Service & Duplication

ISDL  
Priya Dasi  
400 Barsana Rd  
Austin, TX 78737  
(512) 288-7180  
MII Owner

J Darrell Kirkley Inc.  
Darrell Kirkley  
1515 Viceroy Drive  
Dallas, TX 75235  
(214) 243-0013  
MII Owner

KCEN-TV  
Ken Smith  
PO Box 6103  
Temple, TX 76503  
(817) 773-6868  
MII Owner/Repair Center

KTAB TV  
Leland Ohlhausen  
PO Box 5309  
Abilene TX 79608  
(915) 695-2777  
MII Owner

KTSM-TV  
Gregg Davison  
801 N. Oregon St.  
El Paso, TX 79902  
(915) 532-5421  
MII Owner

KTSM-TV  
Rick Vilardell  
801 N. Oregon St.  
El Paso, TX 79902  
(915) 532-5421  
MII Owner

KXTX TV  
Harold Nash  
3900 Harry Hines Blvd  
Dallas TX 75219  
(214) 521-3900  
MII User

KXKV  
Jerry Copeland  
PO Box 2522  
Waco, TX 76702  
(817) 754-2525  
MII Owner

KXKV  
Mike Jugert  
PO Box 2522  
Waco, TX 76702  
(817) 754-2525  
MII Owner

KXKV  
Lou Strouger  
PO Box 2522  
Waco, TX 76702  
(817) 754-2525  
MII Owner

Light Ministries  
Charlene Collins  
PO Box 670167  
Houston, TX 77067  
(713) 875-4448  
MII Owner

Poam Video  
Dan Cary  
2254 Ravenwood Rd  
Granbury, TX 76048  
(817) 573-6800  
MII Owner

Project Video  
Gary Brewton  
PO Box 5850  
Beaumont, TX 77726  
MII User

Pro Line Video  
Jim McConnell  
2601 McHale Ct. #140  
Austin, TX 78758  
(512) 837-2000  
MII Owner

Pro Line Video  
Terry Nixon  
2601 McHale Ct. #140  
Austin, TX 78758  
(512) 837-2000 x22  
MII Owner

Pro Line Video Skip  
Hokombe  
4778 Research Dr.  
San Antonio, TX 78240  
(512) 690-1234  
MII Owner

Siam Satellite-TV  
Mandonsiri Kathija Ari  
7306 Logging Tr  
Humble, TX 77346  
MII User

South Plains College  
Billy Alonzo  
1401 South College Ave  
Levelland TX 79336  
(806) 894-9611  
MII User

Stillpoint Productions  
Robert Castaldo  
706 W. Main St  
Arlington, TX 76013  
MII User

Texas A & M University  
Bob Matley  
Video Lab  
Kyle Field  
College Station, TX  
MII Owner

Texas Department of Public  
Safety  
Gene Henderson  
Media Production Unit  
PO Box 4087  
Austin, TX 78773-0001  
(512) 465-2217  
MII Owner

Texas Education Agency  
Ernesto Mejia  
1701 N Congress Ave  
Austin, TX 78701-1494  
(512) 463-9054  
MII Owner

The University of Texas  
Health Sciences Center  
Sam Dentert  
Television Production  
Services  
7703 Floyd Curl Dr  
San Antonio, TX 78284  
(512) 567-2220  
MII Owner

The University of Texas  
Sports  
Mike Ariz  
Belmont Hall  
RM 224C  
Austin, TX 78713  
(512) 471-6826  
MII Owner

The Video Eye  
Bob Fitch  
10960 Millbridge Dr., N. #103  
Houston TX 77070  
(713) 890-8364  
MII User

Video One  
Kevin Echols  
First Texas Bldg.  
901 Indiana Ave., #395  
Wichita Falls, TX 76301  
(817) 322-9205  
MII Owner

Videocomp  
Distributions  
Tim Mitchell  
3502 Courthouse  
Sugar Land, TX 77478  
(713) 694-6400  
Dealer

Vietnam Vision  
David Pham  
10500 Richmond Ste 150  
Houston, TX 77042  
(713) 780-0533  
MII Owner

## Utah

Bosworth Comma, Inc.  
Norman Bosworth  
421 South 400 East  
Salt Lake City, UT 84111  
(801) 355-8585  
MII Owner

Brigham Young University  
Roger Gunn  
Communication Dept  
Provo, UT 84602  
MII Owner

DCE Marketing  
Kenneth Foster  
University of Utah  
2167 Annex Bldg  
Salt Lake City, UT 84112  
(801) 581-5588  
MII Owner

DCE Marketing  
Tori Smith  
University of Utah  
2167 Annex Bldg  
Salt Lake City, UT 84112  
(801) 581-5588  
MII Owner

Doug Fawkes  
1545 South 990 West  
Provo, UT 84601  
MII Owner

KBYU-TV  
Lynn Edwards  
C-302 HFAC BYU  
Provo, UT 84602  
(801) 378-3551  
MII Owner

KBYU-TV  
Bob Gillman  
C-302 HFAC BYU  
Provo, UT 84602  
(801) 378-3551  
MII Owner

LDS AV  
Peter Unwin  
A/V Dept  
50 East North Temple  
Salt Lake City, UT 84150  
MII Owner

Options, Inc.  
Gary Densie  
970 East 3300 South, Suite 3  
Salt Lake City, UT 84106  
(801) 467-7421  
MII Owner

Scott Nelson Productions  
Scott Nelson  
5006 S. Fairbrook  
Holladay, UT 84117  
(801) 272-5428  
MII Owner

The Studio  
Russ Relyea  
342 W. 200 S.  
Salt Lake City, UT 84101  
(801) 595-8800  
MII Owner

The Valley Channel  
Earl Rouse  
426 N 400 E  
Logan, UT 84321  
(801) 752-7537  
MII User

Utah Valley Community College  
Tom Nelson  
800 West 1200 South  
Orem, Utah 84058  
MII Owner

Video Lines  
Dennis Lisonbee  
267 S. Mountainland  
Orem, UT 84058  
(801) 226-0344  
MII Owner

Video Reflections  
David Andrews  
6086 Fontainebleau  
Salt Lake City, UT 84121  
(801) 272-3031  
MII Owner

Commonwealth Film Inc  
Rodney Asbridge  
1500 Brook Rd  
Richmond, VA 23220  
(804) 649-8611  
MII Owner

Video Works Television  
Johan Boss  
15 East 10200 South  
Sandy, UT 84070  
(801) 565-8754  
MII User

Word Perfect Corp.  
Steve McCurdy  
1555 N. Technology Way  
Orem, UT 84057  
(801) 228-4916  
MII Owner

Word Perfect Corp.  
Todd Mortensen  
1555 N. Technology Way  
Mail Stop K1100  
Orem, UT 84057  
(801) 228-4900  
MII Owner

## Vermont

Iris Multimedia  
Robert Logsdan  
PO Box 726  
Burlington, VT 05402  
(802) 865-9560  
MII User

## Virginia

2PM Multimedia  
Jim Wine  
P.O. Box 2  
Linden, VA 22642  
(703) 636-4142  
MII Owner

American Management Systems  
Michael J. Palmer  
4050 Legato Rd.  
Fairfax, VA 22033  
(703) 267-8600  
MII Owner

AMPROD Inc.  
Ken Santucci  
9501 Atwood Dr.  
Vienna, VA 22182-1464  
(703) 818-1353  
MII Owner

Applied Computer Techniques  
Christopher Moberg  
1800 Diagonal Rd  
Suite 600  
Alexandria, VA 22314  
(703) 684-3125  
MII Owner

AVEC Electronics Corp.  
John Heinke  
711 Granby St  
Norfolk, VA 23510  
(804) 627-3502  
Dealer

AVEC Electronics Corp.  
Thomas G. Jenkins  
2002 Staples Mill Rd.  
Richmond, VA 23230  
Dealer

AVEC Electronics Corp.  
Lee Merritt  
2009 Williamson Rd.  
Roanoke, VA 24012  
Dealer

AVS  
Franklin Carrington  
3330 Bourbon St.  
Fredericksburg, VA 22408  
(703) 371-8324  
MII Owner

Henry Boisvert  
4225 N. Henderson Rd  
Arlington, VA 22203  
MII User

Bon Adventure Video  
Communications  
David Jennings  
3329-B Bourbon  
Fredericksburg, VA 22408  
(703) 372-3526

Carlon Health System  
Roanoke Memorial Hospital  
Edward Hamilton  
Audio/Visual Ed  
PO Box 13367  
Roanoke, VA 24033  
(703) 981-8975  
MII Owner

Commonwealth Film Inc  
Rodney Asbridge  
1500 Brook Rd  
Richmond, VA 23220  
(804) 649-8611  
MII Owner

Creative Teleproductions  
Bruce Braun  
61 Arrowhead Drive  
Lynchburg, VA 24502 (804) 239-3752  
MII Owner

Department of Justice  
Dale Linden  
Bldg 27958A  
Quantico, VA 22135  
MII Owner

Department of Justice  
Noel Herold  
Bldg 27958A  
Quantico, VA 22135  
MII Owner

Empire Video  
Robert Rositzke  
7406 Alban Station  
Ste. A-118  
Springfield, VA 22150  
(703) 866-1934  
MII User

Evening Productions  
Victoria Eves  
PO Box 2065  
Falls Church, VA 22042  
MII User

Garces Communications  
Rolando Garces  
PO Box 3262  
Reston, VA 22090  
MII User

Gardy-McGrath (Intl) Inc.  
Dave Gardy  
1950 Roland Clarke Pl.  
Suite 100  
Reston, VA 22091  
(703) 620-6000  
MII Owner

George Mason University  
Susan Kahoe  
4400 Univ. Drive, MS IF3  
TV Studio  
Fairfax, VA 22030-4444  
(703) 993-3110  
MII Owner

Gingerbread Productions  
Leslie Quigley  
1323 Shepard Dr.  
Sterling, VA 22170  
(703) 450-7722

C. Mark Quentner  
7529 McWhorter Pl.#303  
Aurandale, VA 22003  
(703) 941-6943  
MII User

Health S. Medical Center  
Chris Wheeler  
7700 Patham Rd.  
Richmond, VA 23294  
(703) 527-5960  
MII Owner

Orthopaedic Research of VA  
Chris Wheeler  
7660 Patham Rd.  
Richmond, VA 23294  
(804) 527-5960  
MII Owner

Park Avenue Teleproductions  
David Trownsell  
3300 Maryland Ct  
Richmond, VA 23233  
MII Owner

Petrel Publishing  
Gene Bjerk  
312 Carry at  
Williamsburg, VA 23185  
(804) 229-7667  
MII User

Philip Morris USA  
Carmen Inge  
P.O. Box 26603  
Richmond, VA 23261  
(804) 274-3721  
MII Owner

Philip Morris USA  
Jeff Bigham  
P.O. Box 26603  
Richmond, VA 23261  
(804) 274-3721  
MII Owner

Public Broadcasting Service  
Zack Burkett  
1320 Braddock Place  
Alexandria, VA 22314  
(703) 739-5471  
MII Owner

Public Broadcasting Service  
Larry Jefferson  
1320 Braddock Place  
Alexandria, VA 22314  
(703) 739-5204  
MII Owner

Public Broadcasting Service  
Keith Ellsworth  
1320 Braddock Place  
Alexandria, VA 22314  
(703) 739-5302  
MII Owner

Reed Film & Video  
Lloyd Reed  
9493A Silver King Ct  
Fairfax, VA 22031  
(703) 385-5830  
MII Owner

Russell & Associates  
Sam Russell  
P.O. Box 877  
Marion, VA 24354  
(703) 783-2251  
MII User

Sallie Mae  
Charlie Hite  
200 Fairbrook Dr  
Herndon, VA 22070  
(703) 834-5737  
MII Owner

Signet Bank  
Mike Blacker  
Video Department  
11013 W. Broad St. Rd.  
Glen Allen, VA 23060  
(804) 0747-2064  
MII Owner

Southwest Virginia Community  
College  
Kevin Rooney  
P.O. Box SVCC  
Richlands, VA 24641  
(703) 964-2555 x552  
MII Owner

Thomas Communications  
William Aythward  
2550 Huntington Ave  
Suite 205  
Alexandria, VA  
(703) 329-0102  
MII User

Ultra-Sound A/V  
Matt Bright  
10108 Timberlake Rd  
Lynchburg, VA 24502  
(804) 237-4549  
MII Owner

Union Theological Seminary  
John Coffman  
Media Services Dept.  
3401 Brook Rd  
Richmond, VA 23227  
(804) 278-4330  
MII Owner

Video Services, Inc.  
Jim Howell  
8604 Staples Mill Rd., #104  
Richmond, VA 23228  
(804) 261-9304  
Repair

Virginia Baptist Board  
Glen Stading  
P.O. Box 8568  
Richmond, VA 23226  
(804) 672-2100  
MII Owner

The Whitlock Group  
Kevin Thompson  
230 Clearhead, Suite 103  
Norfolk, VA 23462  
(804) 622-2006  
Dealer

WRLH-TV  
Eldon Brown  
1925 Westmoreland St  
Richmond, VA 23230  
MII Owner

WVPT-TV  
John Hodges  
298 Port Republic Rd  
Harrisonburg, VA 22801  
(703) 434-5391  
MII Owner

Zack Burkett Productions  
Zack Burkett  
14162 Marquis Rd  
Unionville, VA 22567  
(703) 854-6502  
MII User

Zion Systems  
Richard Hiett  
1361 Lincolnshire Dr.  
Harrisonburg, VA 22801  
(703) 433-7700  
MII User

## Washington

Blue Mountain Broadcasting  
Lynelle Childs  
PO Box 205  
College Place, WA 99324  
(509) 529-9149  
MII User

Bristol Productions  
Karl Schmidt  
2401 Bristol Court SW  
Olympia WA 98502  
(206) 754-4260  
MII Owner

Digital Reality  
Paulo DeAndrade  
13800 SE 79th Dr.  
Renton, WA 98059-3200  
(206) 227-5783  
MII Owner

KEPR  
Don Eckis  
PO Box 2648  
Tri-Cities, WA 99302  
(509) 547-0547  
MII Owner

KHQ  
Don Carmichael  
P.O. Box 8088  
Spokane, WA 99203  
(509) 448-4600  
MII Owner

KHQ  
Jeff Hite  
P.O. Box 8088  
Spokane, WA 99203  
(509) 448-4655  
MII Owner

Kostov & Assoc. Multimedia  
Studios  
Michael Kostov  
221 First Ave West, Ste 120  
Seattle, WA 98119  
(206) 285-2797  
MII Owner

Kramer Video  
Tom Kramer  
PO Box 22446  
Seattle, WA 98122  
(206) 327-6555  
MII Owner

KWSU Radio/TV Services  
John Gray  
382 Murrow Center  
Washington State University  
Pullman, WA 99164-2530  
(509) 335-6511  
MII Owner

KWSU Radio/TV Services  
Michael Miller  
382 Murrow Center  
Washington State University  
Pullman, WA 99164-2530  
(509) 335-6511  
MII Owner

Lon Gibby Productions  
Lon Gibby  
East 113 Magnesium Rd., Ste. B  
Spokane, WA 99208  
(509) 467-1113  
MII Owner

Mountain View TV  
Anthony Evans  
1500 SE Blainmont Dr  
Vancouver, WA 98684  
(206) 253-2588  
MII Owner

National Videotape Co.  
Mari Seimco  
4200 23rd Ave W  
Seattle, WA 98199  
Supplier

PS Media Video Productions  
Rich Kremer  
2531 Sunset Drive West  
Tacoma, WA 98466  
(206) 565-2981  
MII Owner

Professional Video & Tape  
Darel Colbert  
917 134th St  
S.W. ste. A8  
Everett, WA 98204  
(206) 743-8811  
MII Dealer

**Puget Sound Power & Light Company**  
Charles Nishida  
PO Box 97034  
OBC-09W  
Bellevue, WA 98009-9734  
(206) 454-6363 x3231  
MII Owner

**Seabird Video**  
Joahua Gordon  
19710 63rd Lane N.E.  
Seattle, WA 98155  
(206) 483-8919  
MII Owner

**TCI Cable Advertising**  
Rich Peterson  
1801 E. 4th Street  
Olympia, WA 98506

**TDS Mediaquest**  
Wayne Dymess  
11122 SE 208th St.  
Kent WA 98031  
(206)852-1074  
MII User

**University of Washington**  
Al Ross  
8022 27th NE  
Seattle, WA 98115-4633  
(206) 543-9023  
Media Center

**University of Washington**  
Jerry Morin  
33 Kane Hall, DG-10  
Seattle, WA 98195  
(206) 543-9923  
MII Owner

**Video Now, Inc.**  
Sjon Delmore  
610 S. Central Ave.  
Kent, WA 98032  
(206) 852-1186  
MII Owner

**Videoland Productions**  
Mitch McGeary  
805-C College St. SE  
Lacey, WA 98503  
(206) 491-1332  
MII Owner

**Walla Walla College**  
Ken Priddy  
204 S College Ave  
College Place WA 99324  
(509) 527-2307  
MII User

**Washington Natural Gas**  
John Cox  
815 Mercer Street  
Seattle, WA 98111  
(206) 622-6767  
MII Owner

**Washington Natural Gas**  
Chris Nardine  
815 Mercer Street  
Seattle, WA 98111  
MII Owner

## West Virginia

**AV Media Services**  
Engineer Dept  
615 9th St.  
PO Box 2523  
Huntington, WV 25726-2523  
MII Owner

**Action Comm. Research**  
Chip Gallo  
B.R.A. Box 175  
Harpers Ferry, WV 25425

**E.I. Dupont**  
Jack Green  
901 W. Dupont Ave.  
Belle, WV 25015  
(304) 357-1835  
MII Owner

**Golden Hare Media**  
Nick Smith  
Route 1, Box 28D  
Morgantown, WV 26505  
(304) 983-4650  
MII Owner

**Seneca Comms, Inc.**  
Chuck Sizemore  
P.O. Box 460  
Dunbar, WV 25064-0460  
(304) 766-8740  
Dealer

**Spectra Media, Inc.**  
Gary Simmons  
2410 Woodland Dr  
South Charleston, WV 25303  
(304)744-7725  
MII Owner

**West Virginia University**  
Dept. Radio & TV  
Rt 10 Box 304B  
Ramada Rd  
Morgantown, WV 26506  
MII Owner

**WOAY-TV**  
Jim Martin  
RTE 16 South  
Oak Hill, WV 25901  
(304) 469-3361  
MII Owner

**WVAH-TV**  
Raymond Beckner  
11 Broadcast Plaza  
Hurricane, WV 25526  
(304) 757-0011  
MII Owner

**WYVN**  
Bill Hoffman  
1 Discovery Pl  
Martinsburg, WV 25401  
(304) 267-6060  
MII Owner

## Wisconsin

**Acheson Media Svcs, Inc.**  
John Acheson  
3407 Victory Ave.  
Racine, WI 53405  
(414) 634-2050  
MII Owner

**Avonix**  
Ken Muehlbauer  
P.O. Box 505  
3495 N. 124th St  
Brookfield, WI 53008-0506  
(414) 783-6050  
Dealer/Repair Center

**Avonix**  
Bob Buss  
P.O. Box 505  
3495 N. 124th St  
Brookfield, WI 53008-0506  
(414) 783-6050  
Dealer/Repair Center

**Avonix**  
Jerry Martin  
P.O. Box 505  
3495 N. 124th St  
Brookfield, WI 53008-0506  
(414) 783-6050  
Dealer/Repair Center

**Avonix**  
John Spartz  
P.O. Box 505  
3495 N. 124th St  
Brookfield, WI 53008-0506  
(414) 783-6050  
Dealer/Repair Center

**Avonix**  
Michael Sieb  
P.O. Box 505  
3495 N. 124th St  
Brookfield, WI 53008-0506  
(414) 783-6050  
Dealer/Repair Center

**Avonix**  
Rob Di Frances  
P.O. Box 505  
3495 N. 124th St  
Brookfield, WI 53008-0506  
(414) 783-6050  
Dealer/Repair Center

**Camera Corner Inc.**  
Earl Neville  
529 N. Monroe St.  
Green Bay, WI 54301  
Dealer

**Michael Bena**  
2976 Albert Dr  
Green Bay, WI 54311  
(414) 431-2555  
MII User

**Centerroom**  
Bob Hamon  
5737 W. Hemlock Street  
Milwaukee, WI 53223  
(414) 353-2001  
MII Owner

**David Larson Productions**  
David Larson  
5910 N. Lilly Road  
Menomonee Falls, WI 53051  
(414) 252-4122  
MII Owner

**Easton Corporation**  
Jim Heise  
4201 N. 27th St  
Milwaukee, WI 53216  
(414) 449-6216  
MII Owner

**Exoel Communications**  
Jim Doman  
3487 N. 124th St  
Brookfield, WI 53005  
(414) 786-0686  
MII Owner

**Firststar Corporation**  
Frank Datzler  
777 East Wisconsin Ave.  
Milwaukee, WI 53202  
(414) 765-6228  
MII Owner

**Fraser Orton Productions**  
Dennis Fraser  
2150 Memorial Dr.,  
Suite 212  
Green Bay, WI 54303  
(414) 494-6150  
MII Owner

**Gungor Productions, Inc.**  
Mark Gungor  
303 E. 4th Street  
Marshfield, WI 54449  
(715) 384-4626  
MII Owner

**Image Makers Advertising**  
John Wittak  
740 North Pilgrim Pkwy  
Elm Grove, WI 53122  
(414) 785-1709  
MII Owner

**Madison Video Repair**  
Jim Goertz  
1409 Greenway Cross  
Madison, WI 53713  
(608) 274-3464  
Service Center

**Moraine Park Technical College**  
Edward Bok  
235 N. National Ave.  
P.O. Box 1940  
Fond Du Lac, WI 54936-1940  
(414) 924-3371  
MII Owner

**Northeast Tech. College**  
John Siemering  
PO Box 19042  
Green Bay, WI 54307-9042  
(414) 498-5495  
MII Owner

**Paul Hying**  
218 12th Ave  
Green Bay, WI 54303  
(414) 494-8711  
MII User

**Promotions Unltd Corp**  
Jay McColham  
7601 Durand Ave  
Racine WI 53126  
(414) 554-8484  
MII User

**Reimers Photo Material Co.**  
Dan Fritz  
300 E. Bay  
Milwaukee, WI 53207  
MII Owner

**Studio Gear**  
Robert Wiese  
126 N Jefferson st  
Milwaukee WI 53202  
(414) 225-3777  
MII User

**Universal Production Int'l**  
Bob Kames, Jr.  
4415 W. Forrest Home Ave  
Milwaukee, WI 53219  
(414) 321-0874  
MII Owner

**University of Wisconsin**  
Bager Football  
1440 Monroe St.  
Madison, WI 53711  
MII Owner

**VIDTEK**  
James Lillis  
9235 W. Capital Dr  
Milwaukee, WI 53222  
(414) 466-7488  
MII Owner

**Wausau Insurance**  
Paul Hunsanger  
The Westwood Conference Center  
1800 W. Bridge St.  
Wausau, WI 54401  
(715) 847-7772  
MII Owner

**Worthwhile Films**  
Steve Breaker  
313 W. Mifflin St  
Madison, WI 53703  
(608) 251-8855  
MII Owner

**WYOU**  
Frank Maiale  
1619 Monroe St  
Madison, WI 53711-2021  
(608) 258-9644  
MII Owner

## Wyoming

**Pronghorn Productions**  
Dudley Irvine  
PO Box 703  
Lander, WY 82520  
(307) 332-9714  
MII Owner

## Canada

### Alberta

**AVICOM Industrial Comm.**  
Ivan Willert  
12860 - 149th St.  
Edmonton, Alberta  
T5V 1A4  
MII Dealer

**EM/Media**  
Jim Goertz  
#200 - 116 - 8th Ave. S.W.  
Calgary, Alberta T2P 1B3

**Glenrose Rehab. Hospital**  
Randy Robertson  
10230-111 Ave.  
Edmonton, Alberta  
T5G 0B7

**Grant McEwan College**  
Media Services  
Peter Brown  
Bldg A Room 383  
10700 - 104 Ave.  
Edmonton, Alberta  
T5J 4S2

**Grant McEwan College**  
Media Services  
Ted Zazula  
Bldg A Room 383  
10700 - 104 Ave.  
Edmonton, Alberta  
T5J 4S2

**Lethbridge Cablenet**  
Mark Doran  
1232 - 3 Ave. South  
Lethbridge, Alberta  
T1J 0J9

**Montage Communications**  
Michael Pryszunka  
Lower Floor  
611-10th Ave. S.W.  
Calgary, Alberta T2R 0B2

**Shaw Cablesystems**  
Ernie Poscente  
7605 50th St.  
Edmonton, Alberta  
T6B 2W9

**Shaw Cablesystems**  
Gene Sydor  
7633-50 Street  
Edmonton, Alberta  
T6B 2W9

## British Columbia

**Marine Video**  
Peter Sara  
1955 Wylie St.  
Vancouver, B.C. V5Y 3N7  
MII User

**Shaw Cable**  
Sergio Contreras  
1471 Pemberton Ave.  
North Vancouver, B.C.  
V7P 2R9

**Shaw Cable**  
Furio Sorrentino  
1471 Pemberton Ave.  
North Vancouver, B.C.  
V7P 2R9

**Shaw Cable**  
Peter Williams  
1471 Pemberton Ave.  
North Vancouver, B.C.  
V7P 2R9

**The Videomaker**  
Sig Poeppel  
2160 Van Horne Drive  
Kamloops, B.C. V1S 1L7

**VIDCOM**  
Michael Ullock  
3-1854 West First Ave.  
Vancouver, B.C. V6J 1G5  
MII Dealer

**VIDCOM**  
Bob deWassayer  
3-1854 West First Ave.  
Vancouver, B.C. V6J 1V5  
MII Dealer

## Manitoba

**Canadian Pacific Railway**  
Ron Lesicki  
Jarvis & McPhillips  
Winnipeg, Manitoba  
R3B 0J7

**Servo Electronics Ltd.**  
Roger Kienl  
6th Floor  
138 Portage Ave. East  
Winnipeg, Manitoba  
R3C 0A1  
MII Dealer

## Nova Scotia

**Halifax Cable**  
Brett Smith  
PO Box 8660, Stn A  
5841 Balfy St Halifax  
Nova Scotia  
B3K 5M3

**Instructor Aids, Ltd.**  
Jim Davidson  
55 MacDonald Ave.  
Burnside Industrial Park  
Dartmouth, Nova Scotia  
B3B 1T9  
MII Dealer

**Michelin Tires Cda.Ltd**  
Dave Titus  
PO Box 399  
New Glasgow  
Pictou City,  
Nova Scotia  
B2H 5E6

## Ontario

**ADCOM Electronics**  
Bill Jakes  
310 Judson St.  
Unit #1  
Toronto, Ontario  
M8Z 5T6  
MII Dealer

**Advanced Video Prods**  
Mark Geier  
28 Dywin Ct.  
Cambridge, Ontario  
N1R 7A4

**AEC Computers**  
Jann Teng R.R. #7  
Providence Line  
Peterborough, Ontario  
K9J 6X8

**Agincourt Productions**  
Perren Baker  
20 Kinnear Court  
Richmond Hill, Ontario  
L4B 1K8

**Asian Television Network**  
Prakash Naidoo  
130 Pony Dr.  
Newmarket, Ontario  
L3Y 7B6  
(416) 836-6460

**Asian Television Network**  
Shan Chandrasekar  
130 Pony Dr.  
Newmarket, Ontario  
L3Y 7B6

**Axiom Productions**  
Gerry Matthews  
69 Raymond Street  
Guelph, Ontario N1H 3S4

**CBC - Windsor**  
Bruce Taylor  
825 Riverside Drive W.  
Windsor, Ontario N9A 1K7

**CBC - Windsor**  
Rick Baillargeon  
825 Riverside Drive W.  
Windsor, Ontario N9A 1K7

**CFMT - CH. 47**  
Frank Bruno P  
545 Lakeshore Blvd. West  
Toronto, Ontario M5V 1A3

**CFMT - CH. 47**  
Brian Herzig  
545 Lakeshore Blvd. West  
Toronto, Ontario M5V 1A3

**Corona Communication**  
Doug Reynolds  
500 Barrydowne Rd.  
Sudbury, Ontario P3A 3T3

**CKCO-TV**  
Joe Brenner  
864 King Street West  
Kitchener, Ontario N2G 4E9

**Edcom Multi Media**  
Rich Kramer  
350 Shirley Ave.  
Kitchener, Ontario  
N2B 2E1

**Edcom Multimedia**  
William Webster  
P.O. Box 4324  
London, Ontario N5W 5J6  
MII Dealer

**Humphries Productions**  
Stan Humphries  
93 Downey Road  
Guelph, Ontario N1C 1A1

**Image Projection**  
John Chyuria  
15 Capella Court  
Unit 109  
Nepean, Ontario K2E 7X1

**Lambton College**  
Mervin Newcombe  
PO Box 969  
Sarnia Ontario  
N7T 7W2 Canada

**Maximum Productions**  
Michael Jerome  
730 Cochran Dr.  
Markham, Ontario L3R 8E1

**MBST Lifetime Prod.**  
5 DeWitte Court  
Markham, Ontario L3P 3Y4

**MacLean Hunter Cable**  
Marty Fiorino  
Parkdale Studio  
47 Lingsar St  
Toronto, Ontario  
M6J 3T4

**MacLean Hunter Cable**  
Rob Barrie  
80 Worcester Rd  
Etobicoke, Ontario  
M9W 1K7

**MacLean Hunter Cable**  
Mark Zorber  
80 Worcester Rd  
Etobicoke, Ontario  
M9W 1K7

**MacLean Hunter Cable**  
Rene Boyer  
1635 Paquette Road  
P.O. Box 3450  
Thunder Bay, Ontario  
P7B 5J9

**MacLean Hunter Cable**  
John Phillips  
80 Worcester Rd  
Etobicoke, Ontario  
M9W 1K7

**Meta Media Productions**  
Andrew Ruhl  
33 Norwich Street East  
Guelph, Ontario  
N1H 2G7

**Municipality of Toronto**  
Community Services Dept  
Paul Downey  
590 Jarvis St 6th Floor  
Toronto, Ontario  
M4Y 2J5

**North York School Board**  
Neville Dean  
85 Peckham Ave.  
North York, Ontario, N2R 2V4

**Ontario College of Art**  
George Dougherty  
100 McCaul Street  
Toronto, Ontario M5T 1W1

**Ontario College of Art**  
Michael Page  
100 McCaul Street  
Toronto, Ontario M5T 1W1

**Queens TV**  
Richard Webb  
Queens University  
Kingston, Ontario  
K7L 3N6  
MII User

**Rainbow Video Concepts**  
Gil Drees  
Unit 205  
607 Heritage Dr.  
Kitchener, Ontario  
N2B 3J2

**Ryerson Poly Technical**  
Brad Fortner  
350 Victoria Street  
Toronto, Ontario  
M5B 2K3

**Scarborough Board**  
Alex Maropakis  
52 McGeehan Road  
Scarborough, Ontario  
M1S 4C5

**Sheridan College**  
Todd Hallam  
Tech Services  
1430 Trafalgar Road  
Oakville, Ontario  
L6H 2L1

**Sheridan College**  
Ken Walker  
1430 Trafalgar Road  
Oakville, Ontario  
L6H 2L1

**Soft Science Associates Ltd.**  
Eric Harris  
R.R. #1  
Gore's Landing, Ontario  
K0K 2E0

**Special Event Video Productions**  
Jim Huber  
1911 Baseline Rd #100  
Ottawa, Ontario K2C 0C7

**St. Clair College**  
Roger Faubert  
2000 Talbot Road West  
Windsor, Ontario N9A 6S4

**Unique Video Production**  
Bob Jackson  
2552 Howard Ave.  
Windsor, Ontario N8X 3V9

**University of Toronto**  
Ron Beardon  
Media Centre  
563 Spadina Ave.  
Toronto, Ontario  
M5S 1A1

**University of Toronto**  
Ernie Lopez  
119 St. George Street  
North Wing, Room 27  
Toronto, Ontario  
M5S 1A1

**University of Windsor**  
Tom Fuarth  
Communications Dept.  
Windsor, Ontario N9B 3P4

**Video Events**  
John Phillips  
6 Winthrop Ave  
Toronto, Ontario M4K 1C9

**Vid Vid Video**  
Blake Robson  
17 Easton Road  
Bramford, Ontario  
N3P 1J4

**Wizards of Video**  
Chuck Rea  
286 Wortley Road  
London, Ontario N6E 3R4

York University  
Dave Walton  
Stedman Bldg.  
4700 Keele Street  
Toronto, Ontario M3J 1P3

#### Prince Edward Island

J.W. Woods  
Electronics  
Bill Woods  
17 Buell Rd  
Mermaid, RR.5  
Charlottetown, PEI  
C1A 7J8

York Point Productions  
Stewart Smith  
8 Falconwood Road  
Charlottetown, PEI  
C1A 6B5

Island Cablevision  
Wendall Ellis  
100 Cable Court  
Charlottetown, PEI  
C1B 1A9

#### Quebec

Concept Videoscope  
Claude Pdpin  
100 bld Antonio Barrette  
Joliette, Quebec  
J6E 1E5

Concordia University  
Mark Schofield  
1455 deMaisonneuve Quest  
Montreal, Quebec  
H3G-1M8

Concordia University  
Peter Blyszczak  
1455 deMaisonneuve Quest  
Montreal, Quebec  
H3G 1M8

Concordia University  
Gary Kershaw  
1455 deMaisonneuve Quest  
Montreal, Quebec  
H3G 1M8

College Limoilou  
Denis Chamerland  
Pierre Martel  
1300 8 Ave.  
Quebec, Quebec G1K 7H3

CKSH-TV  
Marcel Aganier  
340 Boul. Industriel  
Sherbrooke, Quebec  
J1L 1Z9

CKTM-TV  
Trois Rivières  
4141 St. Jean Blvd  
Trois Rivières, Quebec  
G9A 5G3

Dodier Design  
M.Y. Dodier  
635 Riel  
Ascot, Quebec  
J1H 5V7

Ecole St. Paul de Varennes  
Marc Poirier  
235 rue. Ste. Anne  
Varennes, Quebec  
J3X 1P9

Graphimage  
Martin Roberge  
60 des Casernes  
bureau 201  
Trois Rivières, PQ  
G9A 1X2

Hautes Etudes Commer.  
Serge Larivee  
5255 Avenue Decelles  
Montreal, Quebec  
H3T 1V6

Infographie  
Michel Faubert  
520 Landreville, Unit 1A  
Ile des Soeurs, Quebec  
H3E 1B4

Inter Cite Video  
Victor Dilena  
8270 Mayrand  
Montreal PQ H4P 2C5

Inter-Cite Video, Inc.  
Harold Schneider  
8270 Mayrand  
Montreal, Quebec  
H4P 2C5  
MII Dealer

Le Studio du Centre-Ville  
Michel Blideau  
1168 rue Bishop  
Montreal, Quebec  
H3G 2E3

NGW Communications  
Charles Warren  
2366 Galvani St.  
GIN 4G4  
MII Dealer

Ordigraphe Inc  
Denis Rivard  
3740 Boul. Matte  
Brossard, Quebec

Premier Choix TVEC Inc.  
Chantal Gagnon  
2100 Ste - Catherine Quest  
#800  
Montreal, Quebec H3H 2T3

Productions du Dehje  
Jean Perrier  
797 Valiquette  
Verdun, Quebec  
H4H 2E1

Projet IMAGE  
Jose Forest  
4365, Chemin de la Reine  
Marie  
Montreal, Quebec  
H3W 1W5

SportAction Video  
2323 Boul. Versant Nord  
Suite 204  
St. Foy, Quebec G1N 4P4

Tele Metropole Inc  
Sylvain Jeannotte  
1500 Maisonneuve East  
Montreal H2L 4P2

Universite de Montreal  
Services Audiovisuels  
Jean-Marie Herbert  
CP 6128, Succ. A  
Montreal, Quebec  
H3C 3J7

Universite de Montreal  
Services Audiovisuel  
Michael Champagne  
C.P. 6128, Succ. A  
Montreal, P. Quebec  
H3C 3J7  
(514) 343-7283

Universite de Montreal  
Services Audiovisuel  
Jean St. George  
C.P. 6128, Succ. A  
Montreal, P. Quebec  
H3C 3J7

Universite du Quebec a Montreal  
Denis Vaillancourt  
C.P. 8888, Succ. A  
Montreal, Quebec H3C 3P8

Universite De Sherbrooke  
M.A. Rousseau  
2500 Boul. de l'  
Universite Sherbrooke PQ  
J1K 2R1

Video Dery  
Carl Gagnon  
338 rue Albert  
La Baie, PQ  
G7P 3P3

#### Saskatchewan

LRK Video Production  
Roy Kemp  
602 Preston Ave.  
Saskatoon, Saskatchewan  
S7H 2V2

Professional Communications  
Jim Sax  
2914 H Miners Ave.  
Saskatoon, Saskatchewan  
S7K 4Z7  
MII Dealer

Size Small Productions  
John Lumby  
34 Degeer Crescent  
Saskatoon, Saskatchewan  
S7H 4P7

STV - Regina  
Brian Sather  
370 Hoffer Drive  
Regina, Saskatchewan  
S4N 7A4

STV - Regina  
Ron Mittelholtz  
370 Hoffer Drive  
Regina, Saskatchewan  
S4N 7A4

STV - Saskatoon  
Len Virog  
218 Robin Crescent  
Saskatoon, Saskatchewan  
S7L 7C3

STV - Saskatoon  
Brian Taylor  
218 Robin Crescent  
Saskatoon, Saskatchewan  
S7L 7C3

#### Overseas

Broadcom Asia  
Dante Arevalo  
19th Floor Estrada 100  
Ortigas Center  
Pasig Metnamarula, Philippines

Caribbean Communications Net  
Stephen Seedanish  
35 Independence Square  
Port of Spain, Trinidad  
(809)627-7463  
MII User

#### Caribbean

Video Associates Limited  
Timmy Mora  
7 Bergerac Rd Maraval  
Trinidad, West Indies  
(809)628-3557  
MII Owner

#### Mexico & Central America

Banamex, SA  
Comunicacion Institute  
German Bernal/Emma Fox  
Uruguay 19, COL. Centro  
Mexico 06000, D.F.  
Mexico  
(011)525-225-8023  
MII Owner

CNI  
Martha F Sandoval  
185 Playa Roqueta  
Mexico of 08830 Mexico  
(525)3259085  
MII User

CNI  
Alejandro Busquets  
Galeana 100 La Joya Tlapan  
Mexico of 14090 Mexico  
(525)3250985  
MII User

#### South America

Imagen Satelital SA  
Fermín Brillante  
Parana 326 2 PISO  
Buenos Aires  
Argentina  
(541)49-5500

Corp Video Camillo LTDA  
Jose Camillo  
Calle 69  
No. 144-40  
Bogota, Columbia  
(571) 312-7432  
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# **DO NOT MISS OUT!**

## **Membership Registration is this September!**

Anyone who has not paid your 1994-1995  
Membership Dues, September is the month!  
To reregister please fill out the membership  
registration form on page 2 and send it to the  
Association with your \$25 annual dues.

**This will be your last newsletter if you  
don't pay your dues!**

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